

Prince Rainier III and his son and daughter, Prince Albert and Princess Caroline, leave the cathedral in Monte Carlo after a funeral ceremony was held for Princess Grace.

Rainier, 2 Children Lead the Procession For Princess Grace

By John Vinocur
New York Times Service

MONTE CARLO — Princess Grace of Monaco was brought back by her family Saturday to the cathedral where she was married and her children were baptized.

Looking devastated with sadness, her husband, Prince Rainier III, wept again and again as he, Prince Albert and Princess Caroline led a funeral cortege through the pink and ochre streets of the Mediterranean principality to a funeral Mass.

The dark wooden coffin of the princess, who died Tuesday at the age of 52 after an automobile accident, was later placed in the Chapel of the Princess near the altar where she, as Grace Kelly, was married 26 years ago.

A palace spokesman said that her burial in the family crypt would take place in a few days.

Barber Work Played

Prince Rainier, 59, seemed crushed and numbed. His head hung, and tears were on his cheeks. At one point in the funeral ceremony, while a part of Samuel Barber's soaring Adagio for Strings was being played, Prince Albert, 24, covered his face in his black-gloved hands. Princess Caroline, 26, who wept, turned toward her father, who sat next to her by the altar, but he did not raise his head.

A friend said Prince Rainier had been extremely distressed in the last two months by the sudden deaths of two of his best friends and that the blow of his wife's fatal accident "was as much as anybody can be expected to stand."

The friend also said that although Princess Stephanie, who was in the car when it crashed, was recovering from a hairline fracture of a vertebra, she was being confronted with "psychological problems you would not wish on any kid." The princess, 17, remained hospitalized in the Princess Grace Polyclinic, where her mother died.

"We are united in pain," Archbishop Charles Brand of Monaco said in his homily. He stressed the senselessness and inexplicable nature of what he called "the rupture of the destiny of this humanly exceptional, religiously exceptional person."

The accident that led to the princess's death, he said, "results in stupefaction and provides no answers to the questions of life, suffering, separation and death."

Distinguished Mourners

The funeral brought representatives of many governments and royal families to the principality. The mourners were placed so that Nancy Reagan, who knew the princess when both were actresses, sat between Danielle Mitterrand, wife of the French president, and Diana, princess of Wales.

The funeral procession began at 10:30 A.M. with a bugle flourish. The princess's bier was brought from the Palace Chapel in the west wing of the palace, where the family lives, and carried to an interior courtyard.

The cortege, led by a priest holding a mahogany cross tipped in gold, then left the palace through its main gate, which was draped in black velvet, and entered the Place du Palais, paved in pink stone. The coffin, covered with a white banner bearing the arms of the Grimaldi family, was carried by 20 members of a local penitential society, dressed in white robes with black capes edged in red.

Slow Procession

Prince Rainier and Prince Albert, both in black tail coats, and Princess Caroline, a black mantilla covering her head, followed with slow steps. Residents and some tourists who had gathered in the square fell still as the procession entered the narrow Rue Colonel Bellando de Castro, which leads to the white marble cathedral. The cathedral's steps were covered in flowers, and its bell tolled slowly. The coffin was placed outside the cathedral, and as some of the 800 mourners took seats inside the prince and his children stood next to the coffin, their grief stark in the sunlight.

In the Mediterranean sun, there were few of the usual somber props of mourning. Instead, the soft blue sky and the backdrop of palms and cactus and bright water gave the black-suited figures of the funeral party a vivid sadness.

The Mass was accompanied by four selections from Bach and a part of Haydn's Fourth Symphony, as well as the passages from Barber. A crowsfoot canopy of black cloth had been hung over the altar, below it, pink roses were placed on the princess's bier.

U.S. Losing Preeminence in Nuclear Power Industry, Experts Say at Vienna Talks

By Charles Mitchellmore
International Herald Tribune

VIENNA — The United States, long the world's nuclear power leader, is losing its preeminence in the industry it has dominated since the end of World War II.

That is the analysis of a wide range of experts — from Europe, the Third World and the United States itself — interviewed in Vienna where they are attending this year's two major nuclear conferences. The International Conference on Nuclear Power Experience met last week and the International Atomic Energy Agency is holding its 25th annual conference this week.

"The United States is giving way to France and (West) Germany and gradually even Japan as they are attending this year's two major nuclear conferences. The International Conference on Nuclear Power Experience met last week and the International Atomic Energy Agency is holding its 25th annual conference this week."

Many experts — engineers, international technicians and diplomats — said that the U.S. decline has become most obvious just as they see their industry pulling out of a 10-year slump.

The decline has important economic implications. Michel Pecqueur, head of the French Atomic Energy Commission, said last week that international nuclear construction capacity is now 6

The Massacre in Beirut

Reagan Outraged; Lebanon Asks Peace Force

Death Count In 2 Camps In Hundreds

Compiled by Our Staff From Dispatches

BEIRUT — Lebanon's prime minister, Shafiq al-Wazzan, called Sunday for the return of U.S. French and Italian peacekeeping forces to West Beirut following the massacre of hundreds of men, women and children in two undeveloped Palestinian refugee camps. Lebanese gunmen belonging to rightist Christian militia units started the slaughter on Friday night, according to survivors' accounts given to correspondents who entered the Chatila and Sabra camps on the southern outskirts of Beirut on Saturday.

"The United States has this responsibility. It is committed to protect the Palestinian civilian population," Mr. Wazzan said in a statement.

The United States is called upon to send back the multinational force... to ensure an immediate Israeli withdrawal from West Beirut," Mr. Wazzan said.

A senior Israeli official acknowledged Sunday in Jerusalem that the army allowed its Christian Phalangist allies to enter the Palestinian camps to battle hold-out guerrillas. But, he said, "Nobody dreamed that this would happen."

France and Italy said Sunday they were ready to send their troops back into the Lebanese capital as part of a revived peacekeeping force. U.S. officials said President Ronald Reagan was considering the return of marines as well as another plan to deploy United Nations troops from southern Lebanon into Beirut.



Bodies of Palestinians were strewn throughout the streets of Sabra, one of the two massacre sites.

Chatila, the Scene of a Nightmare

The Survivors Return to Untold Horrors in the Streets

By Loren Jenkins
Washington Post Service

BEIRUT — The scene at the Chatila camp when foreign observers entered Saturday morning was like a nightmare.

Women wailed over the deaths of loved ones and neighbors, bodies began to swell under the hot sun, and the streets were littered with thousands of spent cartridges. A woman's shoe and a child's toy car lay among the rubble.

Gone were the Christian militiamen who had withdrawn sometime after 8 A.M., at least 12 hours after the killing began.

How many were killed may never be known. There may have been hundreds, perhaps thousands, who were killed or who have since disappeared, led away early Saturday by Lebanese Christian militiamen, wearing Israeli-issued uniforms and carrying Israeli-made submachine guns.

Bodies Everywhere

Houses had been dynamited and bulldozed into rubble, many with the inhabitants still inside. Groups of bodies lay before bullet-pocked walls where they appeared to have been executed. Others were strewn in alleys and streets, apparently shot as they tried to escape.

In a garden, the bodies of two women lay on a mound of rubble out of which a baby's head poked, its open eyes glazed. Next to them lay the headless body of a baby in diapers.

Around the corner, in another alley, two girls, perhaps 11 or 12, lay on their backs, legs flung apart, each with a bullet hole in the side of her head. Twenty feet away, eight men had been machine-gunned against a cinderblock house.

Each little dirt alley through the deserted buildings, where Palestinians have lived since fleeing Palestine when Israel was created in 1948, told its own horror story.

In one, 16 men lay piled on top of each other, frozen into grotesque, contorted positions. Nearby, on a small concrete patio, a woman, wearing a gingham dress and with her head in a scarf, lay flat on her back, staring at the sky. There was a bullet hole in her chest.

"Why Did They Kill Him?"

Farther up the main street of the camp, which leads to the Palestinian shantytown of Sabra, other bodies lay twisted amid the rubble of buildings bulldozed out of the way. The body of 70-year-old Abu Diab Derani was crumpled against a wall, his head buried in the dirt, a hand outstretched. He had been shot at close range in the temple.

"Why did they kill him?" wailed a 60-year-old woman, his neighbor, who said she fled the neighborhood when she heard the shooting moving up the road Friday night. "He did nothing to anyone; he was gentle and kind."

A block away, another old man with a white, scraggly beard lay on his back in blue-and-white striped pajamas. Half his head had been sliced away. He was Hada Nouri, a 90-year-old great-grandfather.

By the southern entrance of the camp, a whole neighborhood had been bulldozed, and a pit about 30 feet (nine meters) in diameter had been dug, filled with fresh dirt and rubble, then packed down again by a bulldozer. It may be a mass grave, but that will not be clear until it is excavated.

Nearby, half a building had been sheared away by one of the bulldozers the militiamen brought into the camp when they began to move through Friday. A man's body hung limply from a window. About 10 feet away, in the rubble of another cinderblock house, were the carcasses of three workhorses, one bloated in the sun. The sudden baying of a sheep, somehow left alive in the midst of so much death, was eerie and unsettling.

President Rebukes Israelis, Summons Leading Advisers

Compiled by Our Staff From Dispatches

WASHINGTON — President Ronald Reagan summoned top advisers to the White House on Sunday to review the massacre of Palestinian refugees that prompted an extraordinary rebuke from the president and a demand that Israel immediately withdraw all its forces from West Beirut.

Expressing "outrage and revulsion" about the massacre of Palestinian civilians in Beirut, Mr. Reagan stopped short of saying that he held Prime Minister Menachem Begin's government responsible for the killings, which apparently were carried out by Lebanese Christian militiamen. But his words left no doubt about where he felt the blame lay.

[Police using tear gas dispersed hundreds of Israelis protesting Sunday in front of Mr. Begin's home in Jerusalem. Page 2.]

"During the negotiations leading to the PLO withdrawal from Beirut, we were assured that Israeli forces would not enter West Beirut," Mr. Reagan said in a statement issued Saturday by the White House. "We also understood that following withdrawal, Lebanese Army units would establish control over the city. They were thwarted in that effort by the Israeli occupation that took place beginning on Wednesday."

"We strongly opposed Israel's move into West Beirut following the assassination of President-elect (Bashir) Gemayel, both because we believed it wrong in principle and for fear that it would provoke further fighting."

"Israel, by yesterday in military control of Beirut, claimed that its moves would prevent the kind of tragedy which has now occurred."

No Decision Reached

Those called to the White House on Sunday included Vice President George Bush, Secretary of State George P. Shultz, Defense Secretary Caspar W. Weinberger and William F. Clark, the national security adviser.

After the 75-minute session, Mr. Reagan said, "We'll let you know when we get it all sorted out. There's nothing I can tell you now," Mr. Shultz and Mr. Weinberger said no decision had been reached at the meeting.

Mort Allen, a deputy press secretary, said Mr. Reagan and his advisers were discussing a request from Italy that the Italian, French and U.S. peacekeeping force, recently removed from Lebanon, be sent back to Beirut.

After Mr. Reagan's statement

Saturday, a senior U.S. official elaborated on the reasons for the strong U.S. stance, the Washington Post reported.

"We don't know who has been in there pulling the trigger," the official said. He stressed that the United States has no evidence to indicate that Israeli troops participated in the massacre or stood by and did nothing to prevent it. But, he noted, "we do know that we were told by the Israelis that they were in security control of the whole area. Their justification was that this military presence would prevent the kinds of things that happened."

Mr. Reagan's statement said, "I was horrified to learn this morning of the killing of Palestinians which has taken place in Beirut. All people of decency must share our outrage and revulsion over the murders, which included women and children. I express my deepest regrets and condolences to the families of the victims and the broader Palestinian community."

The massacre brought calls from all over the world Sunday for the dispatch of peacekeeping troops to the city and sanctions against Israel.

The executive committee of the Palestine Liberation Organization, meeting in Damascus, asked the United States, France and Italy to send their troops back to Beirut. Forces from the three countries supervised the evacuation of PLO and Syrian forces from Beirut, which ended Sept. 1.

As part of a diplomatic offensive, the PLO urged France to break off diplomatic relations with Israel.

The Soviet Union called for the deployment of United Nations troops to protect the population of Beirut and secure an Israeli withdrawal from the city.

A Tass commentary said, "If it were not for Washington's support, Israel would not have dared to commit such atrocities."

The PLO, the Islamic Conference Organization and the Soviet Union all called for the imposition of UN Security Council sanctions against Israel, and the PLO demanded Israel's expulsion from the United Nations.

All three, together with a number of Arab governments, said the United States shared responsibility for the killings, because it had negotiated the evacuation plan and assured the safety of civilians and troops.

In Cairo, Foreign Minister Ka-

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Israelis Withdraw From Part of West Beirut After Killings

Compiled by Our Staff From Dispatches

JERUSALEM — Israeli troops began a limited pullout of West Beirut on Sunday amid an international outcry over the massacre of Palestinians in refugee camps under their control.

Prime Minister Menachem Begin ordered a full report on the mass killings, which were attributed to Israeli-backed Phalangist militiamen, he said.

Lieutenant General Rafael Eitan, the Israeli chief of staff, said his men began handing over some of their positions in the Moslem western sector of the city to Lebanese government troops Sunday morning. He said the Lebanese Army was also moving into the refugee camps in the southern suburbs of the city, where hundreds of men, women and children were shot.

But there were also signs that the Israelis were tightening their grip on the Lebanese capital. The Phalangist Party radio said Israeli

forces had imposed a 15-hour night curfew. Residents of a main street said it had been announced by loudspeaker.

In radio interviews, General Eitan repeated Israel's denial of involvement in the killings. He said his forces had been deployed west of the camps, from where it had been impossible for them to see the operations by rightist Phalangist militiamen Friday night.

In the morning, when they realized what had happened, they forced the Phalangists out of the area, he said.

Permission Reported

The Israeli radio quoted a government official as saying that Israeli troops had allowed the militiamen to enter the camps to clear them of remaining Palestinian guerrillas.

General Eitan, who toured Israeli positions just outside the Palestinian camps, contended that U.S. diplomats had blocked Israel

from assigning the Lebanese Army to take over the camps. He named in particular Morris Draper, a special U.S. envoy.

"All past efforts at direct coordination between the Israeli and Lebanese armies were blocked by the U.S. representative Draper, who refused to help establish direct contact," General Eitan said. "And also by Wazzan, who did not want any such coordination," he said, referring to Prime Minister Shafiq al-Wazzan of Lebanon.

"If the U.S. representative had pressed for such coordination, many of the problems that have come about in the past few days would have been avoided."

Asked why Israel had assigned rightist Phalangist forces to take over the Chatila and Sabra camps, General Eitan said, "We don't get the Phalangists' orders and we're not responsible for them."

He said his forces were withdrawing from some areas of West Beirut and being thinned out in others. Asked when they would leave the city altogether, he said that they were still finding large caches of arms and ammunition and that he assumed they would pull out when that operation was finished.

"We have no reason to keep our hold on the city. Wherever the Lebanese Army is ready to enter, we will leave," he said.

A spokesman for the Israeli Defense Forces said they "absolutely" would continue to carry out searches throughout West Beirut, but he added that there would be a limited withdrawal from some areas as a gesture of "good will."

The spokesman also said that Israeli forces had been ordered to stay out of the refugee camps, but he added that there were "no limits" on their movements elsewhere.

Sharon's Threat

Israeli troops backed by tanks stormed into West Beirut last week after the assassination of the Lebanese president-elect, Bashir Gemayel. Their declared objective was to prevent factional strife and killings for revenge. But Defense Minister Ariel Sharon spoke Friday of "eliminating" some 2,000 Palestinian guerrillas who, he asserted, had remained in the city after the evacuation of 8,000 of their comrades last month.

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INSIDE

■ A U.S.-China nuclear cooperation agreement is being held up, reportedly over U.S. suspicions that Peking is giving aid to Pakistan and other nations thought to be developing nuclear weapons. Page 2.

■ Helmut Kohl, the Christian Democrat leader who aspires to be West Germany's next chancellor, and Hans-Dietrich Genscher, the Free Democrat chairman who expects to reassume the post of foreign minister, appear uncomfortable over the manner in which their incipient coalition has emerged. Page 4.

■ 200,000 Iranian troops are expected to launch a new offensive into Iraq, perhaps as early as this week, to mark the second anniversary of the Gulf war. Page 5.

■ A special supplement examines the international oil and energy outlook. Page 9S.



A Palestinian woman cries as civil defense workers carry away the body of one of her relatives killed in Friday's massacre. Her home in the Sabra refugee camp in West Beirut lies in rubble at right.

Lebanon Asks Return Of Peacekeeping Force

(Continued from Page 1)

had housed more than 10,000 persons before Israel launched its June 6 invasion of Lebanon. Because of the many houses dynamited and bulldozed into rubble, often with their inhabitants still inside, an exact count of the dead was impossible. Hundreds and perhaps thousands were reported missing or having been seen being taken away from the camps by the militiamen.

The International Committee of the Red Cross said in a statement issued at its headquarters in Geneva Saturday that its delegates saw hundreds of bodies lying in the streets. "Injured people were killed in their hospital beds; others were kidnapped, as well as doctors," the statement added.

The departure of the 2,100-man peace force more than a week ago upon the completion of the Palestine Liberation Organization's evacuation from Beirut early this month "allowed this horrible massacre of the camps to happen," Mr. Wazzan said.

He held Israel responsible for the atrocity, saying the massacre "demonstrated to the international community the magnitude of our suffering under the Israeli occupation and its lackies."

Israel had said its occupation of West Beirut last week after Mr. Gemayel's assassination was meant to prevent the outbreak of bloodshed.

West Beirut's Moslem political

and religious leaders said both the United States and Israel were responsible for the massacre and appealed to the Lebanese government to ask France to send forces "at once."

"The horror committed in Beirut needs more than international observers," the leaders said in a joint statement after a meeting they held at the mansion of Saeb Salam, a former prime minister.

Mr. Salam, who had negotiated with the PLO and Philip C. Habib, the special U.S. envoy, this summer to get a PLO evacuation from Beirut, said:

"This is what we always feared, and this is what the United States told us would not be allowed to happen. It has, and now the United States, Israel and the Christians must bear responsibility for it."

The Lebanese Army command announced at mid-afternoon Sunday that its forces had taken over the camps entirely from Israel's occupation forces and called upon fleeing inhabitants to return home.

U.S. Energy Dept. Denies Post Story On A-Plant Raid

Washington Post Service

WASHINGTON — The Department of Energy has termed untrue a Washington Post report that counterterrorist experts, as part of a 1980 security test, had staged a mock infiltration of the government's Savannah River nuclear weapons plant, had seized hostages and had taken over the control room of a large atomic reactor.

"No such infiltration or seizure occurred, nor was a control room overtaken," said Assistant Energy Secretary Herman E. Roser. "The allegations are completely inaccurate and false."

A senior congressional source, however, confirmed Friday that the mock raid at the South Carolina plant reported in *The Post's* story, which was published in Saturday-Sunday editions of the *International Herald Tribune*, had been described Sept. 10 at a classified hearing of a House Energy subcommittee.

Representative John D. Dingell, a Michigan Democrat who is chairman of the subcommittee, issued a statement Friday confirming that the subcommittee had heard testimony at the hearing elaborating on a recent classified General Accounting Office report highly critical of the adequacy of safeguards and security at key weapons facilities.

Reagan Calls Top Advisers

(Continued from Page 1)

mal Hassan Ali said Egypt would consider recalling its ambassador in Israel if the government persisted in escalating the crisis in Beirut. Egypt is the only Arab state that maintains diplomatic relations with Israel, and it was the first time an Egyptian minister had threatened such a measure since the two countries established relations after their 1979 peace treaty.

Arab League Meeting
In the most direct attack on Washington from the Arab world, the United Arab Emirates said it held the United States responsible for the "ugly massacre of unarmed civilians" at the hands of the "Zionist occupation forces."

The United Arab Emirates news agency reported that an emergency meeting of the Arab League had been called for Monday in Tunis at the request of the PLO to "discuss the massacre by the occupation forces and their stooges in Lebanon." In Tunis, Information Minister Tahar Belkhouja said Sunday that the meeting might take place "in the next few hours."

Saudi Arabia said King Fahd had emphasized to the United States the importance of living up to its responsibilities under the evacuation plan. A statement issued from the royal palace in Jeddah said King Fahd was deeply grieved and had been in constant touch with Washington.

In Kuwait, Abdul Aziz Hussein, chief government spokesman, said after a cabinet meeting, "Those countries, led by the United States, which took charge of evacuating the Palestinian resistance are responsible for the massacre."

In Peking, a Foreign Ministry statement accused Israel of having murdered Palestinian civilians and called for prompt action to stop what it said were inhuman Israeli atrocities and to expel Israel from Lebanon.

Early Sunday, the UN Security Council agreed unanimously to reinforce UN observers in West Beirut, but did not respond to Arab demands to move up to 5,000 soldiers from South Lebanon.

Pope John Paul II, in an address at his summer residence, Castel Gandolfo, condemned the massacre as an act "repugnant to the human and Christian conscience."

27 Injured on Jet in China

Reuters

BEIJING — Twenty-seven persons were injured when a Japan Air Lines DC-8 jetliner overshot the runway at Shanghai Airport and skidded into a ditch Friday, the state news agency Xinhua said Saturday.



Police move to disperse protesters in front of Prime Minister Menachem Begin's home in Jerusalem. They were protesting the massacre in Beirut and called for Mr. Begin's resignation.

Labor Party, Protesters Demand That Begin Resign Over Massacre

Compiled by Our Staff From Dispatches

JERUSALEM — The opposition Labor Party backed hundreds of Israelis on Sunday in a call for the resignation of Prime Minister Menachem Begin and Defense Minister Ariel Sharon because of the massacre of Palestinians in Lebanon. One demonstration was held outside Mr. Begin's residence.

The cabinet was meeting in emergency session to discuss the massacre and President Ronald Reagan's call for Israel's immediate withdrawal from West Beirut.

"Who does not know what will happen, and gives orders to enter, bears responsibility," Shimon Peres, the Labor Party leader, said on national television in reference to the Israeli decision to allow Phalangist troops into the Palestinian camps.

"The head of government and the defense minister gave the orders to enter," he said. "We owe it to ourselves and the world to investigate fully what happened. Now we should leave West Beirut immediately and forget about getting the weapons out."

In Jerusalem, in Tel Aviv and in Rosh Hanikra near the Lebanese border, hundreds of leftist Israelis gathered to demand the resignations of Mr. Begin and Mr. Sharon.

"Begin and Sharon — killers" read some of the placards on the coastal road where dozens of tires were set ablaze. "Fascism will not take over," protesters shouted outside Mr. Begin's residence in Jerusalem.

Tear Gas Used
Police in Jerusalem used clubs and tear gas to disperse up to 800 protesters, including six members of parliament, outside Mr. Begin's official residence.

Dozens were treated for tear gas inhalation and seven were arrested but later released, police said.

Demonstrators also gathered outside a synagogue where Mr. Begin attended a Rosh Hashana, or Jewish New Year, service. Scuffles broke out between the protesters and members of the congregation who cheered Mr. Begin as he left the building, ringed by security men, Israeli radio reported.

In Tel Aviv, organizers said 500 protesters gathered on a fashionable shopping street. Police broke up the gathering, arrested about 50 demonstrators, the organizers said.

In Rosh Hanikra the protesters shouted, "The Israeli Army is not the policeman of the Middle East," and demanded Mr. Begin's and Mr. Sharon's resignation.

Kibbutz members up the coastal road north of Tel Aviv to Netanya staged roadside tire-burnings along roads.

On Saturday, Israel condemned

the massacre and said its troops had intervened to prevent Christian Phalangist forces from killing more people.

At one point, according to a statement from the Foreign Ministry, "there was an exchange of fire between Israeli forces and extremist Phalangists, which were engaged in the criminal acts."

"Israel condemns the massacre," the statement said, and "will to the best of its power, try to prevent the recurrence of such acts between Palestinians and Lebanese."

On Saturday, an Israeli Army spokesman said that there had been "no Israeli presence in the camps themselves" before the massacre and that Israeli forces did not know what was happening in them.

Other Israeli officials said that Israeli troops had allowed the Phalangists to enter the camps to weed out Palestinian guerrillas and

intervened when they realized a massacre was in progress.

But many Israelis, stunned by the massacre that is blamed on the Phalangist allies of Israel, indicated that they are deeply worried.

"This massacre is horrible. We're in over our heads. Stuck in a mire we can't get out of," said Rafi Babyatski, 28, a businessman who three months ago supported Israel's invasion of Lebanon.

"It's very painful and also strange that we end up having to protect Palestinians from the Lebanese," said Rachel Salomon, a 27-year-old secretary.

Many Israelis were at a loss about what to do next. "If we leave now, we'll leave behind such a mess and the Palestinians will return," Mr. Babyatski said.

"If it's true our soldiers let this happen, I have only two choices. I hang myself or I leave Israel," a 50-year-old businessman said.

Victory Is Predicted For Swedish Socialists

The Associated Press

STOCKHOLM — Former Prime Minister Olof Palme came back from two consecutive election defeats in Sunday's general election, returning the Social Democrats to power after six years, according to forecasts with about half of the vote counted.

Mr. Palme's Social Democrats, whose hard campaign against rising unemployment and austerity measures overcame fears raised by a controversial labor proposal for collective funds for wage earners, seemed headed for a clear victory, according to computer projections.

The Social Democrats appeared to have gained about 2.5 percentage points for a total of 46 percent of the vote, and 12 seats for a total of 166 in the 349-seat Riksdag. The Social Democrats receive the backing of the Communists, who were expected to stay at 5.5 percent of the vote, with 21 seats.

The big losers, according to the projected outcome, were the two non-Socialist government parties — Prime Minister Thorbjörn Fälldin's Center Party and its small Liberal Party ally. Together with the Conservatives, they were expected to hold 162 seats to the Socialist bloc's 187, according to the projection.

Sten Andersson, Social Democratic Party secretary and election strategist, predicted that the Social Democrats now could rule for a long time, "because the Swedish

voters have learned their lesson under six years of non-Socialist rule." Before 1976, the Social Democrats had been in power for 44 years.

Kjell-Olof Feldt, expected to become finance minister under Mr. Palme, said the Social Democratic Party's executive committee would meet Monday to discuss the formation of Mr. Palme's new government.

The Center Party was expected to lose about 3 percentage points to 15 percent and 55 seats. The Liberal Party was nearly halved, sliding back to only 6 percent of the vote and losing 16 of their 38 seats.

The third non-Socialist party, the moderate Conservatives, however, gained several percentage points for a total of 23 percent and a gain of 12 seats for 85 in parliament, more than the Center and Liberal parties combined.

Lars Tobisson, the Conservative Party secretary, said he hoped the Socialist rule would be "a parenthesis" and pointed to France as an example of failure of Socialist high-tax and public sector expansion policies to overcome economic crisis problems.

The election turnout was estimated to have been high for Sweden, with about 90 percent of 6.1 million eligible voting. Nearly two million voters or one in three had used the opportunity of postal voting in the weeks preceding election day.

WORLD BRIEFS

4 Wounded at Brussels Synagogue

BRUSSELS — A gunman wounded four persons, two of them seriously, here outside a synagogue during services Saturday marking Rosh Hashana, the Jewish New Year.

The man fired two bursts from a submachine gun, wounding four men. Witnesses said he then fled, chased by a policeman who fired four shots, and disappeared in the direction of a busy weekend market. A man later telephoned a Belgian radio station and claimed the attack in the name of the "Palestinian Liberation Movement." But investigators said they did not take the call seriously.

In Paris, police detained 14 persons in a swoop on suspected sympathizers of the banned extremist group, Direct Action, judicial sources said Sunday. But they were not suspected of having any link with the explosion Friday in which an Israeli Embassy official, two of his relatives and more than 40 children and staff members at a school were injured. An Israeli Embassy spokesman said the condition of Amos Man-El, 61, who works in its military purchasing annex; his cousin, Zoltan Mandel, and Mr. Mandel's wife remained serious.

Angolan Insurgents Free 15 Captives

OSHAKATI, South-West Africa — Guerrillas fighting Angola's Marxist government released 15 captives of different nationalities on Sunday.

The 15, including four women and two infants, were handed over to South African officials at a base camp of UNITA, the main guerrilla force fighting the Angolan government. UNITA is a Portuguese acronym for the National Union for the Total Independence of Angola.

The prisoners were handed over just inside the Angolan border north of this military base. A Red Cross spokesman said the captives, some of whom had been held for up to six months, were flown to Pretoria. They included Argentines, Brazilians, Portuguese, Spaniards and Swedes, he said. UNITA has been fighting the Luanda government since Angola gained independence from Portugal in 1975.

Trial to Resume Today in Moro Case

ROME — The trial of 43 persons accused of participating in the kidnapping and murder of Prime Minister Aldo Moro resumed Monday, amid official warnings that the Red Brigades may be arming itself for a new campaign of political violence.

Red Brigades groups — who allegedly carried out the attack on Mr. Moro in 1978 — claimed responsibility for two raids in August on military targets, one in Rome and the other in Salerno. Two persons were killed in the Salerno attack, and a quantity of army rifles, machine guns and ammunition were seized in both.

Then on Sept. 3, General Carlo Alberto Dalla Chiesa, the police chief distinguished for his success against urban guerrilla groups, was murdered in Palermo, Sicily. "The operating links established between terrorism and Mafia show that the thrust of subversion has now moved from the north of the country to the south," Prime Minister Giovanni Spadolini said Saturday in a speech in Naples.

Cambodia Claims Major Victories

BANGKOK — Foreign Minister Hun Sen of Cambodia says guerrilla forces opposed to his pro-Vietnamese government suffered a major defeat during this year's rainy season, the Cambodian press agency said Sunday in a dispatch received here.

In an interview with the agency on Saturday, Mr. Hun Sen said the deposed Khmer Rouge guerrillas and other rebels had been defeated in fighting along the Thai-Cambodian border. In the interior of the country, the Cambodian Army had destroyed groups "complimented by the enemy," he said.

Mr. Hun Sen called on the rebels to surrender, saying they would be granted civil rights if they did so. The minister also said there was no danger of a famine such as the one that spread through the country after the 1979 Vietnamese invasion.

U.S. Concedes Defection of Soldier

SEOUL — The U.S. military command said Sunday that Private First Class Joseph T. White, who crossed the demilitarized zone into North Korea last month, defected and was possibly influenced by propaganda.

Roland J. Aars, chief spokesman for the command, said the United States is still seeking a face-to-face meeting with Private White, but that North Korea had said "further discussion of the matter is meaningless and waste of time." The spokesman said Private White, of St. Louis, Missouri, was "an average soldier with a clean military record."

But the spokesman said North Korean propaganda was found in personal effects Private White left behind. He added that the soldier shot the lock off his guard post fence and ran across the demilitarized zone into North Korea on Aug. 28. In the northern side of the zone, Private White was heard to call out in Korean, "I am coming. Help me," the spokesman said.

Gandhi to Leave Today for Moscow

NEW DELHI — Prime Minister Indira Gandhi leaves Monday for Moscow where she is expected to assure the Kremlin that India's efforts to broaden links with the West would not cool ties with the Soviet Union.

Mrs. Gandhi's six-day visit to the Soviet Union, India's main arms supplier and major trade partner, follows her fence-mending tour of the United States in July. Compared with the media and official buildup to that trip, domestic public interest in her Moscow journey has been subdued.

Indian journalists reporting from Moscow, however, said Soviet leaders were keenly awaiting the visit.

Strike Cripples U.S. Freight Railroads

WASHINGTON — Freight traffic by rail was crippled Sunday in the United States, after thousands of locomotive engineers struck over an industry demand for a no-strike clause in their contract. Talks to settle the walkout collapsed.

Up to 28,000 members of the Brotherhood of Locomotive Engineers union went on strike, stopping much of the country's freight service. Some passenger lines were also stopped.

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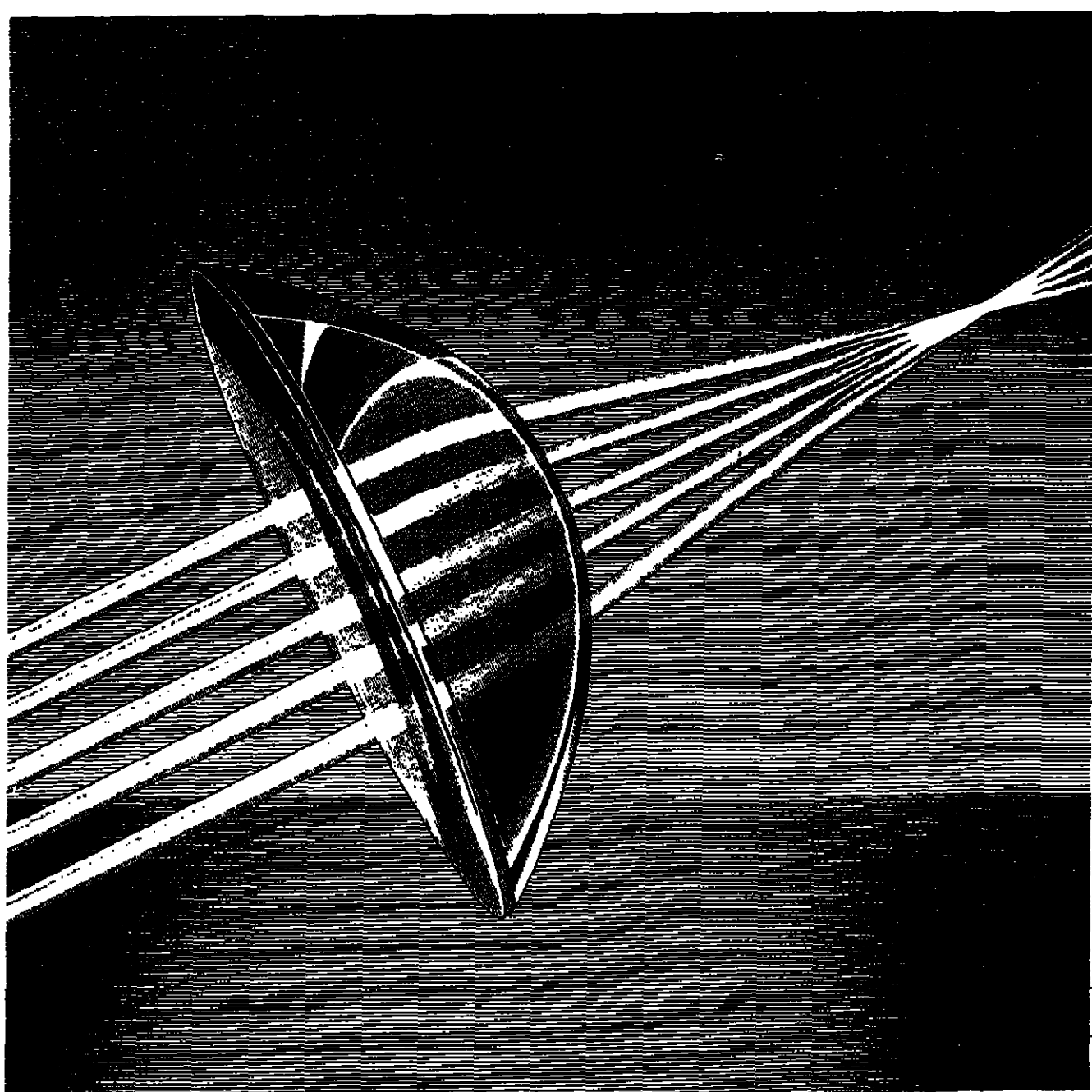
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Amin Gemayel Likely To Win Lebanese Vote

Party Hopes Moslems Will Give Him Support Denied His Slain Brother

By Ihsan A. Hijazi

BEIRUT — Amin Gemayel, the brother of Bashir Gemayel, is the most likely candidate to be elected president of Lebanon, and hopes are high in his party that he will receive wide national backing.

Lack of consensus marked the candidacy of Bashir Gemayel, 34, who died in a bomb explosion Tuesday, nine days before he was to be sworn in as president, and the Christian Phalange Party, in announcing the nomination Thursday of Amin Gemayel, 40, expressed hope that he would be a "consensus candidate" for Lebanon.

Bashir had headed the military wing of the largest Christian paramilitary organization in Lebanon and commanded 25,000 Christian militias in fighting Palestinian guerrillas, Syrian forces and his own Christian rivals in the past seven years, and had made many enemies.

Amin had been groomed to succeed his father, Pierre, 77, who founded the Phalange Party 43 years ago, but Bashir's fast rise through the military had pushed the older brother into the sidelines.

"Pierre Gemayel used the party to preserve the power of the Maronite Christians."

When Lebanon gained its independence from France in 1943, Christian and Moslem leaders made an agreement, known as the "National Covenant," which distributed government positions along religious lines. The presidency went to the Maronite, the largest of 14 Christian denominations in the country. The Sunni Moslems, the second largest community at the time, were given the post of prime minister, and the Shiite Moslems were given speaker of Parliament.

A main objective of the

Phalange Party has been to keep a Christian character for Lebanon. "Lebanon will never allow itself to be absorbed within its Arab and Moslem surroundings," Pierre Gemayel repeatedly said. Lebanon agreed to join the Arab League when it was founded in 1945, but shunned all forms of political or economic union with any Arab state.

The Phalange Party traditionally has been hostile toward Syria, which the party suspects of planning to annex Lebanon. Lebanon was part of Syria before the French carved out Lebanon in 1922.

The Military Faction

The eldest of the five Gemayel children, two boys and three girls, Amin was brought up to believe in Phalange principles. But since he entered politics actively, with his election to Parliament a decade ago, Amin has shown himself to be a moderate.

He aspired to political leadership of the Phalange Party, but steered clear of the military faction that had formed an inner circle within the organization and let Bashir take charge of military matters.

Even at the height of the Lebanese civil war in 1975 and 1976, he maintained links with Moslem leaders and the Palestine Liberation Organization, which Bashir had regarded as the Phalange's main enemy. Two days before the last Palestinian guerrilla group departed from West Beirut last month, Amin crossed the Green Line from Christian East Beirut and met with Abu Iyad, the number two man in the guerrilla movement.

Although Bashir was known as the militant and Amin the moderate, certain Lebanese politicians were convinced that the difference between the two was a matter of style, not philosophy, and that



Amin Gemayel

they both aspired to the realization of Phalange objectives.

It is believed that the relationship the Phalange Party began to establish with Israel in 1976 was undertaken by a collective decision of the leadership. Bashir, however, was more identified with this relationship than Amin, because Israel's aid, in the form of military supplies, went to the militias that Bashir had organized and commanded.

Moslem Support Possible

Bashir's association with the Israelis was a main cause for Moslem opposition when the parliament elected him to the presidency Aug. 23 to succeed Elias Sarkis.

Amin's moderation and the fact that he is not associated with Israel is expected to bring him some of the Moslem support that his brother lacked. If Amin does become a consensus president, the prospects for more stability in Lebanon would become brighter.

Amin is as dedicated as Bashir to riding Lebanon of all foreign forces. He vowed to realize his brother's ideals when he delivered the eulogy at the funeral Wednesday.

Amin, a lawyer, is an eloquent speaker, and he is fluent in French and English. Like the rest of the Gemayels, he is very much a family man. He and his wife have two children, a boy and a girl.

U.S. Business Groups Greatly Aid Republicans in Key Congress Races

By Thomas B. Edsall

WASHINGTON — In the Congressional races that will determine the partisan and ideological makeup of the 98th Congress, a key segment of the business community has become a de facto arm of the Republican Party, providing money in key marginal contests for House and Senate seats.

Working in tandem with conservative political groups, this coalition of companies, business organizations, oil producers and investors is leading a steady transformation of election financing, disclosed in campaign spending reports at the Federal Election Commission.

The money from the coalition is produced and easily supported by Republican challengers confronting potentially vulnerable Democratic officeholders in the House and Senate.

It is also shoring up the defenses of Republican incumbents, particularly those elected in 1980 who could be vulnerable to any voter backlash against Republicans because of economic troubles. While this support is not the only factor in some 45 key House races and 6 to 8 pivotal Senate contests, it could determine outcomes in close races.

Four Categories of Support

The business and special-interest groups providing this backing to the party fall into four categories. They include broad-based business organizations, including the U.S. Chamber of Commerce and the National Federation of Independent Business, as well as major trade associations such as the National Association of Realtors and the Associated General Contractors.

There are also a relatively small number of corporate political action committees, many with headquarters in, or with major investments in, Sun Belt states. Lastly, there are other political action committees financed largely by independent oilmen in several states.

These groups are distinctive in several respects: they are willing to get into races early; many are willing to contribute up to the maximum of \$5,000 per candidate; and they tend to "target" marginal races, often financing challengers or those with neither seniority nor firm grips on their districts.

Their common goal is to shift Congress to the ideological right, and in the overwhelming majority of contests this fall, this has meant financing Republican campaigns. Backing for Democrats is limited almost entirely to those who supported the Reagan administration's 1981 budget and tax cuts over the objections of House Democratic leaders.

Conservative Democrats Backed

Also, contributions to Democrats were limited to conservative candidates in primary elections in solidly Democratic districts facing opponents who are more liberal.

"We are nonpartisan," said Joseph J. Fanelli, president of the Business-Industry Political Action Committee, in a comment echoed by spokesmen for many of the

other groups. But an examination of contributions on file with the Federal Election Commission shows overwhelming support for Republicans.

On Aug. 20, the Chamber of Commerce issued a summary of 99 House and Senate races recommended for "business involvement." In only one case was the endorsed candidate a Democrat, and that endorsement was limited to the Democratic primary.

The Business-Industry Political Action Committee has given \$112,010 to House and Senate candidates. Of that, \$99,230 has gone to Republicans. The organization gave nine conservative Democrats a total of \$12,780 in the primary elections, but every candidate it has endorsed in the general election is a Republican.

Similarly, by the end of June, the National Federation of Independent Business had given Republican candidates \$79,650 and Democrats, all of whom had backed President Ronald Reagan on the budget and tax bills of 1981, \$12,100.

Aid From Major Corporations

In the area of corporate political action committees, campaign spending records show that about 20 major corporations are particularly active in making early contributions, heavily weighted toward Republicans. The leaders include the Fluor Corp., the Eaton Corp., Dart & Kraft Inc., Standard Oil Co. (Indiana), and Sears, Roebuck and Co.

The Sears committee this year has given \$42,850 to Republicans, mostly to House members holding marginal seats. The committee gave \$12,400 to Democrats, \$7,950 of which was to Southern supporters of the Reagan program.

With even stronger Republican leanings, the Eaton Corp. political committee has given \$46,150 to Republicans out of a total of \$51,650. Fluor Corp.'s committee has given a total of \$85,550 to Republican candidates and committees, and \$13,650 to Democrats.

Among trade organizations, the Realtors political action committee reported giving \$221,176 to Republicans and \$112,758 to Democrats. The Sheet Metal and Air Conditioning Contractors have given \$138,643 to Republicans and \$27,051 to Democrats, and the Associated General Contractors reported giving \$396,300 to Republicans and \$86,900 to Democrats.

Unity on the Right

Among the conservative organizations, the political action committees are split into two groups: the "old right," which concentrates more on economic policy and military spending than on "social" issues, and the "new right," which

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U.S. Reportedly Prepares Proposal To Sell Jordan Advanced Weapons

By Richard Halloran

WASHINGTON — The Reagan administration has nearly completed work on a proposal for the sale of advanced missiles and fighter planes to Jordan, a nation regarded as vital to the success of President Ronald Reagan's Middle East peace initiative, according to administration officials.

Although no final decisions have been made, the officials said, the package probably will include the mobile Hawk anti-aircraft missiles that King Hussein of Jordan has long sought rather than the less powerful Stinger missiles offered in May after a visit by Defense Secretary Caspar W. Weinberger.

They said the package also would include new Northrop F-5G Tigerhawk fighter planes. Northrop Corp. has developed the plane without government financing, but has begun seeking government backing for export sales and has recently received implicit support from Deputy Defense Secretary Frank C. Carlucci.

General Dynamics Corp.'s F-16 fighters, which are bigger and more expensive than the F-5G, may also be included, the officials said. Middle East diplomats said King Hussein would prefer F-16s and feels his position is stronger than it was earlier this year.

Request's Timing Uncertain

The timing of the announcement of the arms package is uncertain, the officials said. They and Middle Eastern diplomats said Jordanian officials were expected to ask for the arms sale formally in November after the congressional elections.

Administration officials said they hoped the timing of the request would preclude U.S. supporters of Israel from making a campaign issue of the sale. Israel has vehemently opposed it.

The officials said the announcement would be tied indirectly to the announcement of a new sale of F-16 fighters to Israel that has been held up by the invasion of Lebanon. The United States has delivered 75 F-16s to Israel, with Congress still to be notified of the sale of another 75.

That notification, officials said, probably will not be made until Is-

rael has substantially withdrawn its forces from Lebanon. Military analysts have said those forces have given every indication of being prepared for a long stay.

Inducement or Reward

Officials said there was also a debate in the administration on whether to offer the arms package to King Hussein as an inducement to support Mr. Reagan's Mideast proposals or to present it later as a reward for support.

They said Mr. Reagan needs King Hussein's cooperation for his proposal to turn the West Bank area occupied by Israel into a Palestinian homeland in an association with Jordan. The king has publicly expressed interest.

Under the laws governing foreign military sales, the administration must notify Congress before a sale has been consummated. Congress then has 30 days to veto it, which requires a majority vote in both houses. Mr. Reagan has announced that he will call Congress into special session in late November.

Financing the sale may be difficult. The administration has requested \$75 million in credits for Jordan for the fiscal year beginning Oct. 1, up from \$50 million this year. Congress would have to approve larger credits for the \$500 million sale, which would be spread over several years as the missiles and aircraft were made and delivered.

House Democrats Offer Alternative To Reagan Plan for U.S. Economy

By Margot Hornblower

WASHINGTON — House Democrats, stung by Republican charges that the Democratic Party has run out of ideas, have released an ambitious blueprint for an alternative to President Ronald Reagan's economic program. It calls for overhauling business and income tax laws, subsidizing new technology research and rebuilding the nation's transportation network.

The document, entitled "Rebuilding the Road to Opportunity," is the product of more than a year of work and laborious negotiations among liberal, moderate and conservative members of the House Democratic Caucus. It was released Saturday.

"For the first time, the Democrats have a coherent, integrated program that looks over the next five to 10 years," said Representative Timothy E. Wirth of Colorado, who wrote the report with Representatives Curtis W. Long of Louisiana and Richard A. Gephardt of Missouri.

"Before," said Mr. Wirth, "we've always acted in an ad hoc and reactive fashion, without determining our commitment, priorities and scheduling. Now when people ask, 'What are the Democrats for?' we can say, 'Here's our package.'"

The economic report is one of seven major policy statements by the House Democratic Caucus. The others, dealing with national security, crime, housing, small business, women's economic issues and the environment, are to be released Tuesday.

"Reaganomics must — and will — be repealed," the economic report contends. "Our party must once again promote bold approaches to gain control of our economic future. The Republicans have proven once again they are not up to the task. Once more, they have chosen to pursue the discredited policies of trickle-down economics."

According to the Congressional Budget Office, the program envisioned in the document would cost \$35 billion to \$42 billion a year for five years. That would include \$14 billion to repair the nation's roads, bridges and water systems, which could be raised largely through user charges such as gas taxes or barge levies.

About \$2 billion to \$11 billion a

year in funds for research and development would be matched by an equal amount from private industry. That program is aimed at countering foreign competition in high technology growth industries with large job-creating potential.

Funds for Education

An increase of \$11 billion to \$17 billion in education spending would provide financial aid to needy students, reduce faculty shortages in key areas such as engineering and computer training; provide computers to secondary schools, and retrain workers in declining industries, such as automobiles and steel, for jobs in new technology companies.

Senator Sees Possibility Of U.S. Tax Rise in '83

By William J. Eaton

WASHINGTON — Senator Robert J. Dole, the chief architect of the 1982 tax increase, says it might be necessary to raise income taxes and Social Security payroll taxes in 1983.

Mr. Dole, Republican of Kansas and chairman of the Senate Finance Committee, said in an interview Friday that the effective dates of payroll tax increases now scheduled for 1985, 1986 and 1990 might have to be advanced to assure the solvency of the Social Security trust fund so that 36 million Americans can continue to receive benefits.

Congress also might have to consider another increase in federal income taxes in 1983 if budget deficits continue to climb, Mr. Dole said.

"I don't believe that we've closed every loophole in the tax code," Mr. Dole said. "Certainly we're going to have to continue the pressure on the spending side, and it may be necessary to take a look at the revenue side."

Mr. Dole said a speed-up in payroll tax increases was being considered by a commission named by President Ronald Reagan to make recommendations on ways to end a Social Security financing crisis, which could cause a cutoff in benefits late in 1983. Mr. Dole is a member of the commission.

Under present law the current 6.7 percent tax rate for workers and employees will be increased to 7.05 percent in 1985, to 7.15 percent in 1986 and to 7.65 percent in 1990. The tax is now applied on the first \$32,400 of earnings and the figure will rise automatically in future years as incomes increase.

In response to a question, Mr. Dole said the 1985 rise may have to be shifted to 1983 and the other two increases may have to be moved up, too.

Mr. Dole said he hoped the commission would make a "strong, objective report that the system is in trouble so that we can convince the senior citizens that we're trying to save the system, not destroy it."

Raising the age for normal retirement benefits, reducing benefits for early retirement and revising the cost-of-living adjustment formula, he said, also were being considered by the commission.

Mr. Dole was asked for his views about proposals to allow workers under the age of 45 to drop out of the Social Security system voluntarily.

"It would have some merit if you go back to these surveys that show that most people in that age group are wondering why they're going to continue to pay into a system at a higher rate, maybe as high as 25 percent of payroll in the next 20 years, and not have any certainty that there would be any benefits when they retire," Mr. Dole replied.

Poll Finds Brown Gains on Wilson in U.S. Senate Race

Los Angeles Times Service

LOS ANGELES — Governor Edmund G. Brown Jr. has pulled out to a virtual dead heat with May and Pete Wilson of San Diego in their race for the U.S. Senate in California, the Los Angeles Times Poll has found.

Mayor Tom Bradley of Los Angeles holds a commanding lead over the state attorney general, George Deukmejian, in the governor's race, according to the poll.

Mr. Wilson, a Republican, is the preference of 46 percent of those who were surveyed; Mr. Brown is preferred by 42 percent, and 12 percent say they are undecided or favor some other candidate. The poll found that Mr. Wilson had been hurt by his suggestion that people age 45 and under be permitted to make lower Social Security payments in exchange for lower benefits upon retirement, a stand that Mr. Brown has portrayed as an assault on the stability of the system.

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Under present law

U.S. Officials Assess Likely Effects Of Collapse of Schmidt's Coalition

14-00000

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CORPORATE AUDITOR	Swiss francs	Liften.	Zurich or other Sw. City	25-40 yrs. exp. audit exp. incl. int'l lines of public accountants; Eng. + Ger. fr. or Ital.	Mr. E.A. Vilmos, Liften International S.A., Gubelstrasse 28, CH-8026 Zurich.	L.I.T. 9-3-82
INDUSTRIAL DIRECTOR		French group of companies (food business).	Paris	Grad. engineer (in France X, ESP, INA, in U.K. FIRST-); min. 30; Eng. fr. +.	Ref. 4216 HT, J.-E. Legrand, Alexandre Tice S.A., 10 Rue Royale, 75006 Paris.	L.I.T. 9-3-82
PRODUCTION MANAGER	\$1,250/month + bonus bonus	Leaders in the export of polyethylene sheeting in South Africa.	Johannesburg	U.K. pvt.; 30-50; R.M.C. or equiv. qual. in chemistry, plastics or engineering; relevant tech. & managerial mgmt.	Donald W. Davidson, Davidson Personnel Services Ltd, 343 Main St., Aberdeen, Scotland.	L.I.T. 9-3-82
INTERNATIONAL AUDIT	to \$26,000	Major bank.	South Arabia & India	ACA or ACCA with extensive bank audit exp.; major firm exp.; Eng. + fr. or Arabic.	Michael Naylor P.E.A., Sales & Supply Int'l Ltd, 23 Poultry Square, London EC2 4BB.	Financial Times 9-3-82
INTERNATIONAL INTERNAL AUDIT	Attractive	Merck & Co.	Brussels	Min. 10 yrs. exp. in auditing or accountancy & a recognized audit qual.; Eng. +; 50% travel.	F. Ponthusille, Merck Sharp & Dohme, 1173 Chaussee de Waterloo, 1180 Brussels.	Financial Times 9-3-82
PERSONNEL MANAGER West Africa	Attractive U.S.\$ + 25% local currency	Int'l minerals mining consortium.	Republic of Guinea	Eng. fr.; generalist personnel mgmt. exp. in industrial org. prod. overseas context.	Ref. 5016/WT, Philip Smith, 65-67 King's Lane, London SW1T 6BN.	L.I.T. 11-3-82
INTERNATIONAL PROGRAM MANAGER	\$45-50,000 depending on exp.	Int'l leader in design & install. of communications systems.	Northwest U.S.	RSEI deg. (MBA on asset); 10-15 yrs. of progress, sys. exp.; knowl. int'l organizations (high tech.); U.S. nat.; 25-30% travel.	Howard Baker Advertising, Confidential Reply Services, P.O. #8-100, 113 Fifth Ave., New York, N.Y. 10022.	L.I.T. 12-3-82
MARKET DEVELOPMENT DIRECTORS	Excellent	Int'l corp.	Europe and Far East	Familiar with assigned territories; with bilingual abilities; min. 10 yrs. practical mgmt. & fin. exp.	Dec 9 1981, International Herald Tribune, 02521 Monthly Globe, France.	L.I.T. 14-3-82
Export Territory Sales-Engineer		The world's second largest computer graphics mgmt.		Minist. Asia or South America; suitable knowl. & exp. selling data processing products.	Bussone, 21 bis Peltasse Hales, 7 Rue Jean-Jacques, 94015 Clichy, France.	L.I.T. 14-3-82

U.S. Reported to Delay Accord With China on Nuclear Cooperation

By Judith Miller

New York Times Service

WASHINGTON — The United States is holding up a nuclear cooperation agreement with China because of suspicions that the Chinese are giving nuclear aid to Pakistan and other nations thought to be developing atomic weapons, according to government and industry officials.

The government officials said they were disturbed by intelligence reports suggesting that China had helped Pakistan in efforts to develop a capacity to enrich uranium for weapons use.

The officials said China was also believed to have sold low-enriched uranium to South Africa through private parties. They said Chinese sales of heavy water, required for reactors that use natural uranium, were believed to have been made to Argentina and possibly to India.

Under a four-year-old U.S. law, none of those countries are permitted to purchase nuclear fuel and technology from the United States because they have refused to submit all their nuclear plants to international inspection or to sign the 1968 treaty designed to prevent the spread of nuclear weapons.

The start of U.S. talks with China on a nuclear agreement was disclosed in June. Such an accord is needed before American companies can sell nuclear technology to China.

China Reports 3 Clashes Along Vietnam Border

Reuters

BEIJING — China reports that there have been three clashes recently on its border with Vietnam and says a Chinese peasant was seriously injured in one of them.

The China News Service said Saturday that one incident occurred last Monday and the other two on Wednesday. China protested on Sept. 12, to Vietnam over what it said was an intrusion into its air space by two Vietnamese MiG-21s on reconnaissance missions.

Bomb Blast in Hong Kong

United Press International

HONG KONG — A bomb exploded over the weekend in the Japanese-owned Matsuzakaya department store a few blocks from Victoria Park, where about 10,000 people were protesting the treatment of Japanese war-time atrocities in textbooks, the police said. A saleswoman received minor injuries Saturday when she triggered the explosion by removing a book from a shelf.

Moon-Backed Paper Kills Review Writer Panned Film Funded by Unification Church

By Lois Romano

Washington Post Service

WASHINGTON — The Washington Times, which is financially backed by the Rev. Sun Myung Moon's Unification Church, has decided not to publish a full-length negative review of the movie "Inchon," which received a \$30 million loan from the church.

According to several Times sources, the decision Thursday not to print the review written by the paper's staff film critic, Scott Sublett, was made by the publisher and editor, James Whelan. The review had been scheduled to be in Friday's paper.

Mr. Whelan told Mr. Sublett, according to a Times source, that the Washington Times faced a conflict of interest in reviewing "Inchon," which opened in Washington-area theaters Friday and concerns U.S. involvement in the Korean War.

Moon Had Film Credit

"Inchon" was produced by One Way Productions, which is headed by a Japanese businessman, Mitsuharu Ishii, a member of the Unification Church and a close associate of Mr. Moon. The Unification Church loaned One Way Productions about \$30 million to complete the movie. At the end of the film, Mr. Moon is listed in a credit as a special adviser on "Korean matters."

After reading the review, Mr. Whelan reportedly considered running a three-paragraph plot summary of "Inchon" that would also have explained why the Washington Times was not reviewing the movie.

After a press inquiry about the decision, the newspaper's executive editor, Smith Hempstone,

called a meeting of the features section staff to express his outrage at the news leak about the review, according to Times staff members. The same sources said that Mr. Hempstone threatened to dismiss staff members who spoke to the press about the issue.

Sources said the editors had considered printing an Associated Press review of the movie. But in the end, the paper's Friday magazine section ran a two-sentence critical synopsis of the movie. The summary, written by Mr. Sublett, did not mention Mr. Moon's connection with the film.

On Thursday, Mr. Hempstone said that he would not answer questions about whether the review had been killed. "We don't discuss the internal functioning of our newspaper — do you?" Mr. Hempstone said.

When the paper was begun in May amid much controversy, editors assured the staff and the public that it would be independent of influence by the Unification Church. Mr. Hempstone and Mr. Whelan joined the paper after asking for and receiving contracts that guaranteed them editorial control.

In his review, according to a Times source, Mr. Sublett criticized the movie's acting and plot development. At a cost of \$40 million to \$50 million its producers have called "Inchon" the most expensive war movie made.

Mr. Sublett said he would not comment on the review decision. "We are an independent paper... how should I put this?" said Mr. Sublett.

The movie was shown in Washington at the John F. Kennedy Center in 1981, but its release had been delayed until now for lack of a commercial distributor.

Marcos Is Concerned by Growth Of U.S.-Japanese Military Relations

By Richard M. Weintraub

Washington Post Service

WASHINGTON — President Ferdinand E. Marcos of the Philippines has expressed misgivings about the growing U.S. military relationship with Japan and the evolving U.S. military posture in Asia.

Invoking bitter memories of Japan's actions in the Pacific during World War II, Mr. Marcos told reporters and editors of The Washington Post on Saturday that Tokyo still harbors hopes of dominating Asia, first through its economic prowess and then either politically or militarily.

"Frankly, it is a matter of political contingencies first," Mr. Marcos said of U.S. policy. "What do you intend to do? Are you intending to pull some of your units out of Asia to somewhere else, and therefore require Japan to protect itself for a while?"

Met With Weinberger

"If Japan is sold any of your arms, see that those arms are not for predatory purposes. I am distrustful of the Japanese," Mr. Marcos said.

The Philippine leader arrived in Washington Wednesday. On Sat-

urday, he met with Defense Secretary Caspar W. Weinberger for discussions that were believed to have centered on the future of U.S. bases in the Philippines and U.S. military planning for the Pacific.

U.S. officials have been pressing Tokyo to increase its military capabilities to a point that it could assume responsibility for patrolling sea lanes up to 1,000 miles (1,600 kilometers) from Japan. That would put the outer limit of Japanese responsibility close to the Philippines.

On other subjects, Mr. Marcos said:

- The possible use of Clark Air Base and Subic Bay Naval Base — huge U.S. facilities in the Philippines — for resupply of combatants in the Middle East will be a subject of talks in April 1983.

- Support for Cambodia's anti-Vietnamese coalition under Prince Norodom Sihanouk will stop short of arms.

- Benigno Aquino, a former senator and presidential aspirant who is in exile in the United States, is free to return to the Philippines, although not without conditions. "If he comes back to the

Philippines, rest assured he will be treated humanely. He thinks I will shoot him! My goodness, no! But I am not going to allow him to start a rebellion," Mr. Marcos said.

Rights Statements Disputed

William Branigan of The Washington Post reported from Manila.

Opposition leaders disputed on Sunday statements Mr. Marcos made in Washington defending his government's human rights record.

In particular, opposition lawyers and human rights activists took issue with Mr. Marcos's rejection of a question at a press conference about the findings of Amnesty International, that the London-based human rights organization "has never come to the Philippines."

René Saguisag, a lawyer, said U.S. lawyer Michael Posner and two other Amnesty International representatives visited the Philippines last year to investigate reports of human rights abuses, but got a "run-around" from the government.

A recent report by the organization cited cases of torture, disappearances and "extrajudicial executions" of detainees by Philippine authorities.

Order Gone In Zimbabwe, Mugabe Told

White Farmers Demand An End to Lawlessness

By Jay Ross

Washington Post Service

MARULA, Zimbabwe — Angry white farmers here have told Prime Minister Robert Mugabe that law and order has broken down in parts of southwestern Zimbabwe and unless the government takes immediate action, many will leave their farms.

One farmer received loud applause Saturday when he told Mr. Mugabe, who is touring the area, that "the army is responsible for 90 percent of the problems in the area" because of its lack of discipline and "brutal" treatment of the local population.

Much of the area is loyal to the opposition leader, Joshua Nkomo. Mr. Mugabe, who also serves as defense minister, has direct responsibility for the armed forces.

The Matabeleland area, the stronghold of Mr. Nkomo's minority Ndebele tribe, has been wracked by violence since Mr. Mugabe removed Mr. Nkomo from the cabinet in February and charged his party with plotting to overthrow the government.

Dissidents Accused of Crimes

More than 2,000 well-armed dissidents are believed to be at large in the area, and the government has accused them of responsibility for numerous killings, rapes, robberies and the kidnapping of six foreign tourists two months ago.

In an effort to find the hostages, two of whom are American, the government has imposed a dusk-to-dawn curfew on an area of about 5,000 square miles (13,000 square kilometers) and banned nongovernment vehicles, causing severe food distribution and transportation problems.

Mr. Mugabe met Friday night with a mainly white audience of business leaders and civil servants at the city hall in Bulawayo, capital of Matabeleland. The next day he talked here with 25 white farmers, who came from as far away as 100 miles to see him.

Calling the farmers' complaints "urgent problems," Mr. Mugabe promised to send ministers to the area to work out solutions.

Zimbabwe's white farmers have profited from high producer prices and expanded markets since Mr. Mugabe was swept into power in 1980 in elections that ended white-minority political control in this southern African nation.

The farms owned by the 5,000 whites produce most of the food in Zimbabwe, one of the few African nations not dependent on imports to feed itself.

200,000 Iran Troops Ready for New Attack Into Iraq, U.S. Reports

By Robert C. Tott

Los Angeles Times Service

WASHINGTON — U.S. officials expect that 200,000 or more Iranian troops will soon launch a new offensive into Iraq, perhaps as early as this week, to mark the second anniversary of a war that threatens to disrupt the West's main source of imported oil.

Intensified Iraqi air strikes at Iran's Kharg Island oil terminal and shipping in the vicinity have sunk three ships since Aug. 9, quadrupling insurance rates on Iranian oil to 2 percent of the price per barrel.

Iraq could step up those air strikes still more in response to Iran's offensive. But potentially more threatening, U.S. analysts said, is Iran's threat to retaliate for any cutoff of its oil exports by sinking a supertanker in the Strait of Hormuz. Such a move would block all shipping out of the Gulf and drastically curtail oil supplies to Western Europe and Japan.

A Softer Line

There are signs, however, that Iran may be prepared to start negotiations to end the war after "one more big go at Iraq," U.S. officials said, whether the new attacks succeed or fail.

State Department officials said there are fewer calls in Iranian propaganda statements for ousting Iraq's president, Saddam Hussein. War reparations totaling \$150 billion were once demanded but no figure is now being mentioned, suggesting that it has been reduced.

Also, Iranian leaders now speak of pushing the Iraqis beyond artillery range of Iranian territory, indicating a limited goal of perhaps 20 miles for any new offensive. "The Iranians seem to want the ground more for bargaining purposes in future negotiations," one military officer said.

Still, administration officials and private experts on the region are cautious about Iran's willingness to compromise. "We know more about decision-making in the Kremlin than among the zealots who lead in Tehran," an expert said.

Three-Pronged Attack

What is not uncertain, however, is Iran's preparations for renewed attacks and Iraq's countermoves on at least two fronts, according to Pentagon, State Department and other officials.

A new Iranian offensive appears certain, with 100,000 men headed toward Basra in southern Iraq. Most of the arms supplied to Iraq are unloaded at Kuwaiti ports and moved through Basra.

Pentagon officials also expect Iran to launch a second drive, with

another 100,000 or more men, toward Baghdad from its border city of Qasr-e-Shirin. There also could be a third drive in a central area between Basra and Qasr-e-Shirin. These strikes would be intended more to spread Iraqi defenses than as thrusts aimed at deep penetrations, U.S. officials said, but they could permit propaganda claims from Tehran that its Islamic army is "on the road to Baghdad."

In anticipation of renewed offensives, sources here said, Iraq has bolstered its fortifications around Basra, where the Iranians were turned back five times in July with heavy casualties — 15,000 to 20,000 dead and twice as many wounded. Iraqi ammunition has been restocked and new artillery batteries set up, they said.

In addition, Iraq has evacuated some of the civilians living along the first dozen miles of the northern invasion route from Qasr-e-Shirin toward Baghdad, they said. [In an indication of escalating military activity in the border region, the Iraqi news agency reported Saturday that Iranian artillery caused "some damage" in shelling the Iraqi towns of Basra, Khanaqin and Kasba Zerbatiyah, and that its troops killed 51 Iraqis in two clashes during the past 24 hours, United Press International reported from Abu Dhabi.]

"It's hard to see Iran succeeding where it failed before," one Defense Department official said. "Iranians don't know how to fight a war of maneuver, as invaders must, while the Iraqis with about 200,000 men of their own ready — have shown they've learned a lot about defense from the Russians, who know a lot about it from places like Stalin."

Afghan Guerrillas Report Successes

United Press International

ISLAMABAD, Pakistan — Moslem guerrillas have recaptured the district of Argahistan in Kandahar province, southern Afghanistan, guerrilla spokesmen say.

Forty regular Afghan troops were killed in the battle and nine were captured during fighting Tuesday, the sources said.

In the north, the guerrillas said that they were inflicting heavy losses in the strategic Panjshir valley, where Soviet and Afghan government troops began an offensive early this month, and that Soviet troops were pushed back from the Hazara pass and were regrouping on mountains.



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Nothing has had quite such a dramatic impact on virtually every sphere of modern life as microelectronics. This newest of technologies is opening up completely new opportunities and possibilities every day. Numerous problems, which previously were either totally impossible to solve or could only be partially solved by mechanical methods, can now be overcome in a new and intelligent way. And that's especially true when it comes to energy conservation. BMW has been aware of this potential for a long time. And that's why we're today the undisputed leaders in automotive electronics. As far back as 1979 we introduced the world's first computer-controlled engine. It was the first system to intelligently match fuel supply and ignition timing to widely differing running conditions. Never before had a standard production engine worked so efficiently in terms of performance, fuel consumption and exhaust emissions. And BMW has always been quick to pass on all the advantages of these fast-developing

technologies to our customers. The latest proof: Innovation Boost '82 and the new BMW 7-Series. The big new BMWs: a new level of intelligence for a new level of performance and economy. Despite their increased performance, the new BMWs still achieve significantly improved fuel consumption figures. From the BMW 721i upwards, all the new, aerodynamically refined 7-Series models feature the latest Digital Motor Electronics with its 3-grid computer control system. In contrast to most conventional power units, this means that you don't have to wait for the engine to warm up before you reach optimum consumption levels; you can now get the same results under extreme conditions, such as driving with the engine still cold, or on short distances, or in bad weather etc. And they are exactly the kind of times when electronic brainpower proves its true value. These fuel-saving advantages are enhanced even further by a standard 5-speed overdrive transmission on all models from the BMW 728i to 735i.

The big new BMWs: a completely new 4-speed automatic transmission for a completely new set of standards. (Optional from the end of 1982 on the BMW 728i upwards) The new transmission has a converter bypass clutch in fourth gear, which offers genuine overdrive economy. So you can now have an automatic transmission that gives significantly better fuel consumption than a manual gearbox. At the same time it means that you can immediately forget all the old prejudices about automatic cars being slower and thirstier than manual models. The big new BMWs: a long list of new features, which translate technological progress into a completely new driving experience. The new BMW 7-Series cars offer much more than the next step in progressive, more efficient automotive electronics. Equally, they represent much more than far-reaching improvements in aerodynamics, engine and transmission technology. Take for instance, road-holding and handling, where a new 13" semi-trailing rear

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BMW AG, Munich

INTERNATIONAL Herald Tribune

Published With The New York Times and The Washington Post

A Grave Crime

When the armed men of the Palestine Liberation Organization left Beirut under an agreement negotiated with the Israeli government by the United States, Israel and the United States made themselves morally responsible for the security of the families that those men left behind and for the other Palestinian noncombatants who remained in Lebanon.

The United States abandoned its means to affect events in Beirut when the U.S. Marines who were part of the international force were over-hastily pulled out in the footsteps of the PLO. The Israelis and French left quickly after, unwilling to police Beirut if the United States would not do so. Policing Lebanon was left to the government, such as it then was under the influence of President-elect Bashir Gemayel, who acted in the shadow of the actual power in Lebanon's southern half, the government of Israel. When Mr. Gemayel was assassinated, Israel chose to enlarge its direct responsibility in Lebanon by occupying all of Beirut.

It bears a moral responsibility, but also a legal one. An occupying power is responsible for the security of civilians, even enemy civilians. Thus, even if the massacre of Palestinian civilians which took place Friday night and Saturday in two refugee camps of West Beirut was committed by Christian militias fully uncontrolled by Israel, Israel is

nonetheless responsible because it did not prevent it from happening, or halt it, although in a position to have done so.

If it should emerge that the murders were committed by the forces of Major Saad Haddad, or that his forces participated, then Israel's responsibility becomes direct and obvious. Maj. Haddad commands what amounts to an auxiliary force of the Israeli Army, wholly dependent upon Israel.

This has been a grave crime, which, alas, does recall Oradour — the Nazi massacre of civilians in a French village in 1944. It also may prove to be a grave event in the course of Israel's history, by altering Israel's relationship to the West and to the United States. To avoid that, the Israeli government must examine honestly what happened, publish the truth and place the responsibility where it belongs. It obviously is also up to Israel, and to the United States, responsible for the agreement which left the civilians where they were, to ensure beyond all doubt that nothing like this will happen again.

That is the least to be said. An Israeli citizen, or a Jew of the diaspora, might wish to say more, recalling that the nation of Israel is the political expression of a community whose unity, and *raison d'être*, is to serve a God of justice, who, when provoked, has also proven Himself a God of wrath.

— INTERNATIONAL HERALD TRIBUNE.



A Few Days Ago, Peace Seemed Thinkable

By Philip Geyelin

This column was written before the massacre of Palestinians in their Beirut camps.

WASHINGTON — That President-elect Bashir Gemayel should have been mourned as Lebanon's last great hope for peace was no more than a measure of that tormented nation's desperate state. Mr. Gemayel's conversion to conciliation with his old Moslem enemies and his rivals in the Christian community came largely after his election. The odds were long on his ability to resolve old scores and establish a strong central government, even if he survived Tuesday's bombing.

But that is precisely the point: His conversion, however expedient, was real. His reaching out to establish a government of "reconciliation" was having its intended effect. Perhaps most important, the Begin government in Israel was beginning to recognize the damage it was doing to Mr. Gemayel's fortunes by its excessive embrace.

It is against all this that the loss of Bashir Gemayel has to be measured. The measurement is to be found not so much in retrospectively generous eulogies as in the particular insight of one of the last Americans to talk to Mr. Gemayel — and to Menachem Begin, at Mr. Gemayel's request — a few days before the assassination.

The American was Sen. Arlen Specter, a Pennsylvania Republican who had taken off for Lebanon the previous weekend on behalf of the Foreign Operations Subcommittee of the Senate Appropriations Committee to examine that country's need for U.S. economic aid. His account of his whirlwind, three-day passage is well worth examining for what it says about how the stage was set before Mr. Gemayel was killed.

Sen. Specter says he found the 34-year-old

Gemayel hard-pressed and "very nervous" about a crucial meeting later that day with Saeb Salam, an elder statesman of the Sunni Muslims. Mr. Gemayel had the quality of "the right man at the right time," the senator felt. He did not want to talk about aid; he seemed to count on help from Saudi Arabia and Kuwait. What he needed was "time," and this meant getting Israel to back off on its insistence on an immediate peace treaty.

Specifically, Mr. Gemayel urged Sen. Specter to use his influence on Mr. Begin; to explain that Israeli pressure was undermining Lebanon's claim to independence, endangering its relations with the other Arab states and undermining its efforts to "forge a national coalition."

The Crisis 'Might Be Soluble'

Convinced that Mr. Gemayel was "making all the right moves" (as the U.S. Embassy agreed), Sen. Specter met Mr. Begin in Jerusalem the next day. It was an evening session in Mr. Begin's upstairs study. Mr. Begin was adamant at the outset. He spoke of Mr. Gemayel's "ingratitude."

He was impatient for a peace treaty, irritated, and expansive on Lebanon's historic importance to Israel. But after long discussion of the problems, Mr. Begin softened. He finally promised Sen. Specter, in so many words: "I won't press him."

Immediately afterward, Mr. Begin came down

to his living room and repeated that pledge publicly. There is confirming evidence that the Begin government, after smothering Mr. Gemayel with a crushing embrace, had indeed decided to cool.

Had the damage already been done, in a way that weakened Mr. Gemayel and even contributed to his assassination? Sen. Specter emphatically rejects the notion. Given the slim chance that Mr. Gemayel's assassins will ever be clearly identified, this theory of the case is no more worth pursuing than Israel's theory, unaccompanied by any evidence, that the PLO was responsible.

More interesting to the senator is the sense he had that, with Mr. Gemayel, there was at least some hope of Israeli restraint, of a reasonably prompt withdrawal of Syrian as well as Israeli forces from Lebanon, and of the establishment of a workable Lebanese central government.

He came away with the impression that Mr. Begin saw Lebanon as "a place he would not like to be in, but also doesn't want any trouble from."

Mr. Begin did not see the Syrians as a problem. He was "very blunt" about the probable impact on the Syrians of Israeli artillery trained on Damascus. He believed that with some face-saving, the Syrians would be willing to leave.

In short, Sen. Specter returned from his trip sharing the conviction of White House experts and State Department officials that with a special U.S. envoy back on the scene, and "reconciliation" beginning to work, the Lebanese crisis just might be beginning to be soluble.

But all that was before Bashir Gemayel's death.

The Washington Post.

Apartheid Marches On

South Africa embarrasses foreign apologists who argue that a race-obsessed society will heal itself — if only outsiders would stop carping. It has certainly been the Reagan administration's sanguine hope that a solicitous "constructive engagement" would succeed where public censure failed. But in no vital respect does Pretoria show a willingness to moderate the cruel racial laws that mark South Africa as a place apart. Incredibly, those laws may soon be made worse.

In legal theory, all of South Africa's 21 million blacks are foreigners in their own land. Each must carry a passbook and none is supposed to stay more than 72 hours in white urban areas unless expressly eligible. But legal theory has been unevenly enforced by the government representing 4.5 million privileged whites. "Unauthorized" blacks have managed to slip through the law, opening a small fissure in apartheid.

To seal this fissure, the government has drafted a measure it calls the Orderly Movement and Settlement of Black Persons Bill. Now before Parliament, the law would give the police a new nightstick, imposing on "unauthorized" blacks a curfew from 10 p.m. to 5 a.m. in all urban areas, including black townships such as Soweto, the city outside Johannesburg. The police could thus further tighten their control over the movement of blacks, leaving the "disqualified" with only 17 instead of 72 hours in urban areas.

To discourage white employers from providing illegal domicile to black workers, the government also proposes hiking employer

fines for that offense from \$435 to \$4,350. And jail sentences would be made harsher, meaning that a late evening stroll in Soweto could cost an "unauthorized" black a year in prison. Exceptions would be made for blacks who were born or who have established residence in urban areas; they would be listed in passbooks as "permanent urban residents."

There is in all this a weird consistency with the bedrock notion of apartheid — that blacks are citizens of 10 impoverished "homelands." But these are nominal, and frontiers exiguous. Recently, a politically active black divinity student was told he needed a visa to return to his school from a nearby black township that had been legally designated as part of the "homeland" of Ciskei.

What mocks the legal theory is South Africa's dependence on cheap black labor, essential for white comfort and prosperity. "Permanent urban residents" now constitute a sizable portion of South Africa's blacks. Apartheid is a system for assuring political dominion over a majority whose toil is indispensable in mines and factories and kitchens.

In 1978, Prime Minister Botha warned that South Africa must adapt or die. Some modest changes have occurred, and his government proposes a limited extension of political rights to 2.5 million persons of mixed blood and 850,000 Asians. But in theory and fact, two-thirds of South Africans remain foreigners in their own land. It is an inhumanity that American silence would compound if the pass laws become still more barbarous.

— THE NEW YORK TIMES.

Other Opinion

Left to Be Massacred

The Palestinian issue is past being a political or a military one and has reached such a point of moral degradation that it is difficult to find words to describe it.

The Palestinians were ultimately left alone in Beirut to face the mass massacre.

— Al-Akhar (Cairo).

The attacks on civilians after the withdrawal of the PLO fighting men was exactly the situation Palestinian and Moslem leaders feared when they asked for the multinational force of American, French and Italian troops to remain in Beirut. Instead, the force pulled out after the Palestinian withdrawal.

— The Observer (London).

After Chancellor Schmidt?

With head held high, Helmut Schmidt leads into opposition an SPD which has regained its self-confidence. Who would have thought this possible a short time ago?

— Süddeutsche Zeitung (Munich).

Two million unemployed, shattered state finances and a badly hit economy demand urgent action. Let the voter have his say as soon as possible.

— Bild Zeitung (Hamburg).

New people are to rule the country, although one may still puzzle over what they want to do and how they can do it. A clear concept has yet to emerge.

— Frankfurter Rundschau.

West Germany's Federal Republic has been happy in its five chancellors and Schmidt is one of the best. Intelligent, forceful, imaginative, he has completed the country's restoration to a premier position in Europe. In the past year, however, he, his colleagues in the Social Democratic Party and his Liberal allies in the government have grown increasingly at odds. The time has come for change.

The change need not necessarily be great, or for the worse. Helmut Kohl, Schmidt's most likely successor, is no Reagan or Thatcher. He stands rather to the left of his party. For the sake of West Germany, the European Community and the Western Alliance, the quicker a new government can be installed with a clear, popular mandate, the better all round.

Internationally, there is little reason to think that a CDU-led government would alter Schmidt's own stance — attachment to NATO and the U.S. alliance, coupled with an unshakable determination to remain in touch with Moscow and East Berlin.

— The Sunday Times (London).

It is perhaps symbolic that the crisis in Bonn was precipitated by Count Otto von Lambsdorff, the economics minister, with a demand for a range of economic reforms that included cuts in Social Security benefits. This challenge enraged Social Democrats and went to the heart of a crucial economic problem that confronts not only West Germany but most of the developed countries: how to sustain relatively high levels of public spending in a world without growth.

— The Financial Times (London).

Reagan Conscientiously Rejects Johnson's War

By Haynes Johnson

WASHINGTON — Even for Ronald Reagan, that was a remarkable rendering of history presented before an audience of black Republicans in Washington the other night. He was not just offering another debatable interpretation of the past. He was rewriting the main text.

Mr. Reagan's theme was the state of poverty and progress in America, especially as it applies to blacks. In his view, the Golden Age was reached in the 1950s and it has been downhill since. The villain: the Great Society.

"With the coming of the Great Society," he said, "government began eating away at underpinnings of the private enterprise system. The big taxers and big spenders in the Congress had started a binge that would slowly change the nature of our society, and even worse, it threatened the character of our people."

Laissez-Faire

It is laissez-faire, hands-off, leave-it-to-private-business and let-it-trickle-down thinking. He really seems to believe that therein lies the way to redress America's social ills. That is his lesson from the past.

The Party Is Pressing Reagan to Run Again

By James Reston

WASHINGTON — Every once in a while when he is tired or exasperated by the endless tangles of politics at home and abroad, President Reagan mutters about going home at the end of his first term.

Every American president in this century except Calvin Coolidge has talked about chucking it after one term — but discovered in the end that the alluring temptations of the White House were more powerful than booze or sex. President Eisenhower illustrated the point, and is probably more relevant to Mr. Reagan's decision than anybody else.

In December 1953, within the first year of his presidency, some of E's adoring supporters began telling the press that "of course he would run for a second term." Mr. Eisenhower immediately wrote to his brother Milton: "If ever I should show any interest of yielding to persuasion, please call in the psychiatrists, or even better, the sheriff. I feel there can be no showing made that my duty extends beyond a one-term performance."

No doubt Mr. Eisenhower meant it. Yet, although he had a serious heart attack and an ileitis operation later in his first term, he did not insist on going home. For by that time he did not quite know where home was, and asked instead for the advice of the leaders of his party.

They assembled in the White House on Friday, Jan. 13, 1956, and agreed unanimously that only Ike could hold the party together, balance the budget against the Democratic Party "spenders" and keep the peace of the world. They convinced him that the presidency, despite its strains, would actually be good for his heart, since he would be under better medical supervision in the White House than anywhere else.

Mr. Eisenhower agreed. "I have just about decided," he said, "that a first-term president, unless he has been publicly repudiated from the beginning of his term, can scarcely get his own party to think in terms of a candidate other than himself."

This is precisely the argument the

Mr. Reagan, whenever on occasion they have a chance.

If he doesn't run for a second term, they say, even though he would be 73 years old at the beginning and, if he won, 77 at the end, the party would tear itself apart over support for moderate candidates such as Vice President Bush or Senate Majority Leader Howard Baker on the one hand, or conservatives like Rep. Jack Kemp of New York or Sen. Jesse Helms of North Carolina on the other. In this situation, he would, they tell him, open up the White House door to Senator Kennedy or former Vice President Mondale, either of whom would dismantle the reforms of the last two years.

Left to his own preferences, Mr. Reagan would probably prefer to turn his responsibilities over to younger men in 1984. He has played the greatest role on the world stage that any actor or politician could imagine, and is now, although he does not look it, the oldest president in the history of the republic.

The more Mr. Reagan is attacked, the more he will be provoked to try for another term. He has been stung by criticism that he has not mastered the details of his job and is too indolent or weary to work steadily for long periods. As a result, he has been much more energetic recently and is planning to campaign actively for the Republicans in the remaining weeks before the midterm elections.

Both parties are now watching this struggle and wondering what he will do. What he is doing for the time being is to fight more strenuously than ever before — against the Democrats, the allies and the Russians. He is paying no attention to the other leaders of his party, who want to know what he intends to do in 1984.

This is what most presidents do. They make the opposition guess, holding power as long as they can, as Mr. Eisenhower did. The guess here is that Mr. Reagan will not go on for another term, but that's what Ike thought, too, and he finally yielded to the pressure of his party.

Lyndon Johnson's Great Society, like LBJ himself, was filled with bombast and highly inflated promises. The name itself evoked the least admirable sides of the Johnson character. It was not enough to work for a "good society," the term suggested by Walter Lippmann years before.

Nor was it enough to begin a national effort to work at easing the plight of America's poor. Mr. Johnson, amid presidential beat of drums and fanfare of hyperbolic press releases, had to declare a full-scale "war on poverty." (At the height of the "war," the total annual public bill cost \$2 billion, less than the yearly profits from one U.S. corporation, General Motors.)

And certainly there were failures, many of them. The belief in the efficacy of government programs, the growth of the "povertyicians" who siphoned off federal grant largess and kept it from going to the poor, the inclination to "study the problem" and subsequently drown it in a sea of official reports, all these were among the obvious problems.

But beyond these lay something more positive. Undeniable progress was made. At its best, the Great Society embraced an attitude that went to the heart of the American promise. It involved a recognition that a society should be judged by how it cares for its weakest members; that society strengthens itself by addressing their problems; that the problems they face and the reality of many of their lives lie beyond the ability of private businesses to solve. They require a national effort, a willingness to act.

A recollection about Lyndon Johnson is instructive. It comes from a trip with him on the presidential jet, Air Force One. In typical LBJ style, half humble, half boastful, he was talking to reporters about what he and Congress had accomplished in passing the Great Society legislation.

A Long Furrow

"A president and a Congress and a Cabinet have to plow a long furrow for next season's crops. That is what we did this year. Congress took many steps toward many long-range problems not faced up to before — rent supplements, teachers, beautification, doctors, every conceivable type of education, conservation, immigration, nurses, hospital, cancer, heart, strokes, all kinds of research, 24 bills on education alone. On civil rights we have accomplished more in 10 months than in all history put together. The same for conservation."

"I ought to be very candid. We don't know the answers to a good many of these riddles. We don't know how to unpollute the water and desalt it, but we are trying to find out. We have got programs started and we are revving them up. We don't know if rent supplements are the answer. We don't have a complete program on how to clean the air and water. We are going to try and find out. The main point is that we are not standing still. We are moving forward."

The tragedy of Lyndon Johnson, and a tragedy for America, is that his Great Society was overtaken by Vietnam. LBJ stubbornly and wrongly believed he could give America guns

wound up delivering neither, and losing both wars at home and abroad.

Even in that pivotal year of 1966, after American forces, mangled and money began pouring inland through the elephant grass of Vietnam in ever-increasing numbers, President Johnson clung to the belief that he could have it both ways.

Problems Remain

Talking to a group of black civil rights leaders, he said: "We haven't gone near as far as we're going to go in the next two years of my office, if the good Lord is willing, and the creeks don't rise."

Two years later the creeks rose to flood-like proportions and poured over their banks. Lyndon Johnson's presidency was finished. So were his dreams for implementing, and perfecting the Great Society.

That does not mean the effort of the Johnson years was ignoble, or that progress failed to occur then. What it means is that old problems remain. And it will take more than expressions of good will, talk about how great it was in the '50s and trickle-down nostrums to solve them.

The Washington Post.

LETTER TO THE EDITOR

Pugwash Responds

Regarding "East-West Dialogue With a Gag" (IHT, Sept. 8): We should like to comment on some of the misleading statements in Flora Lewis' article on the recent Pugwash Conference in Warsaw.

Over the past 25 years the Pugwash Conferences have been based on our desire to keep open lines of communication between leading scientists and scholars of opposing political systems, particularly in times of tension, in order to achieve our main aim of averting nuclear war.

The invitation to hold the conference in Warsaw was made and accepted in August 1980 and confirmed in February 1982. The choice of country as a meeting place for our many conferences, symposia and workshops does not imply either approval or opposition to the ideology of the government in power at that time; otherwise, many countries would be ineligible for such meetings, given the diversity of political views among Pugwash participants.

The agenda for the conference was fixed before martial law was imposed, but the Polish question of course was raised in the debates.

An invitation for an exchange of views with General Jaruzelski was accepted by the council, as is the custom when requested by a high official from a host country. (Such encounters have occurred many times in the past, for example in 1976 with Prime Minister Indira Gandhi when India was in a state of emergency.) Deputy Premier Rakowski also participated in a working group session, which was attended by most of the conference participants.

On both occasions, lengthy discussions were held during which hard-hitting questions and comments were put to the two officials and were answered with candor. The topics discussed included: the suppression of scientific activity, the reported use of brutal-

Paired Up Against Madness?

By Andrew J. Glass

WASHINGTON — An F-4 Phantom with counterfeited blue-and-white U.S. Air Force markings streaks northward out of the Middle East. Hugging mountain valleys to escape radar detection, the Phantom drops a nuclear bomb on Tbilisi, the capital of Soviet Georgia, some 100 miles beyond the Turkish border.

As a radioactive mushroom cloud spreads over Tbilisi, a rusty freighter at anchor in San Francisco Bay explodes in a tremendous flash of light. A fireball consumes much of Oakland and San Francisco, causing hundreds of thousands of casualties.

Sound far-fetched? In any case, there are officials in Washington who fear that just those kinds of events could hurl us into a cataclysmic nuclear war. Their concern is founded on the rapid spread of nuclear technology and the increasing chance that terrorists could obtain an atomic weapon and the means to deliver it.

That fear haunts Sen. Nunn, the Georgia Democrat who is known as the best-informed member of the U.S. Senate on military affairs. It was Sen. Nunn who sketched out the scenario of the Phantom with phony U.S. markings and the merchant vessel with a terrorist's bomb in its hold.

The main lesson the senator draws from this is that Washington and Moscow have a joint stake in preventing a well-financed maniac who believes he could inherit world power on the ashes of ruined civilizations.

Says Sen. Nunn: "You have to presume that the Soviets would react to this sort of terrorist nuclear war with some degree of sanity." Yet no one can be sure that they would. The senator recognizes that pressures could arise in the Soviet hierarchy to obliterate a major American city in response to any similar Soviet loss, despite Washington's protestation that it was not responsible.

Crisis Center

To counter that threat, Sen. Nunn wants the United States and the Soviet Union to establish a nuclear crisis center in a neutral European country. There, high-ranking officers from both sides could monitor computers and reassess their top commanders that the suspicious blips on their screens were indeed harmless flocks of geese and not a salvo of ICBMs.

President Reagan is worried, too. He has launched a highly classified inter-agency study on the kind of joint "confidence-building" steps that could be taken without undermining the U.S. intelligence-gathering apparatus. The study, to be ready in February, might serve as the basis of a major Reagan initiative in 1983 to reduce the risk of an accidental or terrorist-inspired nuclear war.

Mr. Reagan knows he has no means at his disposal to push the Communists off the planet. Yet he remains deeply distrustful of the Russians. Before he moved into the White House, he would often tell close friends that Moscow's ultimate design was to dominate the world and that the Kremlin was willing to employ any "terroristic" means to achieve those ends.

The president's ingrained distrust of Soviet motives will not make it any easier to implement the kind of program counterterrorist moves that Sen. Nunn is urging.

The CIA has proof that Soviet arms earmarked for Libya and the Palestinians are winding up in terrorist hands. Clearly, Mr. Reagan will have a difficult time curbing terrorist activities going on in places such as Libya without Moscow's full cooperation. He must therefore be willing to hold serious talks with the Russians on limiting worldwide shipments of conventional arms and nuclear technology transfers. So far, he has not shown the slightest interest in any such underlining.

Cox News Service.

SEPT. 20: FROM OUR PAGES 75 AND 50 YEARS AGO

1907: Blériot's Machine Faulted

PARIS — At Issy-les-Moulineaux outside Paris, many aeronomics recently assembled to talk over the recent escape of M. Blériot. All agreed that he only escaped certain death by the fact that just as the machine was about to strike the earth he was able, by throwing his body backwards, to give the forward end of the apparatus an upward tip so that the force of the shock was greatly reduced. It was considered that the type of machine chosen by M. Blériot, while being simple in some respects, is more dangerous than any yet experimented with. The entire surface is so slight that when the motor stops no gliding movement in the descent can be counted upon.

1932: Another Plane Is Lost

PARIS — An editorial in the Herald reads: "Promiscuous flying of the North Atlantic should be stopped. The latest plane to make the attempt, the American Nurse, is now definitely given up for lost. The loss of life so far this year in Atlantic flights has been four men and one woman, while 10 other persons have been rescued after their attempts came to naught. The score against Atlantic flying is one-sided. Since 1929, 13 flights across the Atlantic were accomplished and 12 failed. In the light of what these flights have achieved for science or for the advancement of aviation, the deluge of adventurers who want to span the Atlantic is not justified."

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S.A. au capital de 1.200.000 F. R.C.S. Nanterre 873201126. Comptes Partiels No. 34231.
U.S. subscription: \$256 yearly. Second-class postage paid at Long Island City, N.Y. 11101.

Leftist Guerrillas Hold Hostages in Honduras Chamber of Commerce

By Richard J. Meislin

SAN PEDRO SULA, Honduras — Leftist guerrillas holding about 100 hostages, including three top officials of the Honduran government, released 14 captives Sunday but threatened to start killing the rest if their demands were not met.

The guerrillas, who are believed to number 10, took over the Chamber of Commerce building in a residential neighborhood of San Pedro Sula on Friday night. A guard was killed and two businessmen were wounded in the siege, which was made during a meeting of business leaders and government officials on economic and political problems.

Details of the rebels' demands remained sketchy as efforts to negotiate continued. The guerrillas were said to be seeking the release of a number of political prisoners, including Alejandro Montenegro, a Salvadoran guerrilla leader who was arrested by Honduran security forces recently.

San Pedro Sula, about 90 miles (145 kilometers) northwest of Tegucigalpa, the capital, is the commercial and economic center of Honduras.

Among the captives were Gustavo Adolfo Alfaro, minister of economics; Arturo Corleto Moreira, minister of the treasury; and Gonzalo Carras, president of the Central Bank.

Radio reports said those released included several men with health problems, a number of women and the two businessmen who had been wounded. They were not identified. One of the captives, Armando Colomer, a businessman, escaped through a window. He said about a dozen guerrillas were inside.

Both the guerrillas and the government said two U.S. citizens were among 10 to 13 foreigners being held in the building, but a top U.S. Embassy official said last reports were that no U.S. citizens were among the hostages.

Dozens of armed Honduran soldiers were stationed around the Chamber of Commerce building as the siege continued. Roads into the neighborhood were blocked by troops, although journalists and others walked freely across the street from the building.

The police said the guerrillas belonged to the Cinchonero Popular Liberation Movement, named after a 19th century Honduran peasant leader. A U.S. official said



A hostage, identified as Mario Belot, president of a local Chamber of Commerce, watches through a bullet-marked door in the building in San Pedro Sula held by leftist guerrillas.

the guerrillas were believed to have ties to the Farabundo Martí Liberation Front, a leftist group that is one of the major factions fighting the El Salvador government.

There has been an increase in terrorist attacks in Honduras since January, when an elected civilian

government replaced the longtime military regime here. There have been several bombing incidents, including one that knocked out power stations near the capital July 4. Leftist guerrillas have taken responsibility for two airline hijackings in the past year.

U.S. Airports Are Faulted on Detecting Winds

NEW YORK TIMES SERVICE — Small-scale but lethal bursts of wind that can slam a low-flying plane to the ground are not being detected by weather-monitoring systems at U.S. airports, a research meteorologist says.

Dr. John McCarthy, co-director of the Joint Airport Weather Studies Project, described his findings on the wind phenomenon, which is called "microburst," at a public hearing of the National Transportation Safety Board.

His testimony came Friday near the end of the four-day hearing that was investigating why a Pan American World Airways jetliner crashed July 9. The plane fell from a low altitude soon after takeoff, killing 146 persons on board and 8 on the ground in a housing development just east of the New Orleans Airport.

Mr. McCarthy is director of the National Center for Atmospheric Research in Boulder, Colorado, which is conducting the study along with the University of Chicago. He described the microburst, a type of wind shear, as "an insidious downdraft, rather symmetrical."

Rapid Change — "The problem with the microburst," he said, "is that it increases lift and increases air speed. Then it rapidly goes away, and then it becomes a killer." Wind in a microburst can move "from zero to tremendous velocity to zero in two minutes, he said."

In research this year in Denver, Mr. McCarthy said, researchers found 62 microbursts from May 15 to Aug. 13.

Airport equipment, he said, can detect large-scale, low-lying wind shears but not the smaller microbursts — less than 2½ miles (4 kilometers) in width — that are suspected of being a cause of the July 9 crash as well as of other air accidents. "We need a new system," he said.

Mr. McCarthy also said training programs to teach airline crews how to cope with wind shears were inadequate and should be improved to take account of new scientific evidence.

The weather on July 9 was the object of intense scrutiny at the hearing. That afternoon, witnesses said, was dark, windy and wet. A housewife testified that she had driven through "a wall of rain" in Kenner at the time of the crash.

In testimony on Thursday, a scientist questioned the hearing's focus on wind shear and offered

new scientific evidence that intense rain, as brief as 20 or 30 seconds, can collect on a plane's surface and cause it to stall. The scientist, James K. Luers of the University of Dayton Research Institute, said heavy rain creates a water film and roughness on a plane's surface.

He said that in flying at a high angle, as in a takeoff, a rain-roughened plane can lose 30 percent of its lift ability. He and another researcher, Patrick Haines, found that in heavy rain a plane's air speed can diminish at the rate of about half a mile an hour per second.

Mr. Luers has begun an analysis of the July 9 crash for Pan Am insurers and a consumer group, Volunteers in Service to Aviation Safety.

"Ice changes the airflow over wings," he said. "What we're saying is, rain can do the same thing to the wings of a plane as ice or frost. It effectively roughens it so there will be a lift loss and a drag increase."

His computer studies show, he said, that many accidents in which wind shear was cited as the probable cause occurred in rainfall. He said rain's effects on the plane's aerodynamics had not been properly considered.

Under the guidelines, a do-not-resuscitate order may be justified even though patients are receiving vigorous medical therapy.

When patients can make their own judgment, the decision should be reached between them and the physician. If they cannot, the decision should be reached after consulting family members. In the event of an disagreement, no such order should be given.

In giving an order, the guidelines stipulate the following:

• The order is to be written by the attending physician. A verbal or telephone order "cannot be justified as sound medical or legal practice."

• The attending physician is responsible for ensuring that the order is discussed with hospital staff members.

• Facts and considerations involving the order should be made

part of the patient's progress notes.

• The order is "subject to review" at any time and "may be rescinded at any time."

According to New York hospital administrators, hospitals and physicians have until now been forced to adopt exceedingly conservative policies involving emergency life-prolonging measures for terminally ill patients.

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In Rio, Slum Pupils Find Hope in 'Aunt Elisa'

Unschooling Former Seamstress Improvises Program to Raise Reading Skills

By Jackson Diehl

WASHINGTON POST SERVICE — The children begin climbing up to "Aunt Elisa's" at 8 A.M., when a sea breeze blows over the mountain-side. They arrive over the last ridge barefoot and distracted, some of them carrying cloth bags they will use later in the day for shoeing gear to work on the sidewalks of Rio's business district.

Near the top of the mountain, a ramshackle room built with patchwork walls of driftwood and a tin roof and containing a few old desks serves as their school. The schoolteacher, Elisa Medeiros Pirozi — "Aunt Elisa" to many in the vast slum of Rocinha — is gaining a reputation for teaching these rejected children how to read.

Her school has no official accreditation, and Mrs. Pirozi has had little formal education.

But in a nation where 25 percent of the adult population is illiterate, Mrs. Pirozi's method is being cited as an example of improvisation in the Third World. Her teaching effort has been bolstered by grants from the United Nations Children's Fund (UNICEF), the Brazilian government and the local American school.

"This is my palace," Mrs. Pirozi said. In Rocinha, where more than 75,000 of Rio de Janeiro's destitute

live in shacks clinging to a steep, lush-green mountainside overlooking a beach where new condominiums sell for \$500,000, she is right. Only one public school is available for the more than 10,000 children in the slum, and many families cannot afford even to try to use it.

"There isn't money for uniforms and supplies," Mrs. Pirozi said. "And the children are needed to fetch water from the wells, to help at home. . . . Any child who has a problem. . . is not allowed in the public school, anyway."

Mrs. Pirozi's answer has been to operate a simple series of classes, allowing children to come and go freely between 8 A.M. and 10 P.M., and to tailor her lessons to the special problems and interests of poor children.

Here is the model of the informal, community-organized school, apparently the only hope of education for many of Brazil's poor urban masses. "It is a different answer to a special situation," she said. "There are so many social problems, and so many children are lost."

Since opening the school in 1980, Mrs. Pirozi says, about 50 children have advanced to the second grade of the public school. The number includes pupils who had been rejected because of mental retardation or behavioral problems, she said.

In three more months, she will

"graduate" 28 more, and 80 children now come to her shack. With "rhythm and compassion," she says, she can guide a willing child to semi-literacy in as little as 15 days.

It is a work of great pride for Mrs. Pirozi, 43, who has two children of her own and worked as a domestic servant and a seamstress before becoming a teacher. Mrs. Pirozi, who was born in the impoverished, rural northeast, had only one year of schooling before she married.

Eighteen years ago, in search of a better life, the Pirozis came to Rocinha, which has changed little, she says. "A lot of poverty, a lot of hunger, a lot of crime, repression, all the problems," Mrs. Pirozi said.

She began teaching after she successfully helped one of her daughters and neighbors and friends asked her to teach their children, too. With that, the idea of a school was born.

Mrs. Pirozi says she tries to have the children learn only one thing by rote — the five standard vowels, which are identical in Portuguese and English. Then she guides them through the consonants phonetically, identifying the look of each letter with something familiar. Darting about the room and mimicking the form of each letter while the children make its sound, Mrs. Pirozi turns an "s"

into a hissing snake, for example, or a "q" into a man looking back over his shoulder.

"The method just seemed natural to me," she said. "All of it was just trying to get children to pay attention and remember it."

After years of working by herself, Mrs. Pirozi was "discovered" by UNICEF relief workers in Rocinha. She received a grant of about \$50 last year, plus a blackboard. Other donations for the school soon came in, including a grant this year of about \$75 from the city education department, but after this election year Mrs. Pirozi is not counting on government aid to keep the school going. She is hoping for a broader community effort.

The weather on July 9 was the object of intense scrutiny at the hearing. That afternoon, witnesses said, was dark, windy and wet. A housewife testified that she had driven through "a wall of rain" in Kenner at the time of the crash.

In testimony on Thursday, a scientist questioned the hearing's focus on wind shear and offered

Argentina Restricts Sale of Beef, Imposes Price Ceilings on Bread

By Edward Schumacher

NEW YORK TIMES SERVICE — **BUENOS AIRES** — The Argentine government, trying to come to grips with a worsening economy, has banned the sale of beef in restaurants two days a week and imposed price ceilings on milk and bread.

"The fundamental objective we are pursuing is the reactivation of the economy," Economy Minister Jorge Wehbe said in announcing the new austerity measures Wednesday.

He was also trying to dampen an annual inflation rate that for two months has been running at more than 450 percent, he said.

Gasoline Rationing — The government also announced that a gasoline rationing plan would be put into effect. But the gravity of the crisis was symbolized by the ban on beef sales in restaurants, which is to be in effect Thursdays and Fridays.

Argentina is a ranching country and one of the world's leading beef exporters; beef ranging from thick steaks to grilled sweetbreads is a staple of the Argentine diet.

Mr. Wehbe said he was seeking to cut demand for beef in hopes of

stopping the rise in beef prices, which have almost tripled in the last two months.

A kilogram (2.2 pounds) of round steak averages 74,000 pesos, which is just under \$2, but Argentine incomes are depressed. In mid-July, a kilogram cost 35,000 pesos.

The new economic package was the latest in a series of measures by the 11-week-old government of President Reynaldo Bignone, a retired army general, that have

moved the country from the military's former free-market orientation to a more state-controlled economy in an attempt to deal with the crisis.

Many opposition economists and political leaders have criticized the economic measures as too little. Former Economy Minister Aldo Ferrer called them "mere palliatives." Francisco Manrique, head of the centrist Federal Party, said the price controls would lead to shortages and a black market.

Vera Stravinsky Dies in N.Y.; Composer's Widow Was 93

New York Times Service

NEW YORK — Vera Stravinsky, 93, second wife and widow of Igor Stravinsky, died Friday at her apartment here. She had suffered a stroke in June.

Born Vera de Bosset, she was raised on a country estate between St. Petersburg and Moscow. She played Helen in a Russian silent film version of "War and Peace" before moving to Paris where she painted and supervised the making of costumes for Serge Diaghilev's revival of "The Firebird."

In later years she had 30 exhibitions of her paintings in Tokyo, Tel Aviv, Mexico City, London, Paris, Berlin and other cities.

She and Stravinsky met in 1921. When Stravinsky decided that he could not live without her, he insisted that his wife, Catherine, meet his mistress. Catherine died in 1939 and Vera married the composer the following year.

Panos Ioannou — Education Minister Panos Ioannou, 55, who introduced ambitious new education programs shortly after his appointment last April, died Saturday when his chauffeur-driven car collided with another vehicle.

Mr. Ioannou had been pursuing plans for the establishment of a Cypriot university for members of both the Greek and Turkish communities.

Christian Ferras — Paris (AP) — One of France's leading violinists, Christian Ferras, 49, died suddenly in Paris early Wednesday, his family announced. The cause of death was not given.

At the age of 10, Mr. Ferras received the first prize of the Nice Conservatory. He won the first prize of the Paris Conservatory in 1946, where he studied with Rene Benedetti and Joseph Calvet.

Mr. Ferras then started an international career, with leading orchestras and conductors, notably recording the romantic concert of Beethoven, Tchaikovsky, Sibelius and others with Herbert von Karajan. Since the recent retirement of Zino Francescatti, he was considered one of France's leading con-

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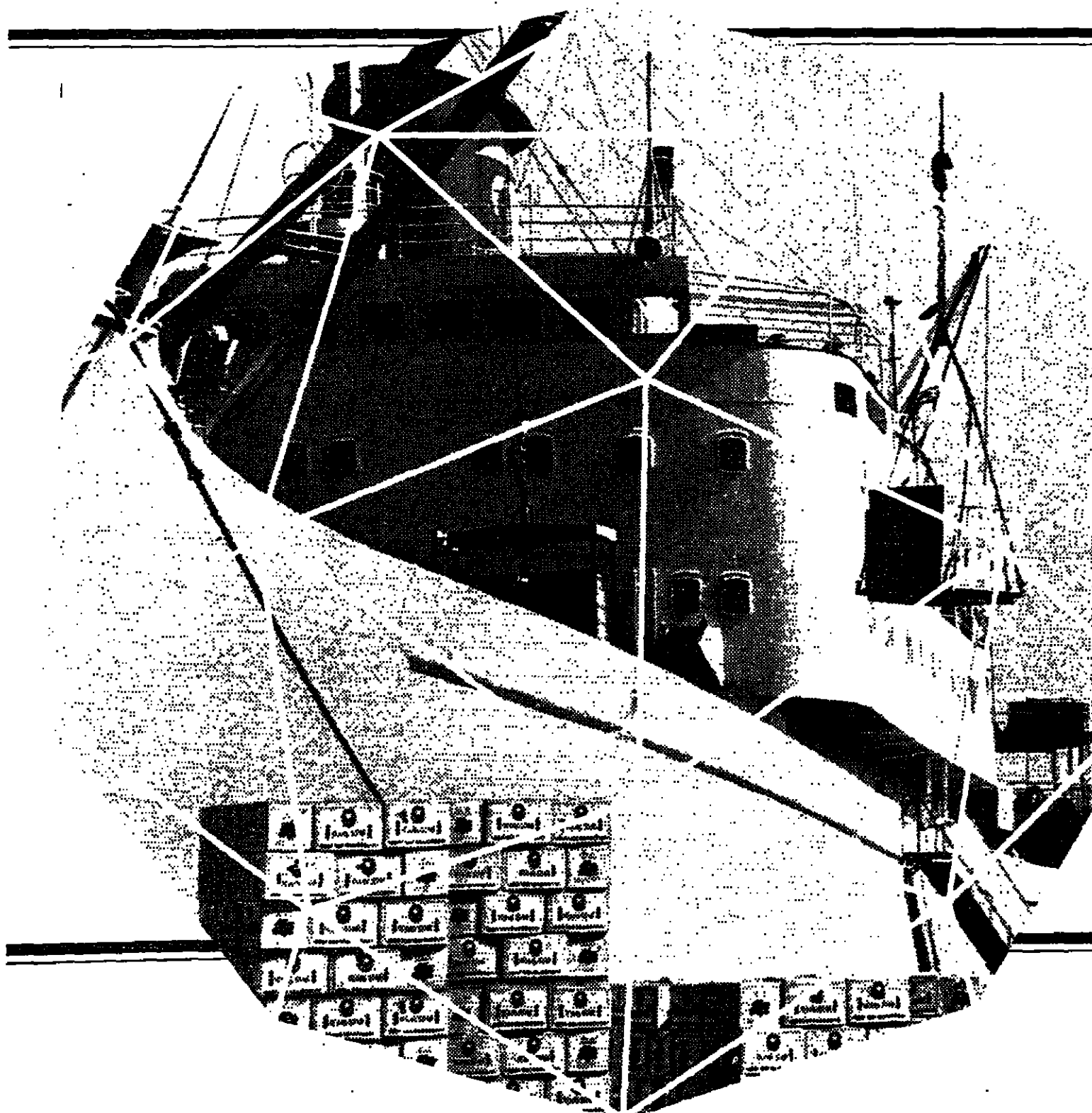
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(Continued on Page 12)

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World Energy Crisis Lessens; Experts Warn Against Complacency

By Joseph Fitchett

LONDON — The energy crisis seems to be becoming a cyclical issue, a little like the food crisis that periodically grabs the headlines when harvests fail. Never again to be ignored as an economic factor, energy nonetheless appears to be available via the market in quantities and at prices keeping pace with economic growth and energy demand, most experts say.

The latest serious report, issued by Standard Oil of California last month, predicted permanent oil savings above recent projections of 50 billion barrels — the equivalent of discovering a new Saudi Arabia.

But the same optimistic experts — perhaps sensing that they may be working themselves out of a job — immediately inject two caveats against complacency.

Catastrophe in the Gulf could cause economic upheav-

al again in the industrial countries, Third World and producing nations alike.

Secondly, the oil shocks in the 1970s — OPEC 1 and OPEC 2 — have spurred an extensive industrial transformation, relocating a lot of manufacturing in the newly industrializing countries with cheaper labor and forcing advanced countries to specialize in more sophisticated forms of technology using less energy. While this change undoubtedly would have happened anyway, the revaluation of energy brutally accelerated the pace.

Although the situation has in some ways steadied, the effects of the grave upheavals of the 1970s have apparently still not been grasped by everyone, including some people in the energy business. Recent developments, such as the Mexican financial crisis and the growing debt exposure of Eastern Europe, underscore the continuing impact

of oil, spurring overinvestment in some places and underinvesting in others elsewhere.

The loss of OPEC's surpluses — the 13 member states are expected to show a combined deficit of \$9 billion this year — has drained a pool of capital. Meanwhile, the price of oil is still high, a special burden on developing countries whose debts are coming due.

In industrial countries, the drastic changes in consumption patterns are evident in the crisis in refining; overcapacity has mounted because some operators failed to read the numbers and others were reluctant to close down themselves if there was a chance competitors might fold first and leave the field open.

Forecasting, more necessary than ever, remains a perilous art.

But an overriding conclusion about the energy outlook is that another surge in energy prices seems highly unlikely in this decade.

"Only an astonishing rise in developing countries' demand or a revolution in a major producer can alter the flat outlook for oil," said a Paris-based International Energy Agency expert, who is convinced that Western industrial nations never again will import as much oil as they did in 1979. However, the Third World seems the ultimate victim of the energy crisis, suffering from both shortage and glut.

The impression of glut colors almost everyone's thinking — creating inertia, reinforced by the high cost of investment. Synthetic fuels have died. Coal and nuclear energy are hamstrung by this combination of high costs and lessened sense of urgency, as is gas. Gas development also has acquired a political overtone because of the Soviet Union's position as potentially the world's greatest supplier.

The Organization of Petroleum Exporting Countries

appears to have lost its whiphand, although this view is contested by some who look at history to predict the future. In the short run, however, most analysts believe that OPEC has lost its ability to influence the price in any direction other than down. Saudi Arabia, for example, has the excess capacity to lower prices and increase its market share, an analyst said, adding: "But in practical political terms it lacks the leverage to pull up prices."

In this context, voices calling for dialogue between oil producers and industrial countries have fallen silent because of the lack of pressing mutual interests or interesting mutual forms of pressure.

Strategists therefore have the last word, as trends in stockpiling show: Business wants to shave its costs, profiting from the current calm, while government wants to put in place the kind of defenses that would have provided effective protection in the last crisis.

OIL AND ENERGY

INTERNATIONAL
Herald Tribune
Published With The New York Times and The Washington Post
* SEPTEMBER, 1982

Europe: Unified Market For Gas

By Marcello Colitti

ROME — In one of the most dramatic recent developments in the energy field, a unified European market for natural gas is now a reality. But the trend toward the creation of an international natural gas market has lost much of its luster.

In the last decade, the map of Europe has been crisscrossed with gas pipes, carrying not only inter-European trade (for example, from the Netherlands to Italy), but also gas from outside Europe (notably from the Soviet Union).

With the completion of the trans-Mediterranean gas line from Algeria and Tunisia to Italy, the feeders supplying the European market began to resemble spokes in a big wheel: the hub in south central Europe, a north-south feeder from the Netherlands to France and Italy, a northeast-to-southwest feeder from the Soviet Union to West Germany, France and Italy, and a south-north feeder from Africa to Italy. In this pattern of interconnected feeders, only one spoke is missing: a southeast-northwest feeder bringing gas from the Gulf to Europe.

Japan offers a similar model: actual and projected sea lanes for liquefied natural gas shipments are the spokes, converging on the hub, a gas-hungry Japanese market.

All this undoubtedly amounts to a grand design. It represents a startling change from traditional oil company thinking: gas had been relegated to the role of a "regional fuel" because it lacked the ease of transport and flexibility of use offered by oil.

Gas Demand Increases

By the late 1970s, however, natural gas seemed clearly on the verge of overcoming limitations to its long-range marketability and being considered as a serious menace to what had been up to then its senior partner, liquid oil.

The oil industry became increasingly preoccupied by the competitive threat posed by gas in the range of oil products in the middle-distillate category.

Gas acquired such momentum for several reasons. In pursuing the expensive investments and complex negotiations involved in elevating gas to a major European fuel, European and Japanese energy strategists were responding to a favorable market situation.

Gas demand — for domestic, commercial and industrial uses — was increasing so quickly that even countries like Italy, which had developed its markets on internal resources, had to start importing supplementary gas.

An added sense of urgency arose from the potential exhaustion of the big field in the Netherlands. Since energy consumers and governments had negative expectations about oil availability and prices, big gas projects assumed the fashionable character of diversification efforts, restoring oil dependency and enhancing energy security.

New Technology

The spread of gas also was encouraged by the development of new pipe-laying techniques and complex logistical systems of gas transport and distribution. As engineering companies competed to become leaders in these growing fields, gas operators in the European and Japanese markets, reassured that the main technical obstacles had been overcome, felt that only economic factors could reverse the trend to an even larger natural gas supply.

Once the oil industry tilted toward gas, the "rigidity" of gas became an additional factor of momentum. Investment in bringing gas to the market comes in very large chunks and must be big or nothing. Liquefaction plants, liquefied natural gas ships and terminals and long-range pipelines entail big economies of scale and low marginal costs. So, given the structure of costs and the need for continuous operations, gas companies have a strong incentive to supplant oil even beyond strict barrel-for-barrel economics.

Companies that sell both gas and oil products have discovered that, once a large natural gas contract has been signed and over-

tions have started, there is no possible retreat. In competition, oil will have to give ground in almost all cases.

Downward Revision

However, the current outlook involves drastic downward revision of the prospects for the emergence of an international natural gas market.

The largest liquefied natural gas project in West Africa, Nigeria's Bonny project, failed after big investments of capital and effort. The collapse shook oil and gas companies around the world. The Algerian-Italian gas project has slowed due to a late request for price increases. Political tensions surround the new Soviet-European pipeline.

Behind these developments, important factors are threatening the development of natural gas supplies.

The reduction, or at least stagnation, of energy demand has instilled great prudence in those involved in large projects that would finally move energy on a scale equivalent to tens of millions of tons of oil.

Of course, demand for gas is still on the increase. But introducing a bulky additional gas supply in a generally stable energy market is much riskier than doing so in a climate of mushrooming demand for energy. In the first case, every cubic meter sold must displace another fuel, while in the second case, incremental energy demand is the target.

Uncertainty is another influential factor. The oil and gas industry has incompletely explained the slowdown in oil demand; it still is uncertain whether to explain it as a "structural" change due to industrial adjustment or simply as the side effect of general economic recession. The general feeling of uncertainty makes any kind of long-term commitment seem unsafe, especially since nothing is more uncertain than future prices.

Meanwhile, prices of capital goods, driven by inflation compounded by interest rates, have rocketed at a rate that has transformed what in many cases previously looked like perfectly reasonable long-term commitments into multibillion-dollar fantasies.

The impact of these changes has been to refocus European and Japanese gas projects on gas sources nearer the consumption areas.

It is therefore not surprising that European industry and government maintained the Soviet pipeline despite U.S. pressure. (Another key factor is the reluctance of North European countries to make available the great quantities of

gas that lay buried in their seas.)

Governments and companies in Europe are convinced that they are trying to secure a relatively cheap and safe supply of energy while complying with the oil substitution policy adopted at Western summit conferences.

Effect of Price

The most difficult obstacle for gas development is not political: it is price.

Gas can still price itself out of the market, especially if the seller ignores the difference in transport costs between oil and gas and if he asks a supply price calculated on the premium users. Some customers always can pay top prices for energy, but they may not be numerous or large enough for an important project to reach optimum economic size.

Linking gas prices to oil prices might help rationalize the energy market. But if it puts gas in a competitive position with oil, especially with Middle East distillates, inflated gas prices eventually will depress demand and cause gas to share with oil the dubious privilege of being substituted for by cheaper, if clunker, sources. And the gas still undiscovered and undeveloped around Europe could then very well remain there forever.

Demand has dropped far below capacity because of a shrinking world market for petroleum products and looming competition from oil-exporting nations whose

new refineries are challenging the traditional industrial centers.

The majors, starting to pull out of peripheral markets, are concentrating on reducing their traditional refining role and beefing up marketing operations instead. But is that enough to cope?

Already, problems are evident, especially in Western Europe, which traditionally handled one-quarter of the world's refining and where today about two-thirds of total worldwide overcapacity is concentrated. The cuts will hurt most there, partly because some countries will be deprived of a strategic asset, partly because unemployment will increase.

Scrapped expansion plans and a rash of "easy," mostly partial, refinery closures in the late 1970s were inadequate to restore profitability. The two oil price shocks (Continued on Page 115)

Supplies and Prices: Major Changes in Inventory Levels

PARIS — Changes in oil inventory levels have emerged as an important factor for policymakers to consider in judging the outlook for oil supplies and prices.

Recently, some oil ministers from the Organization of Petroleum Exporting Countries have blamed the rapid decline in demand for OPEC oil on a conspiracy between multinational oil companies and the International Energy Agency to purposely reduce oil stocks to put pressure on prices.

In fact, IEA officials say that they have been fighting a major battle to convince member governments to maintain oil stocks at the high 1980 level despite the heavy interest-carrying charges.

However, new market conditions following the dramatic oil market developments of 1979-1982 seem to have changed the industry's stock policies.

Historically, the industry has been off balance in recent years. Following the winter of 1979-1980, the industry rebuilt stocks beyond normal historical operating levels in view of an uncertain future supply and price outlook. The industry, together with everybody else, consistently overestimated oil demand and thus ended up with higher stocks than expected.

This heavy stockpile was a destabilizing market influence, creating upward pressure on the spot price, followed by official price rises.

By contrast, high industry stocks restrained market panic in late 1980 when companies drew on

Refineries: Closures Highlight Reality of Massive Overcapacity

Special to the IHT

PARIS — During the summer holidays, British Petroleum started closing down two of its four refineries in Britain, idling hundreds of workers and effectively cutting its British capacity by about half.

The BP announcements were among the latest in a string of closures underlining the severe shake-out under way in refining as the oil industry faces up to the problem of colossal overcapacity.

Predictably, experts say, political pressures and competitive maneuvering among the major oil companies are hindering the inevitable retrenchment.

Demand has dropped far below capacity because of a shrinking world market for petroleum products and looming competition from oil-exporting nations whose

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The Majors Reducing Scope of Operations, Diversifying Rapidly

By Joe Roebert

LONDON — The large oil companies, while they enjoy great advantages over competitors because of their size and technical competence, have lost the special privileges that earned them the title "majors."

While executives do not relish the implications of this change in status and prospects, the oil companies are, nonetheless, reducing the size of their operations and diversifying their objectives to fit their new condition as the oil industry becomes more like other industries. Just as the oil market is becoming more like any other market (witness the growth of futures trading in oil in New York and London), the direction of change will carry the majors toward less entrepreneurial derring-do and the status of regulated utilities.

The majors' future, in one sense, is simple. They are large and have access to great wealth. They have enormous investments and a dominating position in their main markets. They are technologically supreme in the industry from exploration to refining.

Yet the question is being asked: "What is the future role of the majors?"

Prospects Change

It is asked because the majors have lost their traditional power base: ownership of crude, now gone with nationalization in low-cost producing areas. Windfall profits taxes threaten strikes in politically secure areas.

The industry's prospects have changed from growth to decline or, at best, stability. And the majors have lost their role at the core of the world oil industry, as guarantors of its stability and consumer interests.

Only the four ex-Aramco partners — Exxon, Shell, Texaco and Mobil — retain any claim to the status of major because of their continued access to Saudi crude oil on special terms. Even that special deal is anomalous in today's industry and could prove short-lived.

Of the rest, British Petroleum's claims to membership in the group of "Seven Sisters" was based on a genius for exploration and access to more crude than it knew how to handle. Gulf seems to have lost heart. Shell, forced by historical necessity to find its strength in the markets, is coming into its own. An honorary sister, Compagnie Francaise des Petroles, may revert to a national role.

But the idea of "the majors" lives on. It is embodied in the structure of the industry and, more subtly, in the expectations of powerful groups: governments, who look to the industry for security in times of crisis; unions, for employment; motorists, politicians and the general public.

More Flexibility

The companies themselves are becoming more realistic. All of them are concentrating on the product markets. And most realize that there are advantages to being

ann's-length buyers of crude oil in current market circumstances: it is cheaper and more flexible than being locked into long-term contracts.

However, to cope with marketplace turbulence, companies are seeking to shorten the lengths of time involved in both crude purchasing and product-sales commitments, as evident in new stock policies designed to reduce the companies' holdings.

As a result, producers may be faced with bigger seasonal increases and reductions in liftings.

This shift in stock policy, however, leaves open the question whether commercial stocks can ever be used to abate price pressure.

Could stocks have been used to prevent the 1979 oil price jump? There are many experts who maintain that, when the relatively small imbalance between oil supply and demand occurred in early 1979, a policy of government intervention to release enough oil to satisfy the excess demand would have limited the price increases later.

While some price increase was inevitable due to production capacity limitations, if governments had released stocks prudently, most experts believe that only a small price increase would have occurred in 1979 and again in 1980. The benefits of such government intervention would have been measured in terms of hundreds of billions of dollars annually.

The total oil held in the supply chain — crude oil, refinery feedstock, blending components and finished products — may amount to 2 billion barrels.

In addition, companies expect more flexibility because of shorter average travel distances for crude oil, increased supplies from apparently secure sources, the existence of ample spare crude oil, spare refining and tanker capacity.

If industry has its way, the old pattern of seasonal consumption — that is, building stocks in summer for use in winter — will be smoothed out considerably as companies wait to buy oil until needed.

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The total oil held in the supply chain — crude oil, refinery feedstock, blending components and finished products — may amount to 2 billion barrels.

However, distinctions among the majors remain sharp. The four companies with Saudi crude can run centralized supply systems along traditional lines. As long as the crude is available, the safety of supply makes it overwhelmingly attractive to continue — even though often expensive because Saudi oil is priced higher than spot-market oil.

Differences among the majors are also evident in the ways in which they are positioning themselves in the market for the long run. In this context, the recent attempts to diversify away from oil now seem to be not so much illogical as ill-judged.

It was natural to diversify into other energy sources or minerals. But there was less industrial and financial logic in such moves as Exxon's into the electrical manufacturer Reliance or Mobil's into Montgomery Ward. As a use for shareholders' assets, these changes proved over-ambitious: management never seemed to consider the idea that a major might stop growing — or even shrink.

Radical Adjustment

Even in handling oil, the majors are having to adjust radically. Gulf is withdrawing from the international scene. Shell and BP both appear to be reorganizing to give more autonomy to local affiliates.

Their new structure will lack the economies of scale obtainable from centralized operations, but they are probably more robust in turbulent conditions.

For example, they will probably

be more flexible in seeking crude at the best available prices. Although people still talk carefully about the majors' "flexibility" — presumably in contrast to the rigidity of government-to-government deals and other direct purchases — what is meant is access facilities to a centrally managed pool of crudes. In reality, a decentralized system, with many independent decision-making centers, will probably prove much more flexible than a large, centrally managed organization.

These organizational questions about access to crude are long-term issues today, crude supply is not a constraint, and the loss of security and flexibility offered by ownership does not bear heavily on the big companies for the moment. (In fact, long-term commitments have recently proved to be the most costly because of the soft current oil market.)

The immediate and urgent problems facing the industry, particularly in Europe, are how to cope with declining demand: this is most brutally evident in the crisis of the refining sector.

It is an industry that is, or certainly has been, run by engineers — although this is another area where companies vary widely. The engineering solutions to the problem of international supply were brilliantly successful. But the industry has slipped from the majors' control into the marketplace and the problems of the market are not amenable to engineering solutions.

Forecasting Acquires Vital Importance as World Scene Evolves

By Nick Snow

WASHINGTON — Forecasting energy behavior, once considered a simple problem, has acquired new sophistication and new corporate importance as the major oil companies seek their way in a changed world.

Scenarios have replaced straight-line projections as the preferred model, the context has become less U.S.-oriented and more international, and many more variables have entered the forecaster's world, according to analysts providing the projections on which policymakers in the executive suites base their strategies.

It is a risky trade. Exxon, for example, whose annual forecasts were a reference work for analysts, decided not to publish one in 1982. "If we issue scenarios, people don't know what to make of them; if we publish a straight-line projection, people think it is gospel even if we don't," an analyst explained.

Companies, in contrast to government agencies, tend to work with a "bottoms-up" approach, analyzing industrial and other demands sector by sector, first in the field and then at headquarters, to get an overall picture. Governments usually start with a national economic model and then feed in energy variables.

In addition, politics inevitably color published forecasts: for example, intergovernmental agencies hesitate to incur politicians' wrath by assuming continued low economic growth while oil companies naturally dislike more optimistic assumptions about oil and gas availability.

Behind Developments

As a result, few forecasts, governmental or private, have managed to get ahead of developments in recent years, and analysts are scrambling to get a better handle on energy behavior.

"When oil supplies seemed unlimited, our forecasting was primarily demand-oriented, but we have slowly built up the capability of looking closely at countries, products and potential supplies," one economist said.

Computers, according to another analyst, have "allowed us to acquire a lot of sensitivity, to ask, 'What if?' Predicting a price move, the computers project a supply range and then examine what kind of impact the hypothetical supply outlook might have on prices."

Tor Meloe, chief economist at Texaco, said his company's geologists and production departments still provide data for projecting supply patterns 20 years out, but the forecasters still have to rely on

equal to the amount of oil the world consumes during a six-month period.

Primary inventories held by the oil industry are now estimated at about 4.5 billion barrels. This includes what the industry calls usable commercial inventories plus the additional stocks that most governments require the oil industry to hold for potential use during supply emergencies.

The volume of stockpiled oil to effectively damp the oil market is not insignificant, but the social cost is not very high if spread over the total oil of use. About 2.25 billion barrels — six days of OECD consumption — would have covered the physical shortfall during the 1979 and 1980 supply disruptions.

A higher volume, 3.5 billion barrels — 10 days of consumption — could have added a powerful psychological effect. The total capital and storage costs of this stock would have been about \$12 billion to \$18 billion.

Commercial stocks therefore can play a price role in special circumstances. But it is one thing for governments to tell industry to maintain stocks; it is something else to make industry pay for it.

The questions remain who will control the stocks, who will pay for them and what mechanism will be used to release them and under what circumstances.

At a time when consumer inventories are low and the industry is moving toward lowering operating stocks to cut costs, government intervention to release stocks is likely to play an increasing role in

Symptoms of World Malaise In Nuclear Power Industry

By Thomas R. Stauffer

VIENNA — Reports of the death of the U.S. nuclear industry are exaggerated or at least premature, but symptoms of nuclear malaise remain apparent — despite the Reagan administration's rhetorical support for nuclear energy.

Not a single nuclear power plant has been ordered in the United States since 1978. Indeed, in the last seven years more reactors have been canceled than completed. In 1975, 180 nuclear power reactors were planned or under construction in the United States. Only 20 reactors have been completed; fewer than 90 remain on order and their development often is being stretched out or questioned.

The outlook is slightly brighter for the nuclear industry elsewhere. In France, the utilities program proceeds unimpeded despite some initial Socialist anti-nuclear rhetoric. West Germany still is undecided but moving forward on waste processing — a key contention. Meanwhile, some oil-exporting states, including Egypt and at least one Gulf country, are seriously considering nuclear power both for electricity and water desalination.

The U.S. example, however, should not be an international model: the United States is in a uniquely privileged position because of its cheap coal.

Unlike most other industrial countries, the United States can forsake the nuclear option with a minimal cost penalty (estimated at 15 percent) and no balance-of-payments burden.

Record a Paradox

The U.S. nuclear record is a paradox: past success yet a cloudy future. If some trends continue — opposition now is gaining ground fast — nuclear output could decline. Yet nuclear energy, in spite of its highly publicized difficulties, has contributed more to cutting U.S. oil imports and increasing energy security than any other government-sponsored program.

Nuclear power last year saved U.S. electricity consumers almost \$10 billion.

Since the 1973 oil embargo, 35,000 megawatts of nuclear power have been completed in the United States (nearly twice as much as the total French nuclear program).

They displaced 900,000 barrels a day of imported oil — more than half the current U.S. oil imports from Arab sources.

President Reagan, in contrast to the last administration's anti-nuclear stance, has tried to follow up these successes, and presidential commitment did bear some fruit.

The fast breeder reactor at Clinch River in Tennessee has lurched forward: last month the Nuclear Regulatory Commission authorized on-site construction and the steam generators were commissioned.

So the unlicensed, much-contested breeder is closer to becoming a fait accompli.

A bill facilitating the construction of central sites for storing spent radioactive fuel passed the Senate and is before the House.

Spokesmen for the nuclear industry see the bill as having inestimable "psychological value," the first supportive measure after many years of restrictions and a critically needed symbol to restore morale and catalyze public confidence.

The administration also pushed through completion of the fuel reprocessing plant at Barnwell, South Carolina.

Vehicle of Expression

The nuclear debate continues unabated, sometimes fueled by events such as the accident at Three Mile Island and often metamorphosed by automobile bumper stickers, the newest vehicle of U.S. political expression.

The anti-nuclear partisans charm opinion with whimsical slogans like "Split Wood, Not Atoms"

while the pro-nuclear enthusiasts tend to be heavy-handed, for example, "Senator's Kennedy's car killed more people than nuclear power."

And some observers, predicting a nuclear retreat by the current administration, point to the recent expedient reversal on tax policy as a precedent.

President Reagan's pledges have not addressed basic obstacles, failed to make the real economic case for nuclear plants and, therefore, the trend toward nuclear retrenchment continues.

The strategic value of an accelerated nuclear program remains an unfulfilled promise. New nuclear power plants could cut U.S. oil demand by another 1.5 million barrels a day — the equivalent of eliminating imported Arab oil.

But the Tennessee Valley Authority recently deleted four stations on which \$1 billion had already been spent. Boston Edison this year aborted its Pilgrim 2 station, writing off \$400 million of partly completed work.

Current, Future Problems

Meanwhile, existing stations are running short of storage space for used nuclear fuel, and more than 25 reactors — fully one-third of all operating nuclear capacity — face shutdown by 1990 if provision is not made soon for off-site disposition of spent fuel.

No "away-from-reactor" storage facilities exist and restrictions on moving radioactive material through populated areas are severe.

The administration's bill to authorize storage sites may be too late: even if it passes, the long lead times will be compounded by action for environmental review.

Economic and financial obstacles, more than environmental questions, have become the largest threat to nuclear power in the United States.

High interest rates, escalating construction costs, low electricity rates and uncertain construction schedules have killed at least a dozen plants in the last two years.

Ironically, although nuclear plants are cheaper than oil, substituting nuclear power for oil can raise consumer prices in the short run because they depend on regulatory rulings.

This perverse effect is compounded by the formula used by U.S. utilities to price electricity under which most of the costs are loaded on the first years of a plant's operation. As a result of the utilities' accounting practices, the economic benefits of nuclear power are camouflaged, so consumers coalesce with anti-nuclear activists to oppose short-run electricity-rate increases.

As a result, the utilities cancel more nuclear plants, and banks question the ability of regulated utilities to raise electricity charges enough to service their debts.

The problem escapes federal jurisdiction because most electricity rates are set in every state by public service commissions, which are responsive to political pressure from this new alliance of consumers and environmentalists.

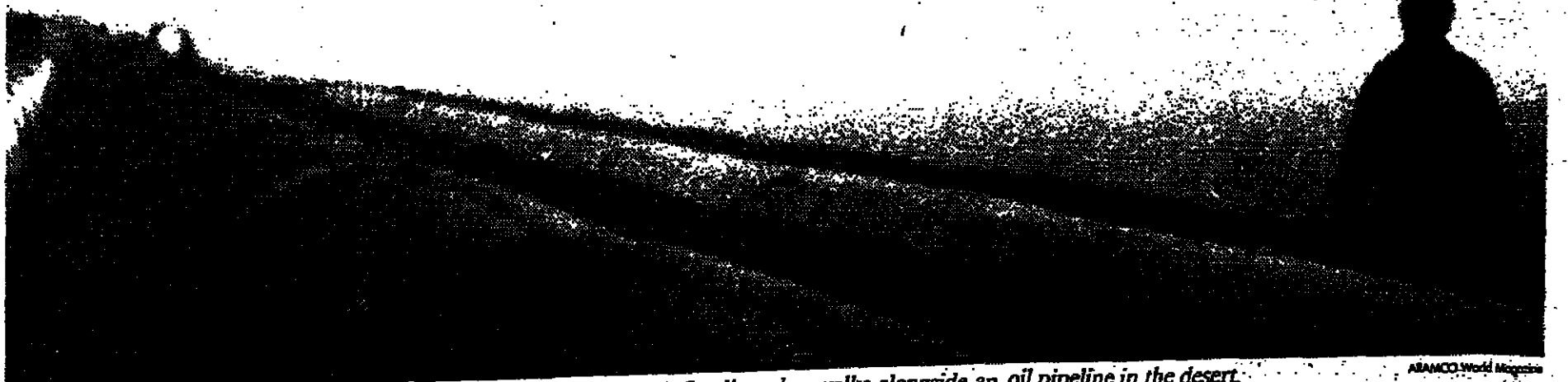
Matter of Perception

Consumers cannot perceive the savings from nuclear energy, and the utilities cannot prevail.

There exists no important pro-nuclear U.S. political constituency. The pro-nuclear groups that do exist are ineffective. The Fusion Energy Foundation has reportedly raised right-wing money for its stridently pro-nuclear activities.

Interior Secretary James Watt recently tried to recruit support from U.S. Jewish groups, arguing that nuclear power could reduce U.S. dependence on Arab oil — a bid that became a well-publicized gaffe.

So far, the administration's rhetoric does not amount to a credible counteroffensive.



Lifeline of the industrialized world: A Saudi worker walks alongside an oil pipeline in the desert.

OPEC: Behind the Facade, a Host of Problems

By Robert Mabro

OXFORD — For the Organization of Petroleum Exporting Countries, the "price-shock" episodes of 1973 and 1979 yielded wealth, apparent power, international recognition and much notoriety in the world news media. Paradoxically, these episodes reveal little about the nature of OPEC, its true weaknesses and strengths.

The oil price explosions of the 1970s were brought about by powerful economic forces that, misleading appearances to the contrary, initially had little to do with the actions of the oil-producing countries. Of course, they benefited OPEC but they were not engineered by OPEC.

When the market is tight, no OPEC solidarity, no common policy, no cartelization are needed to reap economic benefits. They are the gifts of the market.

But when the market is slack, producing countries need their organization. They needed it during the five stagnant and rather indifferent years (1974 to 1978), which separated the two oil price revolutions. OPEC's real strength, the ability to hold the price line when the oil market is slack, was revealed. OPEC succeeded when everybody thought it was weak or on the point of floundering. Will it succeed again today when conditions are more unfavorable than ever?

OPEC's Problems

World demand for oil is depressed. Demand for OPEC oil is even more depressed. Today's OPEC production is perhaps as low as 55 percent of the peak. Average OPEC production in 1982 may be only 60 or 65 percent of 1970's levels.

OPEC producers face competition from aggressive newcomers — including Britain, Norway, Mexico, Egypt and Angola — prepared to undercut prices to maximize export volumes.

And within OPEC, Iran, short of revenues for both war and civil purposes, is seeking to increase its sales through the proven method of price reduction. One or two other OPEC members seem to have started down the same path.

A possible future conflict about leadership within OPEC carries risks of disruption. Iran may want, for a while at least, to regain its status as a producer of 5 million barrels a day. Despite previous revolutionary pronouncements, the ideology of the Islamic revolution does not regard large production levels as sinful.

For OPEC, then, it could hardly look worse.

Price Fixing

Yet the OPEC reference price at \$34 per barrel is holding even though the average export price of all crude varieties has come down by an estimated \$2 in the past 12 months.

How is this achieved? Many think the production program and production ceiling introduced by OPEC in March 1982 has protected the price. True, the production policy signaled to the oil market in the only language it understands that important OPEC producers are determined to protect the price. But the output ceiling has no direct impact on the supply-demand balance in the market, only an indirect effect on expectations.

OPEC manages to hold the price line simply because a sufficient number of its members stick to their price. Any producer can stick to a fixed-price policy if he is prepared to accept the penalty of a reduction in volume. And many will. Many realize there may be a heavier future penalty — both economic and political — in allowing the price to collapse.

Twenty-two years of common history — following decades of struggle and frustra-

tion with the oil companies in the old colonial days — have taught OPEC members precisely that. The ability to fix the price of oil is the name of the oil game.

OPEC History

OPEC was born as the child of adversity. It has been essentially a defensive association. The immediate objective in 1960 of its founders (Iran, Iraq, Kuwait, Saudi Arabia and Venezuela) was to check the downward drift of prices. The more fundamental objective of OPEC member countries was to regain full sovereign control over their petroleum resource, their main natural economic asset.

The organization rallied together when adverse oil market conditions were threatening to suck the oil price down a dangerous spiral.

The two price explosions were exceptional moments. Market forces created for OPEC on both occasions. In 1973, world demand for oil was rising rapidly and approaching the limits of installed productive capacity in OPEC countries. Prices had held constant for a long period despite rising demand. A price explosion would have happened sooner or later, OPEC or no OPEC. Middle East October War or not.

In 1979, the price explosion was fueled by buyers' panic as consumers rushed to build up inventories and secure direct access to oil supplies from the producing countries. OPEC followed the tide, lagging for a while behind other oil-producing countries — such as Britain and Mexico — and behind a feverish spot market where many speculators seemed to have lost their heads.

Yet these two episodes were probably less formative for OPEC than the slowly acquired gains won during the quiescent 1960s as the member governments worked together to consolidate their control over their basic resource.

Newcomers in the ranks of oil-producing countries — Britain, Norway and others — have risen as oil exporters under the shield of OPEC. They often indulge in policies that may suit short-term interests but endanger the system that protects these very interests in the long term.

United Front

But can OPEC manage to hold its united front indefinitely? When demand is so low, producing countries will become increasingly concerned with their market shares and lose sight of long-term objectives. A struggle over market shares could lead to a collapse of the current system.

Over the next few months, the outlook suggests OPEC will be able to hold. Demand for oil is bound to rise in the winter sufficiently to ease the competitive pressures within OPEC.

Fictions may sharpen next spring if demand remains depressed and if Iran and Iraq emerge from their current war with a urge to regain their positions on the world oil market.

A simple but fair agreement on market shares (not volumes) would enable OPEC to face the challenge of a glutted market. But the difficulty is to reach such an agreement.

The Iraq-Iran war — a war between two founding members of the organization — did not prevent OPEC from functioning. But an all-out competition for market shares and leadership would probably lead to an oil price collapse.

Even if OPEC fell victim to internal competition, a new association of oil producers — chastened by losses — would soon reconstitute itself. A decade from now, the number of producing countries with significant export potential will have shrunk to a half-dozen — of which several will still be low absorbers of revenue. They could be a more powerful OPEC.

World Rise in Coal Production May Depend on U.S. Upturn

By Steve Marcy

WASHINGTON — Not until the U.S. economy recovers will world coal trade pick up, according to U.S. coal industry executives, most of whom contend that exports alone cannot spark significant development of coal mining.

Meanwhile, coal industry execu-

tives said they see long-term growth in coal use and its continuing displacement of oil and natural gas worldwide, but some were warning their hands over the U.S. industry's short-term prospects.

A recent spate of mine closings and bankruptcies worry Mark R. Joseph, president of Anker Energy Corp. and new chairman of the Coal Exporters Association, a group affiliated with the National Coal Association.

Mr. Joseph stressed the priority of the U.S. market, saying "There's no way a surge in exports can help lead our domestic industry to recovery; exports are only about 10 to 15 percent of total U.S. production and that's just not a large enough market share to lead a recovery."

Coal Imports

NCA predicts that imports of coal should expand 9.4 percent annually in Europe and 18.8 percent on the Pacific rim. Italy will be the fastest-growing European importer, followed by Spain and Portugal, NCA analysts said. But the United States may not be positioned to get the lion's share of this market.

Economic and political uncertainties "argue persuasively" for increased reliance on U.S. steam coal, according to an NCA spokesman.

Although Japanese businessmen have criticized U.S. railroads' profits for inflating the price of U.S. coal, U.S. railroad executives point to \$3 billion spent upgrading the U.S. rail system.

European buyers' biggest concern remains ports — a problem unlikely to be cleared up soon.

In this context, the most the NCA is hoping for through 1985 is flat export-market performance: the 110 million tons forecast for shipping from U.S. shores match the 1981 figure.

Parallel Economic Recoveries

Looking farther ahead, Merrill Lynch, a bi-annual energy outlook, forecast parallel economic recoveries in the United States and Europe, leading to greater coal use in U.S. utilities and sharply rising European imports in a decade. But their analysts said that they have not yet assessed the impact of the planned pipeline bringing Siberian natural gas to Europe.

Even U.S. economic improvement will be slow to ripple down to the coal industry, according to Mr. Joseph, who sees little or no upturn in the coal fields before the end of 1983. "A recovery will see the working off of inventories first, then an increase in industrial pro-

duction, then an increase in electricity demand and finally the need for more coal. We'll be about three to six months behind everyone else," he said.

Coal markets no longer stabilize during slack demand as quickly as 20 years ago "and maybe even 10 years ago," Mr. Joseph noted.

Mine Bankruptcies

With the entry of large conglomerates into the business, "marginal mines" can include facilities producing 1 million tons or more yearly. If closed, start-up costs can be prohibitively expensive. Consequently, large companies with extensive assets continue to produce coal at a loss and pile it into the glut; they manage to sell at least some of it, and they avoid closing costs.

But with stagnant demand, Mr. Joseph said, the market will only stabilize by squeezing out excess supply, a process that worries him. That process also worries the trustees of the health and retirement funds of the United Mine Workers of America, who formed a task force in July to investigate mine company bankruptcies and determine the UMW's liability for payment of miners' benefits.

It is so worrying that no one connected with the task force was willing to discuss the number of bankruptcies and of additional companies that are vulnerable. Operations least able to survive are small and family-owned with a labor force of 10 to 20 — the vast majority of the 2,500 companies that have signed the UMW pact.

However, 90 percent of the 160,000 UMW miners are employed by fewer than 50 big companies.

While some are closing down mines, most are trying to prevent layoffs by transferring miners or juggling work schedules.

Still, bankruptcies compared to last year are on the rise, sources close to the task force said.

"When enough mines close and enough miners are thrown out of work that utility companies begin using up their inventories, then you can begin producing coal profitably again," Mr. Joseph says. "But that's a very painful process."

Energy Demand

A more optimistic prospect emerges from signs of an economic recovery.

But U.S. electricity demand is never expected to match the 7-percent and 8-percent annual growth rate of the 1960s.

The Merrill Lynch energy outlook pegs growth at 2.7 percent through 1992, leading to a rise in utility coal consumption from 396 million tons a year to 875 million tons.

John Hill, the Merrill Lynch economist who put together the report, said he expects the U.S. economy to grow 3 percent annually, coal production to increase 3.8 percent and exports to expand 6 percent.

National Coal Association figures are similar — electricity demand increasing 2.8 percent annually through 1995, utility coal use expanding at a 4.1-percent annual rate and consumption figures reaching 868 million tons in 1990 and 1.04 billion short tons in 1995.

Mr. Hill envisions a parallel recovery occurring in Europe and a continuing substitution of coal for oil and gas that will lead to the Continent buying 75 million tons of U.S. coal in 1992.

Conservation Effect

Most energy forecasts predicting increases in coal use account for a continuing emphasis on conservation, but not to the extent expected by Dale Steffes, president of Planning and Forecasting Consultants.

The Houston-based consultant and former engineer said electricity demand will shrink 2 percent annually through the late 1980s before beginning a slow recovery, but the lost coal market will be offset by increased industrial use.

Overall consumption through the latter part of the decade should grow 2 percent yearly.

Mr. Steffes' expected decline in coal's traditional major market is largely recession-induced, especially in the Northeast and manufacturing areas of the Midwest where, if a job is not lost already, every one fears it will be soon.

"The homeowner in Michigan is not going to keep buying electricity," Mr. Steffes said.

Utilities' Error

Utilities are at fault for their present predicament, he said. Plants have been built in the face of rising energy prices and increased capital costs while the economy grew either feebly or not at all.

"The error was that the electric utilities and the public service commissions were nonchalantly passing increased fuel and plant costs to the consumers," Mr. Steffes said.

The Houston energy consultant's prediction of increased industrial coal use is less than rock-solid.

He said he expects extensive natural gas discoveries this decade, which he has not yet factored into the industrial fuel market.

The NCA's rosier expectations about world coal use reflect assumptions about a more robust U.S. economy as well as the greater weight that their analysts give to security of supply as a factor in European energy decisions.

The NCA has received a cautionary note from Japan, however. At the NCA's annual meeting this year, Katsumichi Tanaka, a Nippon Steel executive, warned U.S. exporters to reduce costs further, even if they must absorb some of them.

The \$10-per-ton differential between Australian and U.S. coal, down from \$20, must be cut further, Mr. Tanaka said.

U.S. Rail System

The Nippon Steel representative laid part of the blame for high U.S. prices on the railroads and claimed they already made "unprecedented profits."

The railroad industry contends it allayed the fears of European coal buyers during a trade mission last May sponsored by the Department of Commerce.

European government officials and coal buyers were "flabbergasted" at the \$3 billion spent on upgrading the U.S. rail system, according to Chris Knappelen, spokesman for the Association of American Railroads.

The Chesapeake System, Conrail, Norfolk and Western and Burlington Northern have all added heavy-haul allowing 100-car unit trains to average 55 to 60 miles an hour (88 to 96 kilometers an hour). Computerized car-handling systems assemble rail shipments so efficiently that 35,000 cars stood idle a year ago while a record was being set for total coal loadings.

However, ports remain a bottleneck. User-fee legislation, designed to provide quick capital for dredging coal ports, was killed in Congress this year by the attachment of cargo-preference provisions.

Disputes over the proportion that port users and the U.S. government should each pay for the improvement and ports are another problem.

But Congressional staffers say that chances for passage next year are better.

At least one device that importers view as economizing coal transportation rates — coal slurry pipelines — has bright prospects of winning eminent domain status for obtaining rights of way. Legislation making interstate coal pipelines eligible for this power has won approval in the U.S. Senate's Energy Committee, where it faced tough opposition among senators from Western states concerned about the potential drain on water supplies.

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Refineries: Closures Highlight Reality of Massive Overcapacity

(Continued from Page 9S)

During the decade overturned a decade of critical assumptions on which the refining industry was built: continuing low crude oil prices and steadily increasing demand. Since 1973, oil prices have soared twelvefold, while consumption in non-communist countries has dropped about 10 percent.

As a result, refining capacity in the major industrial countries exceeded consumption by about 40 percent last year, up from 25 percent in 1979, according to statistics from the Organization for Economic Cooperation and Development.

Even with the severe cuts announced in recent months, the assumed reduction in oil product demand in coming years may make it difficult to whittle down that overcapacity to less than 35 percent by 1985.

The International Energy Agency, which comprises the world's major oil consumers except France, predicted in a report issued last year that, without drastic cuts, U.S. capacity utilization would drop to 65 percent in 1985 from about 70 percent in 1981, and would fall to 61 percent by 1990 — well below the 85-percent level considered acceptable. Europe would be even harder hit, with less than 60-percent capacity utilization throughout the period, while Japan would maintain about a 70-percent rate.

"These problems were evident six years ago, though they're much worse now since nothing has been done," an industry source said.

Operating Losses Continue

Meanwhile, operating losses in the refining industry last year were around \$10 billion and the balance sheet is not likely to improve much, if any, in 1982. "As long as this sort of overcapacity exists, the industry will be unprofitable," said Wayne Platt of Chem Systems, a London-based consulting agency.

Amid the world oil glut, refineries, often locked into crude contracts in dollars, incurred losses in European markets, where products had to be priced in weaker currencies and where price controls impeded companies' efforts to pass along their costs quickly.

"I don't see it being sorted out very soon," Mr. Platt added.

The industry's prospects are further clouded by several large ex-

port-oriented refineries that are slated to come on stream in the Middle East and Africa — for example, the modern plants at Jubail and Yanbu in Saudi Arabia.

Planners for the Organization of Petroleum Exporting Countries, eager to get the extra earnings from downstream operations, contend that they enjoy natural advantages of low transport costs plus the leverage of controlling their own crude prices. So they will be able to sell at lower prices and still remain profitable.

OPEC's Refining Capacity

Projects announced in the organization's bulletin indicate that OPEC's refining capacity will reach 9.3 million barrels a day by 1985, with about 4.3 million barrels a day earmarked for export.

Although those figures may be somewhat optimistic — for example, the London-based consultants Petroleum Economics believe that a more realistic estimate for OPEC refining capacity by the mid-1980s is 7.5 million barrels a day — it is clear that, in a striking market, growing competition from oil producers is going to pinch.

It remains unclear exactly how much of OPEC's product output will flow into Europe. The bulk, for the foreseeable future, is intended for local consumption and for the Far East market.

But, "you have to be pessimistic about the medium-term outlook for the industry," an industry source said.

Oil Companies' Cuts

Accordingly, oil companies have begun to make painful cuts in capacity — the kinds that permanently affect distribution networks.

"There is no economic alternative to closing down surplus distillation capacity and shrinking the capital base of our operations," Sir Peter Baxendale, head of the Royal Dutch/Shell Group, said in June. "This we are doing as quickly as we can. Already, we have closed down or mothballed over 20 percent of primary distillation capacity in Europe," he added.

So far, U.S. refineries have been quickest off the mark, closing down more than 2 million barrels a day capacity — and about 800,000 barrels a day of that for good — between September 1980 and February 1982.

Western Europe will be harder

Forecasts as of Mid-1982 for Changes In Installed EC Distillation Capacity

Country	1979	1985	Change	%Change
France	167.6	143.2	-24.4	-14.56
Germany	151.9	124.4	-27.5	-18.1
U.K.	133.1	109.5	-23.6	-18
Italy	198.4	165.6	-32.8	-16.5
Belgium	54	42.5	-11.5	-21.3
Greece	18.8	19	+0.2	+1
Denmark	10.9	8.5	-2.4	-22
Ireland	2.9	2.9	0	0

Source: IEA

hit: It faces a current overcapacity of more than 6 million barrels a day. But, as late as March 1982, Europe's refineries had shut only 100,000 barrels daily of basic refining capacity, despite announced intentions to idle up to 2.8 million of Europe's daily capacity of 19 million.

"A lot of execution sentences have been passed but it's difficult to know how many of the victims have actually been stuck against the wall and shot dead, and how many are waiting indefinitely on death row," an industry analyst said.

Political Problems, Rivalry

While nearly everyone agrees that plant closures are inevitable, "nobody wants them to take place under their jurisdiction," said IEA specialist Daniel Badger. The route to them is blocked both by political qualms about unemployment and national security, and by rivalry among oil companies reluctant to give up market shares to a competitor.

"There's a lot of negotiation and aggravation with governments and unions in Europe, so if you do shut down you don't get the economic benefits for quite a while," an industry source said. "There's a tendency to hang on and wait until someone else goes first."

The most aggressive attack on surplus downstream operations in Europe has been made by British Petroleum, which in the last year has taken steps to slash its annual capacity nearly 28 percent. Dutch/Shell Group also have announced hefty cuts, while Gulf has indicated that it would like to

abandon all of its modest European capacity.

Most of the closures have been aimed at Britain, France and West Germany, where profit margins have been squeezed by a buoyant dollar and product contracts linked to depressed spot market prices. Market cuts also are expected in Italy and the Netherlands, important crude-processing centers for re-export.

Upgrading Capacity

Meanwhile, to stem the tide of red ink, refineries are spending heavily to upgrade remaining capacity to cope with a double shift in industry patterns: As market demand emphasizes lighter petroleum products, more and more crude supplies arrive in heavier grades requiring an extra refining effort.

Big profits still are possible with upgraded facilities that yield more of such products as gasoline, diesel fuel and jet fuel, while the drop in demand for heavy fuel oil — which is being replaced by coal and natural gas — has caused staggering losses on basic distillation.

But that advantage is likely to evaporate as upgrading units now being built come on stream. Western Europe's upgrading capacity is expected to rise about 60 percent in the 1980-1985 period. Many refineries worry that the resulting flow of light products will put even greater pressure on prices and profit margins.

"Temporary windows of positive refining margins will appear for those companies with the greatest refining flexibility, but they won't last long before adjustment takes place," Mr. Badger said.

The problems of overcapacity hit not only the refining business but also the marketing system. "There's going to be a shakeout right down through the distribution chain," Mr. Platt predicted.

Among industry analysts, Exxon, Shell, Mobil and "what's left of BP" are generally singled out as the companies in the best position to survive as real international integrated oil companies, while Gulf, Texaco and Standard Oil of California will likely operate from a significantly smaller base.

"The majors will still dominate, but over a smaller cake, while smaller companies are likely to fall by the wayside," a consultant said, adding: "The trading fraternity might fall by the wayside, too, as companies can meet their own changing product needs through more refining and marketing flexibility."

Certainly, changed assumptions about demand are causing companies to put greater stress on downstream markets rather than crude supplies. Greater leanness and flexibility in tailoring operations to product demand are seen by many as the key to future competitiveness.

"A lot of companies are going to behave a lot more like traders in the future, with more short-term choices about whether to make or buy product," another consultant said. "There's nothing they can do about. Middleast exports except move over and make way. Some will have the sense to see these as a potential product source," he said.

Chem System's Mr. Platt said: "The industry is in the process of redefining what its business is, what its purpose in life is. The outcome depends very much on what people are deciding now. It isn't preordained."

Third World and Energy: Crisis Growing Despite Lower Imports

Francisco R. Parra

GENEVA — The energy crisis in the industrialized countries has receded, at least temporarily, but in most developing countries it remains and appears, if anything, to be gathering momentum.

Although the Third World countries' needs for energy, especially oil, are relatively small in volume, they require hard currency that is in increasingly short supply. Many non-OPEC developing countries probably have enough oil in the ground to relieve this particular energy crisis by meeting their own needs.

But exploration departments in many oil companies are trimming their budgets in response to a perceived surplus of crude oil in the international market, and new approaches are needed to fund Third World oil development.

In contrast to predictions two years ago of an impending unprecedented boom in oil exploration in the Third World, exploratory activity in non-OPEC developing countries seems on the decline. Currently averaging around \$3 billion a year, it showed a slight increase in 1980 and 1981, but 1982 will probably witness a downturn.

Oil, of course, is not the only reason why these are grim times for developing countries. Trade stagnation and debt weigh heavily, but Third World energy problems seem more intractable, both now and into the next decade.

Improving Efficiency

The problem is the apparently unbreakable link between energy consumption and the initial stages of economic development, which are generally energy intensive. So far, no one has found a way to improve energy efficiency in developing countries enough to enable them to reduce their oil bills.

As a result, although many developing countries' oil imports have dropped in the last two years, the trend is due to the bad shape of the world economy and the high price of oil, rather than effective conservation.

Some developing nations simply cannot afford enough oil. In one African country, gasoline is selling on the black market at \$350 per gallon, and there are reports of agricultural harvests lying uncollected because no fuel is available to transport them to markets.

The other energy crisis in many developing countries is of a different nature: rural populations are consuming wood for fuel at a rapidly accelerating pace, stripping the natural cover and causing "desertification" and the loss of farmland.

The solution, reforestation, involves providing kerosene for fuel instead of wood. But this only aggravates the balance of payments problem.

Yet, most developing countries have significant potential for the development of indigenous energy resources. Many of them have promising deposits of enough oil, natural gas or coal to make themselves self-sufficient at a cost competitive with imported oil. Others, particularly in Africa, have very large untapped hydroelectric resources. All of them, in theory at least, have the option of nuclear power for electricity generation.

The trouble with the development of these sources of energy is that any one of them takes a lot of money — most of it foreign exchange — and a long time, so the financial requirements for developing these sources are, for the most part, well beyond the capacity of developing countries. At the same time, most of these forms of energy cannot attract normal foreign investment and must continue to depend on a continuing flow of aid from industrial countries and OPEC-country funds.

Oil and gas and, to a lesser extent, coal, are the

only forms of energy likely to attract foreign capital, into a developing country on commercial terms.

Yet, the flow of funds for oil and gas exploration has been disappointing, showing little growth over the past decade despite high oil prices.

This is discouraging but scarcely surprising. It takes about \$200 million to mount a balanced exploration effort calling for about 10 exploratory programs at a cost of \$20 million each, with the overall venture having a 1-to-10 chance of success. The sum of \$200 million would not go very far on programs involving offshore drilling — where the most likely prospects lie in Third World countries — and where a single well can easily cost \$20 million.

Few oil companies are willing to boost their exploration efforts in Third World countries. Such ventures are both long term and high risk, in technical as well as political terms. Stagnant and possibly dropping oil prices, plus the continued costs of inflation in the industry, contribute to making oil exploration less attractive.

Some companies have urged host governments to ease the deals they offer on exploration and production, and over the past few years a significant number of countries — including Brazil and Pakistan — have responded by improving fiscal terms in favor of the investor. But such countries — with attractive geology and proven oil — can attract exploration on terms that offer a good but not extravagantly high return.

India, for example, a country with limited but important potential for oil and gas — about enough to cover its own needs — will have more difficulty attracting exploration funds and will actually need more because the search will probably have to be more persistent.

Such countries are extremely unlikely to attract the high level of exploratory effort, regardless of how profitable the deals they offer. Companies may be tempted for just a quick look — perhaps some seismic soundings and one or two exploratory wells.

But most oil companies firmly believe that in the event of success, the terms of the deal offered will be unilaterally changed by the government. Voicing their commonly held view, Robert Witt, vice-president of Petro-Consultants Inc., Houston, has said: "As soon as you start production, LDCs are going to change the terms; as soon as you reach domestic requirements, they are going to change them again."

This is not true of the great majority of non-OPEC countries, where foreign companies are producing or today. There are only about 20 of them in the Third World, several of which have actually improved their terms recently to encourage more exploration. But old myths die hard.

The need has gradually become more evident for new mechanisms to facilitate the flow of more funds into exploration in Third World countries.

These extra funds, perhaps supplementing but not displacing the already spontaneous flow that exists, need not be mutually exclusive with existing investments. On the contrary, they could — and would — support one another. For example, financing techniques used successfully in the United States — such as drilling funds — could be applied internationally. This could attract money from new sources by overcoming the Third World's lack of expertise and by spreading the risk.

In addition, a relatively small amount of aid money could provide the basis for insurance against part of the technical risk involved in exploration. The World Bank is studying the possibility of insuring companies against the political risk involved in investments in the Third World. All these approaches must be studied carefully — and they are.

Reserves: The 'Cushion' Is Still Being Padded

By Charles K. Ebinger

WASHINGTON — Despite the fact that world oil markets have weathered two recent major Mideast wars with minimal price impact, there is little reason to be sanguine about the West's readiness to ride out an oil crisis.

In the United States, the administration of President Ronald Reagan has given low priority to the link between security and energy policy. In the years ahead, U.S. dependency on imported oil will probably increase because of sagging domestic production and a slowdown in attempts to find energy alternatives.

However, the oil reserve policies of the United States and of its allies are much improved, thus providing a tactical cushion that should be in place by the time the current slump in demand and excess of production disappears.

A key security element, the U.S. strategic petroleum reserve now holds 272.2 million barrels, an amount sufficient to compensate for about 70 days of oil imports at current rates.

The primary value of a petroleum reserve is to provide supplies during an emergency, but such a reserve also facilitates short-term resistance to price increases and the economic adversity arising from supply disruption.

A study by the Congressional Budget Office last year showed that a yearlong shortfall of 2 million barrels a day in 1984 in the United States would reduce gross national product by nearly \$150 billion and raise unemployment by 1 percent and inflation by 7 percent. But the ability to draw down

a 750-million-barrel reserve would eliminate the entire impact of such a supply disruption.

Yet, stockpiling entails its own cost to society and it requires careful diplomatic management to avoid offending key producer nations such as Saudi Arabia.

If stockpiling is adopted, a recent Congressional research study said, government control over stockpiled petroleum provides the most effective mechanism for releasing stocks and for cooperating with foreign governments. Some sizable industrial reserves in private hands also are useful — and are less liable to be politically offensive to oil-exporting nations.

When the reserve was originally proposed under the Ford administration, it was to contain 1 billion barrels. But managerial problems and technical difficulties in preparing salt caverns for storage delayed the project.

Fresh delays occurred in 1979-80 when the Carter administration stopped filling the reserve because of Saudi Arabian opposition. Saudi Arabia, which had raised production to offset lost Iranian crude, complained that its generous production policy could be portrayed as enabling the United States to acquire a buffer stock for combating future OPEC price hikes.

The political commitment of the Reagan administration to the reserve has been undercut by budgetary pressures, which curtailed initial attempts to accelerate the fill rate.

In recent weeks, the picture changed because of Mexico's financial crisis. Funds were rushed

to Mexico in the form of prepaid additional oil purchases, which in effect have raised the fill rate to just short of the 300,000 barrels a day sought by Congress.

Western stocks of oil can play an invaluable role both in ensuring the industrial countries' security in a full-fledged crisis and in helping moderate the temptation to indulge in price gouging during tense periods. During the recent crises in the Gulf and in Lebanon, a factor for moderation in oil markets was the oil companies' ability to draw down stocks.

Now oil stocks, apart from gov-

ernments' strategic reserves, appear to be near minimum levels. Because of the high cost of holding inventories — estimated at \$6.50 per barrel a year at 1981 interest rates, both the major international oil users and the large customers have drawn down inventories at an estimated rate of 700 million barrels a day in 1980, 2 million to 4 million barrels a day last year and 1.5 million barrels a day this year.

At the same time, however, all the OECD nations have established some sort of strategic oil reserves or stock management policies.

Priority on Forecasting

(Continued from Page 9S)

their own judgment instead of a mechanical model in assessing demand.

Taking the most obvious case, he said, "if prices had stayed at the pre-1973 level of about \$2 a barrel, free world demand today would have been on the order of 90 million barrels a day — which couldn't have been met even with the current 15 million barrel a day unused capacity in OPEC." Texaco now predicts a demand of 45 million barrels a day for 1982.

Another company's forecaster sounded more confident about the reliability of demand forecasts. "We think we are beginning to develop a sense of the elasticity of demand. It is still in the very early stages because of economic factors, but it will help out our planning."

At Standard Oil of Indiana, Theodore R. Eck, the chief economist, agrees that energy forecasting is casting its net much wider these days. "We are paying more attention to political variables, which affect world supply more than geology, and probably we have also become more attuned to the impact of the business cycle on petroleum demand," he said.

Some recent faulty forecasting of energy demand, he said, could probably be explained by neglect of cyclical economic factors that deepened the present three-year recession. "Past cycles were of shorter duration and therefore of less impact on energy-intensive sectors," he said.

Now, he added, "with energy-intensive sectors such as the steel, chemical and cement industries operating under capacity, it is no surprise we are not selling much industrial fuel."

Mr. Meloe attaches great importance to the sustained impact of increased industrial efficiency. "A lot of the conservation stimulated by high oil prices is irreversible, even if oil prices were to drop dramatically," he said.

But both forecasters talked in scenarios, shunning the straight-line projections based on past experience of the kind that was accepted throughout the industry prior to the 1973-1974 Arab oil embargo.

"Certainly, we are using scenario-forecasting more because the world now seems to be anything but a straight line," Mr. Eck said.

Their scenarios stress the overall economic context. For Mr. Meloe, a recovery should bring a significant increase in oil demand. And, he adds, supplies could tighten by the late 1980s even without a material increase in demand. "That 15 million barrel a day surplus in OPEC countries is going to take the pressure off for a few years, but further along, that will change," he said.

Mr. Eck thinks that oil prices will vary less widely and that a return to interest-rate stability could simplify forecasting.

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THOMAS R. STAUFFER is an energy specialist at the Diplomatic Academy in Vienna.

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For the Week Ending Sept. 17, 1982

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16.60-16.70			16.60-16.70			16.60-16.70		
16.70-16.80			16.70-16.80			16.70-16.80		
16.80-16.90			16.80-16.90			16.80-16.90		
16.90-17.00			16.90-17.00			16.90-17.00		
17.00-17.10			17.00-17.10			17.00-17.10		
17.10-17.20			17.10-17.20			17.10-17.20		
17.20-17.30			17.20-17.30			17.20-17.30		
17.30-17.40			17.30-17.40			17.30-17.40		
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17.70-17.80			17.70-17.80			17.70-17.80		
17.80-17.90			17.80-17.90			17.80-17.90		
17.90-18.00			17.90-18.00			17.90-18.00		
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Dfls. 100,000,000
10% per cent. Dutch Guilder Guaranteed Bearer Notes 1982, due 1987
 Annual coupons September, 15
 Unconditionally guaranteed by
Sears, Roebuck and Co.

Algemene Bank Nederland N.V.
 Amsterdam-Rotterdam Bank N.V.
 Bank Mees & Hope NV
 Pierson, Heldring & Pierson N.V.

Dean Witter Reynolds Overseas Ltd.
 Union Bank of Switzerland (Securities) Limited

August, 1982

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(Continued on Page 14)

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هكذا من الأصل

U.S. Firms Capitalize on Gap in Terms

By Carl Gewirtz
International Herald Tribune

PARIS — The chasm separating the new issue sector of the Eurobond market from the secondary market of outstanding issues and from the New York bond market remained unbridged last week.

For the second week in a row, top rated North Americans — Seagram, Gulf Oil, Prudential and West Dissey — were last week's additions — issued dollar Eurobonds.

EUROBONDS

At terms that bore no relationship to the traditional yardsticks of secondary market yields or the U.S. government market.

As a result, unglamorous triple-A rated credits — sovereign and provincial issuers — who cannot command such favored rates are delaying coming to the market rather than be seen to pay more than other borrowers.

"It just doesn't make any sense," admits the managing director of one of the investment banks sponsoring these issues. But echoing a view heard throughout the market, he adds, "it will go on as long as there is real demand to keep the mania alive."

Flight to Quality

The "mania" is investors' flight to quality — their rush to reduce their exposure to banks by selling bonds, floating rate notes, certificates of deposit issued by banks and liquidating bank deposits and placing this cash in what are believed to be safe havens such as triple- and double-A rated corporate paper — with little regard for the return offered on such investments.

Gulf Oil's \$100 million of five-year notes, bearing a coupon of 12 1/2 percent and issued at a discount of 99 1/2, were priced to yield 12.39 percent — about a quarter point less than comparably dated U.S. Treasury paper was selling for in New York. (By the end of the week the Gulf paper was quoted at 97 1/2 for a yield of 12.96 percent.)

By contrast, recent triple-A rated issues of the World Bank and Canada's government-owned Export Credit Agency are yielding 13 1/2 percent.

The best measure of the market's current incoherence was the fact that the outstanding issue for

(Continued on Page 15, Col. 3)

NEW EUROBOND ISSUES

Borrower	Amount (millions)	Maturity	Coupon %	Price	Yield At Offer	Terms
Kumagai Gumi	\$30	1997	6 1/2	100	6 1/2	Redeemable at 118.56 in 1985, producing a 12% yield. Convertible into shares of 400 yen each, using an exchange rate of 264.85 yen per dollar.
Forsmarks Kraftgrupp	\$75	1992	13 1/4	open	—	To be priced Sept. 22. First call at 102 in 1987. Sinking fund to start in 1987 to give 7.6 yrs average life.
Gulf Oil Finance	\$100	1987	12 1/4	99 1/2	12.39	First call at 101 in 1985.
Marine Midland Overseas	\$100	1994	+ 1/4	100	—	Over average of bid and offered rates for 3-month eurodollars. Minimum coupon 5 1/4%.
Prudential Insurance Co.	\$150	1987	12 1/4	100	12 1/4	Non-callable.
Seagram Inc.	\$100	1988	12 1/4	99 1/2	12.36	First call at 101 1/2 in 1987.
West Dissey Inc.	\$50	1990	+ 1/4	100	—	Over 6-month Libor. Minimum coupon 5 1/4%. Average life 7 yrs.
Seagram Inc.	\$75	1988	12 1/4	100	12 1/4	First call at 101 in 1985.
African Development Bank	\$100	1989	10	open	—	Final conditions to be set Sept. 24.
Japan Synthetic Rubber	\$100	1989	7 1/2	100	7 1/2	Each 5,000 Deutsche mark note with 2 warrants exercisable into 1,000 shares of stock at 242 yen each.
New Zealand	\$150	1989	8 1/4	100 1/4	8.20	First call at 101 in 1987.
Gaz de France	NK 100	1987	13	99 1/2	13.14	Sinking fund to start in 1985 to give 7 1/2 yrs average life.

France's \$4-Billion Loan Proving Successful

By Carl Gewirtz

International Herald Tribune

PARIS — France's jumbo \$4-billion Euroloan, launched at mid-week amid hand-wringing by many international bankers about how difficult it would be to syndicate, ended the week snowballing into the success that lead manager Société Générale had from the beginning insisted it would be.

The size of the loan — the biggest ever arranged for a sovereign state — also had the therapeutic value of focusing bankers' attention to a specific task and away from their morose preoccupation with the interbank problems of declining interbank liquidity and debt rescheduling of major Third World borrowers.

While a number of larger Euroloans, some for as much as \$6 billion, were syndicated last year for U.S. companies in the merger mania that then gripped the United States, those lines were never drawn. In addition, the market then was awash with liquidity.

But this loan — a war chest to be used to defend the franc on the foreign exchange market — could be drawn in its entirety. In any

event, the French government is obliged to have a minimum of one-third drawn during the 10-year duration of the loan.

The maturity, long for a market that currently prefers to lend for

SYNDICATED LOANS

not more than eight years, and the margin, considered by many to be skimpy, are still sources of complaint.

But the French credit is good and foreign banks doing business in France are loath to turn their back on the government's call for assistance.

That did not stop Morgan Guaranty, then Citibank and then Bank of America from refusing the invitation to join as coordinators of the loan, which involves underwriting \$250 million. Their refusals reflected their own fears that only a little of the loan could be syndicated and that a large amount would remain with underwriters.

But having gone that far in off-fering French sensibilities, those three as well as the other major U.S. banks are expected to partici-

pate as underwriters for \$100 million each.

Société Générale has now abandoned efforts to find a fourth coordinator. The three involved are itself, Arab Banking Corp. and Bank of Tokyo. The coordinators will divide \$400,000 for their work — a commission of 0.01 percent.

The remainder of the 0.2 percent total commission that France will pay will be divided among underwriters, 0.165 percent, and selling group members, 0.125 percent.

The half-point margin over the London interbank offered rate is more than French state guaranteed borrowers have been paying. But the Americans clearly preferred to have their part of the loan priced over their prime rate — which would have been more expensive for France and thus more remunerative for the lenders — and the Europeans would have preferred a return closer to 1/4 point over Libor.

Further Yield Increase

However, on the assumption that the entire amount of the loan is not drawn for the full life of the operation, bankers do stand a chance of earning more than would seem apparent because France will be paying a quarter-percent commitment fee on any undrawn amount.

If only half the loan were drawn, lenders would earn 0.5 percent on the amount drawn and 0.25 percent on undrawn portion — raising the yield on the money actually lent by the banks to 0.625 percent. The yield will be increased further since banks can put the undrawn money set aside for France out for loan in the overnight market, earning additional interest income. Thus, the less France draws, the more profitable it is for bankers.

Although underwriters have until Monday to reply to the invitation, the market was rife with rumors on Friday that the response will be large enough to allow both a reduction in underwriting commitments for each participant and an increase in the amount if the government wants it.

Bankers are agreed that the terms on the French loan signal an increase in loan charges for all borrowers. Most French state-guaranteed borrowers had been paying a margin of 1/4 point over Libor. But there is some question about how this move will affect the Far

East, where borrowers such as Malaysia and Indonesia have been paying 1/2 point over Libor for 10-year money.

Taipei, which is seeking \$250 million, is expected to force banks hoping for permission to open branches in Taiwan to offer to lend for 10 years at 1/4 point over Libor.

Nigeria Railway Financing

Meanwhile, the third stage in a total of \$460 million in financing for Nigeria's railway is underway for \$100 million. Interest on the eight-year loan is set at 1/4 point over Libor. More interesting are the commissions, which total in excess of 5 percent.

The eight lead managers of the \$500-million loan for Venezuela's electricity utilities have abandoned efforts to broadly syndicate the transaction and have opted to make it a club loan. The eight-year loan carries a margin of 1 point over Libor and commissions total 1/2 percent. Three co-managers, two Japanese banks and one Kuwaiti bank, have joined and another four are being sought.

Canadian and Japanese banks are managing a loan of \$50 million Canadian dollars for Quintette, a Vancouver coal project that will export metallurgical coal to Japan. The bulk of the loan — 700 million dollars — is non-recourse project finance on which lenders earn either 1 1/4 points over Libor or 1/4 point over the Canadian banks' prime rate. The remaining 250 million is a guaranteed loan with a margin of 1/4 point over Libor or 1/4 point over the prime rate.

Yugoslavia's months of efforts to raise \$200 million for 18 months from a group of U.S. and Japanese banks is expected to be completed this month, bankers report.

Isveimer, the state institute for economic development of southern Italy, is seeking \$250 million based on the U.S. prime rate. A five-year portion carries a margin of 1/4 point over the prime for three years and 1/2 point thereafter, while an eight-year part offers 1/4 point over prime for one year and 1/2 thereafter.

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Multinationals Facing Moves Toward Stricter Regulation

By Paul Lewis

New York Times Service

NEW YORK — Big multinational corporations are coming under a far-reaching attack by countries that want to see them more strictly regulated.

The attack, originating both in the European Community and in the Group of 77, the caucus of Third-World countries in the United Nations, reflects deepening concern over the wealth, power and global reach of these companies.

Indeed, in the view of many labor unionists and socialists in industrial countries as well as many radical Third-World officials, the big corporations have become mini-states in their own right, beyond traditional controls.

The aim of the attack, in each case, is to make large companies more accountable to their employees and to host governments. There are also efforts to force them to do more to advance the industrialization of the Third World.

Substantial Change Possible

If these efforts succeed, it would substantially change the way that such global giants as IBM, IT&T, General Motors, Ford, Eastman Kodak, Unilever, Philips and Royal Dutch Shell routinely carry out their affairs.

"Multinationals probably do face tighter regulation in the 1980s because of the wealth of suspicions they have stirred up," said Thomas Spencer, a British citizen and a Conservative member of the European Parliament, the deliberative body of the European Community.

Mr. Spencer is involved in the battle to regulate big business in Europe. "The important thing is to make sure we don't shackle our business with new rules that will only make the recession worse," he said.

Companies operating in Western Europe are concerned by a controversial plan, debated last week in Strasbourg, France, by the European Parliament, to give unions more of a voice in the European operations of multinational companies.

Adopted in its current form by the 10 EC members, the so-called Vredeling plan would require the companies to share confidential, strategic information with their work force. It would also require them to consult their unions on all major decisions, including plant closures and the introduction of labor-saving technology, and give unions the right to bypass local management and carry complaints and questions directly to corporate headquarters.

Vote Postponed

The deputies in Strasbourg decided Thursday to postpone a vote on the amendment until Oct. 10. The delay was attributed to a deep rift that developed between the 117-member Christian Democratic bloc's liberal labor tendency and its conservative business-oriented wing. The multinational companies also brought intense lobbying pressure against the measure.

Another line of attack against the multinational companies will open early next month in Geneva, when Third-World countries will seek control of high-technology patents at a meeting of the United Nations World Intellectual Property Organization. The agency is revising the 1883 Paris Conven-

Size, Power of IBM Become Target of New Protectionism

By Andrew Pollack

New York Times Service

NEW YORK — International Business Machines Corp. is under attack — not by other computer companies but by countries.

The European Community is investigating IBM on antitrust grounds and is angry that the U.S. government has argued on IBM's behalf.

A British water authority recently denied a contract to IBM in part, IBM claimed, because the United States did not support Britain enough in the Falkland Islands conflict.

In Japan, IBM has aroused a fury for helping — some say masterminding — an FBI undercover operation that resulted in the arrests of executives of two prominent Japanese companies for stealing IBM secrets.

And in August, leftist guerrillas bombed and shattered an IBM office in Honduras.

These attacks are coming at a time when computers have become a focus of economic nationalism. IBM, the world's largest computer company, has been swept into the world spotlight and must balance its own interests with those of the 125 countries in which it does business.

Government actions have the ability to make or break IBM, as much as, or perhaps more than, any other computer company.

(Continued on Page 15, Col. 6)

tion, which binds signatory countries to respect one another's patents.

By patenting an invention under the Paris Convention, a company is assured of a manufacturing monopoly in exchange for making the technology available for others to study.

The advocates of more controls for the companies have already lost one round in the fight. At a recent meeting in Manila, Western representatives of big European companies and U.S. multinational concerns doing business in Europe joined forces to resist the enactment of the Vredeling proposal into EC law.

Company representatives argued that the measure, named after Henk Vredeling of the Netherlands, a former EC commissioner for social affairs who originated the law, would give unions unwarranted powers of interference in business decisions and undercut the authority of local management.

Because it would apply to multinational companies based both inside and outside the European Community, opponents say the Vredeling proposals will give EC law just the kind of "extrajurisdictional reach" that European governments say is unacceptable in President Ronald Reagan's attempt to make Western European companies comply with his Soviet pipeline embargo.

Many business representatives say that the unions are only pressing the plan now to compensate for their inability to safeguard jobs or win better contract benefits during the recession.

"Vredeling" as it stands is completely unjustified and will put European companies at a competitive disadvantage," said Heinz Kroger of the Union des Industriels de la Communauté Européenne, the group, which is based in Brussels, is a European industrialists' organization that, in alliance with U.S. chambers of commerce, is leading the drive to kill the proposal.

The European Parliament cannot itself enact the Vredeling proposal, but its action is considered crucial because amendments

adopted by the body are likely to be incorporated into the final draft that the European Community Council of Ministers later this year for a binding decision.

European trade unions, socialists and quite a number of Christian Democrats generally favor the Vredeling plan, however, arguing that it could help improve productivity and safeguard workers' rights by associating them more closely with management decisions. "A recession is the time to improve workers' rights, rather than wages," said Ernst Piel, an official of the European Trade Union Congress.

The coming battle over patents in the United Nations property rights organization will also see a high degree of unity among Western businessmen, although this time they are pitted against Third-World governments seeking to wrest control of new technology from multinational companies as part of what is portrayed as a radical redistribution of global wealth.

30-Month Deadline

The Group of 77 wants to require multinational companies patenting a new invention to manufacture it in developing countries within 30 months, thus assuring that Western technology is transferred to the Third World.

If the companies failed to do this, or if they were deemed to have abused a patent, perhaps by making excessive profits, Third-World governments would be able to confiscate the patent and award it to another company for use within their own territory.

"The Group of 77 sees patents as one of the cornerstones of the multinational's grip on the world economy," said Philip Johnson, a lawyer with the International Chamber of Commerce in Paris, which is coordinating industry's stand. "But what they are proposing is a confiscation system that will encourage companies to keep new technology secret instead of patenting it and risking expropriation."

Tighter Money Supply Is Not Seen

By Michael Quint

New York Times Service

NEW YORK — Many analysts do not expect the Federal Reserve to press for an immediate reduction in money supply growth, though Friday's report of a \$4.3-billion increase in the M-1 money supply puts the measure's level well above the Fed's growth targets.

"Given the underlying weakness in the economy, the Fed is likely to view the greatly expected surge in M-1 as technical in nature and

U.S. CREDIT MARKETS

thus tolerate above-target M-1 growth temporarily," economists at Money Market Services said in their daily commentary.

Many other analysts agreed, and said that the gain in the basic U.S. money supply for the week ended Sept. 8 was due largely to early distribution of Social Security and other government checks on Sept. 2, which then remained on deposit in the banking system longer than normal over the Labor Day holiday weekend.

If the one-week bulge is due largely to issuing of Social Security checks before the long weekend, then analysts expect that large declines later this month should bring the level of money supply closer to the Fed's targets.

The \$4.3-billion increase in the M-1 cash in the public's hands and checking accounts — was a large gain for a single week but one that was widely anticipated.

In advance of the Fed's announcement, interest rates were slightly lower in quiet trading. The Fed arranged temporary purchases of securities for the second consecutive day, a move that temporarily added reserves to the banking system and confirmed the belief of many that the Fed was not trying to tighten monetary policy.

Rates rose slightly after the money supply announcement but still ended the day at lower levels. The three-month Treasury bill, for example, closed at 7 1/8 percent, higher by five basis points after the announcement but lower by three basis points on the day.

Late Friday, the upcoming four-year Treasury notes to be sold next Tuesday were quoted by dealers with a yield of about 12.42 percent, while seven-year notes to be sold Wednesday were at 12.5 percent and 20-year, one-month bonds to be sold Thursday were at 12.3 percent.

Although economists said there were no firm signs that the Fed was making bank reserves scarcer in response to above-target money supply growth, traders were still nervous and wondered how long the Fed would tolerate above-target growth.

The \$461.2-billion level of M-1 is about \$4.3 billion above the level consistent with the Fed's short-term growth target of 5 percent from June to September and \$4.6 billion above the level consistent with the top of the Fed's 2 1/2 percent to 5 1/2 percent annual growth target.

"Investors will be waiting anxiously to see how this M-1 increase works out in coming weeks," said Maury N. Harris, a money market economist at Prime Webber Inc. "Until that happens, it's hard to see how the Fed can make credit easier."

While Mr. Harris and many others expect a weak economy to translate into weak demand for money, slow M-1 growth, and lower interest rates, that forecast is not universal.

Fed Errors in Forecast

Revisions reported from New York that a sharp rise in net borrowed reserves at U.S. banks in the week ended Sept. 15 appears largely due to forecasting errors at the Federal Reserve.

A spokesman for the Federal Reserve Bank of New York said Friday, "We found out on Thursday that some of the projections for Wednesday were way off."

Fed data showed that reserves were significantly scarcer than a week earlier, as borrowings from the Fed discount window rose \$402 million to an average of \$1.12 billion, while excess reserves in the banking system fell \$297 million, to \$422 million. The result was a net borrowed reserve figure of \$702 million, a sharp contrast to a net borrowed reserve position of about zero in recent weeks.

U.S. credit market analysts agreed that the Fed did not target the \$700-million level for net borrowed reserves, which occurred

during a week when the Fed unexpectedly injected reserves by open market operations Monday and then drained reserves from the system Wednesday.

Ted Gibson, a senior economist with Crocker Bank in San Francisco, and William Melton, an economist with Investors Diversified Service in Minneapolis, said they view the rise in net borrowed reserves as a Fed mistake and the increase should not greatly concern U.S. financial markets.

U.S. Consumer Rates

For Week Ending Sept. 17

Postbank Savings	5.50 %
"All Savers" Certificates	8.15 %
6-Month Savings Certificates	9.95 %
Tax-Exempt Bonds	10.74 %
Bank Buyer 2-Week Index	10.74 %
Money Market Funds	9.80 %
Domestic 7-Day Average	9.80 %
Home Mortgage	17.82 %
FHLB, average	17.82 %

CURRENCY RATES

Interbank exchange rates for Sept. 17, excluding bank service charges.

	\$	D.M.	F.F.	Y.L.	Chf.	S.F.	S.P.	D.C.
Amsterdam	2.795	4.679	189.0	36.75	1.940	5.695	128.25	31.24
Bombay (a)	46.17	82.25	19.225	4.804	2.415	7.234	22.59	5.635
Presnburg	2.819	4.234		35.25	1.778	11.59	17.60	26.40
London (b)	1.723				2.670	4.615	52.42	1.172
New York	1,404.52	2,040.90	565.59	19.115	514.48	29.25	669.50	119.76
Paris		1.71	8.3992	1.9415	8.971	8.567	98.28	6.464
Peris	7.65	12.097	235.47		5.071	239.50	14.095	351.48
St. Petersburg	2.641				1.821	1.821	1.821	1.821
St. Petersburg	1,641	5,668	2,350	4,675	1,244.75	1,574.75	2,004.3	2,932

Mexico Faces Obstacles in Selling Stocks Gained in Bank Takeover

By Alan Riding
New York Times Service

MEXICO CITY — When Mexico nationalized the country's private banks on Sept. 1, it also inherited a huge industrial empire of shares owned by the banks in hundreds of leading Mexican companies.

The government soon announced that, rather than keep the shares, it would sell them, and perhaps put the proceeds toward compensation to the former owners of the banks.

But it has found that doing this will not be easy. For one thing, Mexico's depressed stock market seems incapable of absorbing a flood of shares. For another, Mexico's private sector is pressing for a return of the shares to their original owners, while leftist groups argue that the state should control them.

"If the government keeps these shares," said one businessman, "then we're definitely moving toward a socialist economy."

The bank nationalization has already changed the face of Mexican business, temporarily at least. By taking over Banca Serfin and Banpa, for example, the government automatically became the largest stockholder of Cysa, a chemical company based in Monterrey, with 37.37 percent of the shares.

Similarly, by expropriating Bancomer, which had been Mexico's largest private bank, the government became the owner of a controlling 68.7 percent of Minera Frisco, a major mining company.

The government has also found that it holds 48.5 percent of the shares of El Puerto de Liverpool, a

major retail chain, as well as shares in other department stores.

While businessmen are complaining loudly about the government's increased role in the economy, leftist economists take a different view. They argue that the bank nationalization exposed enormous power exercised by the country's leading financial groups.

There was a concentration of resources, with the two largest banks — Bancomer and Banamex — controlling 47 percent of total assets, and the leading six banks — including two already controlled by the government — controlling 79.5 percent of all assets.

Diverse Areas

The nonfinancial investments of Bancomer were channeled into such diverse areas as chemicals, paper, tires and retailing. At the prevailing exchange rate seven weeks ago, these shares were worth \$224 million, or 56 percent of the bank's net worth.

Banamex, which had recently become Mexico's largest bank, had widely varied interests, including a 40-percent share of Bufete Industrial, one of Mexico's largest construction concerns. Banamex also held shares in hotel chains, food processors, telecommunications companies and retail stores. Stocks held by the bank were valued on July 31 at \$324 million, or 80 percent of its net worth.

Some banks were closely linked to major economic groups. Banca Serfin, for example, had been transformed from the traditional Bank of London and Montreal into Mexico's third-largest bank after it was taken over by the Visa conglomerate, based in Monterrey. Similarly, Banpa was effectively part of the Vitro glass group, also with headquarters in Monterrey.

In some cases, Mexican banks had formed joint ventures with foreign investors, including Ralston Purina, Deere & Co., Kimberly-Clark and Anderson, Clayton & Co. This was because the government has limited foreign ownership to 49 percent of an enterprise.

Even before the bank nationalization, the public sector already accounted for about 30 percent of Mexico's gross domestic product, through control of the oil, electricity and rail sectors. It also had major stakes in petrochemicals, fertilizers, mining, steel and aviation.

Having nationalized the banks, the administration has shown reluctance to alienate the private sector further by holding onto the banks' industrial shares. Yet the government seems uncertain as to how to dispose of them.

Because of the uncertain status of these shares, trading on the Mexican stock exchange has been suspended since the bank nationalizations. Investment analysts have said that because most stock prices

are at a low ebb, the government could not sell without badly damaging the market. An alternative, they suggested, would be to negotiate a realistic price for the shares and hand them back to the banks' former owners as partial compensation.

"The problem with that is political," an analyst said. "The government is boasting that it has broken the economic grip of the financial groups, but returning the shares would effectively rebuild them."

North Americans Capitalize on Mart's 'Mania'

(Continued from Page 13)

Gulf, its 14% of 1985, could be purchased on the secondary market for a yield of almost 14 percent, as could the issues for Pemco Capital, which is guaranteed by Gulf and Texaco.

Bankers are agreed that something has got to give. Either a full boom develops in the bond market, bringing secondary market yields into historic line with primary market offerings or a collapse of the prices on the recent issues brings their yields up to the levels prevailing in the secondary market. Bets currently favor the latter view, but there remains a nagging suspicion that a powerful bond market rally may be in the making.

Recession Signs Cited

Those who suspect a rally point to the continuing indications of sustained recession in the United States — industrial production continues to decline, retail sales are down, housing starts are off, car sales are weakening. From this, analysts conclude, the Federal Reserve will be impelled to shift its concern from restricting the growth in money supply to fostering an economic revival.

The money supply is expanding faster than targeted, but the latest week's growth of \$4.3 billion reported late Friday was half the size some analysts had been projecting. In addition, the financing of the federal deficit appears to be proceeding more smoothly than expected, as worried money flowing out of the banking system and banking securities in the United States is finding its haven in Treasury securities.

Having said all that, the evidence for an impending boom in the bond market remains scant. The \$925 million in exceptionally priced U.S. corporate Eurobonds issued over the past two weeks is all trading below the issue price. But the price declines are not so great as to rank the issues as dismal failures.

In some cases, managers are said to be sitting on substantial amounts. This is causing no problem as overnight money — the cost

Holdings of Mexico's Leading Nationalized Banks

(Data as of Sept. 1982, figures in millions of dollars)

Bank	Total assets	Non-financial interests
Banamex	\$13,800	Construction, chemicals, foods, hotels, mining, paper, porcelain, telecommunications, tires and retail stores
Bancomer	13,000	Chemicals, food, electrical appliances, liquor, paper, tires and retail stores
Banca Serfin	5,600	Chemicals, paper and retail stores
Multibanco Comex	4,700	Cement, electro-mechanics, shipping, steel and timber
Banco del Atlantico	1,400	Cement, liquor and machine tools
Banpa	1,000	Chemicals and glass
Banca Creml	880	Beer, mining and retail stores

* Includes bank and non-bank assets

Eurobond Yields

For Week Ended Sept. 15	Yield %
Int'l inst. in term US\$	14.13
Int'l inst. in term US\$	15.59
Int'l inst. in term US\$	15.78
Int'l inst. in term US\$	16.78
Int'l inst. in term US\$	16.71
Int'l inst. in term US\$	16.71
Int'l inst. in term US\$	16.71
Int'l inst. in term US\$	16.71
Int'l inst. in term US\$	16.71
Int'l inst. in term US\$	16.71

Market Turnover

For Week Ended Sept. 17	Turnover
London	\$2,661.7
Frankfurt	\$2,077.1
Paris	\$2,077.1
Amsterdam	\$2,077.1
Brussels	\$2,077.1
Geneva	\$2,077.1
Zurich	\$2,077.1
Basel	\$2,077.1
Vienna	\$2,077.1
Budapest	\$2,077.1

to dealers to finance holding unsold bonds — is around 11 percent, meaning they can make a profit holding the new issues.

The IBM 12% of 1992 were the best placed issue with the bonds quoted at 99% for a yield of 12.31 percent. Coca-Cola 11% of 1981, trading at 97%, are yielding 12.33. General Electric Credit 12% of 1981, quoted at 97%, yield 12.53 percent.

Walt Disney, which offered \$75 million of 6½-year paper at par bearing a coupon of 12½ percent ended the week quoted at 98½ for a yield of 12.84. The odd maturity is related to the fact that the issue is a currency swap into yen.

Prudential, which increased its five-year offering to \$150 million from the initially indicated \$100 million, was priced at par bearing a coupon of 12½ percent and ended the week quoted at 99½ for a yield of 12.89 percent.

Exxon Issue Confirmed

Seagram, which was announced late Friday, is offering \$100 million of seven-year notes bearing a coupon of 12½ percent at a discount of 99½ for a yield of 12.86 percent. However, the paper was trading at 98½ for a yield of 13.15 percent.

The rumors of an impending offer for Exxon were confirmed last week when the oil company announced plans to launch the first of its long studied universal issues.

IBM's Troubles Abroad Growing

(Continued from Page 13)

Certainly the most serious threat to IBM's dominance of the U.S. computer market was not Honeywell or Burroughs, but the U.S. government antitrust suit, which was dismissed in January. Now it is Japan's government-backed thrust into the computer business.

"The competitive issues and the government issues have been merged both in Europe and Japan," said Yves Doz, professor at INSEAD, the European Institute for Business Administration in Fontainebleau, France.

Thus, the EEC, in its antitrust case, wants to compel IBM to release specifications of its new computers in time to let other computer companies get to market with machines that can attach to IBM computers or compete with them. The U.S. government said it has argued on IBM's behalf because such early disclosure would help the Japanese and hurt U.S. technology.

And there is suspicion, especially in Japan, that the FBI undercover operation that resulted in the arrest of the Japanese executives was a plot to help IBM. The FBI maintains it was merely protecting U.S. technology.

Worrisome Trend

The trend toward government protection is particularly worrisome for a company like IBM, which depends heavily on its non-U.S. operations. Foreign business in the past few years has accounted for roughly 30 percent, sometimes slightly more, of IBM's total revenues and earnings. Last year, largely because of the strength of the dollar, foreign operations accounted for 48 percent of revenues of \$29.1 billion and 37.5 percent of net income of \$3.3 billion.

Over the years, IBM has developed an elaborate system for managing its dealings with national governments. IBM blends into the background of the countries, then makes its appeals to government's based on the national interest rather than on IBM's interest.

It generally behaves ethically, yet is not above playing one government against another, using the law to its fullest advantage or bringing into play its own considerable power and resources which stem from its size and its dominance of the market for a vital product.

Governments have three reasons to be wary of IBM. First, it is a multinational corporation, meaning its interests might not coincide with those of the nations in which it operates. Second, it is a U.S. company. Third, it is a computer company.

Computers are considered vital for national economic growth and national defense, much as is oil. There has even been some expression that control of computers and

related telecommunications should be the province of government itself. For the French, fear of IBM potential power has at times become an obsession.

"As a controller of networks, the company would take on a dimension extending beyond the strictly industrial sphere," said a 1978 report to Valéry Giscard d'Estaing, then the president of France. "It would participate, whether it wanted to or not, in the government of the planet."

To cope with economic nationalism, IBM's main tactic is protective coloring. IBM hires local citizens wherever it operates. Less than 1 percent of IBM's 150,000 overseas employees in 125 countries are U.S. citizens. It tries to buy from local suppliers and, where possible, contribute to the tax base and to the balance of trade and conform to local customs.

IBM can also get tremendous leverage from its customers, who are often government agencies, banks and other important institutions that are vitally dependent on IBM equipment.

Treasury Bills

2-28-1982	Rate	Yield
13-week	11.75	11.75
14-week	11.75	11.75
15-week	11.75	11.75
16-week	11.75	11.75
17-week	11.75	11.75
18-week	11.75	11.75
19-week	11.75	11.75
20-week	11.75	11.75
21-week	11.75	11.75
22-week	11.75	11.75
23-week	11.75	11.75
24-week	11.75	11.75
25-week	11.75	11.75
26-week	11.75	11.75
27-week	11.75	11.75
28-week	11.75	11.75
29-week	11.75	11.75
30-week	11.75	11.75
31-week	11.75	11.75
32-week	11.75	11.75
33-week	11.75	11.75
34-week	11.75	11.75
35-week	11.75	11.75
36-week	11.75	11.75
37-week	11.75	11.75
38-week	11.75	11.75
39-week	11.75	11.75
40-week	11.75	11.75
41-week	11.75	11.75
42-week	11.75	11.75
43-week	11.75	11.75
44-week	11.75	11.75
45-week	11.75	11.75
46-week	11.75	11.75
47-week	11.75	11.75
48-week	11.75	11.75
49-week	11.75	11.75
50-week	11.75	11.75
51-week	11.75	11.75
52-week	11.75	11.75

Kreditindex Indices

Agriculture Index		Sept. 1	Oct. 1
(Base 190 May 1, 1977)			
Industrials, US\$	75.44	75.44
Infra Institutions	67.09	67.09
UC17	84.28	84.28
UC9	100.54	100.54
DM	82.86	82.86
Guiders	99.24	99.24
FF	114.14	114.14

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Sweden.....S.Kr.	990	495	270
Switzerland.....S.Fr.	320	160	90
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Over-the-Counter

(Continued from Page 16)

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Brewers' 14-0 Rout Puts Yankees Out of Race

MILWAUKEE — Robin Yount drove in four runs with a homer, a double and two singles, and Gorman Thomas hit a three-run homer Friday night in powering the Milwaukee Brewers to a 14-0 rout of the New York Yankees. The loss eliminated the Yankees from the American League pennant race.

Mike Caldwell pitched a three-hitter and improved his season record to 16-11. He struck out two and walked one in pitching his 11th complete game.

The Brewers tagged Stefan Weaver, who was making his major-league debut, for nine runs in 2 1/2 innings.

In the first, Paul Molitor singled and scored on Yount's double. A

bloop double by Cecil Cooper knocked in Yount, and Ted Simmons was safe on an error by shortstop Andre Robertson. One out later, Thomas hit his 36th homer deep into the left-field bleachers to give Milwaukee a 5-0 lead.

The Brewers added a run in the second on Cooper's sacrifice fly and pushed across three more runs in the third on a run-scoring single by Charlie Moore and Yount's bases-loaded, two-run single.

Milwaukee scored a run in the sixth on a sacrifice fly by Simmons and then added four runs in the seventh. Doyle Alexander balked home one run before Molitor lined an RBI triple into the left-field corner. Molitor then scored on another balk by Alexander before Yount hit his 24th homer to close out the scoring.

In Baltimore, Don Hays drove in four runs with a homer and a single and Rick Manning also homered in helping Cleveland snap the Orioles' five-game winning streak with a 5-3 victory. Rick Sutcliffe (13-6) allowed only four hits and survived seven walks in eight innings for the victory.

Base Jays 6, Angels 2

In Toronto, the Blue Jays used homers from Jesse Barfield and Buck Martinez to post a 6-2 triumph over California. Jim Clancy (13-14) allowed eight hits and struck out five over eight innings.

Twins 5, Royals 4

In Minneapolis, Tom Brunansky and Gary Ward hit two-run homers in the third inning, and Brad Havens scattered eight hits over eight innings to lead the

Twins past Kansas City, 5-4. Frank White, Jerry Martin and Willie Aikens homered for the Royals.

Tigers 5, Red Sox 1

In Detroit, Dan Petry allowed seven hits in 8 1/2 innings and lowered his earned run average to 2.97 in leading the Tigers over Boston, 5-1.

Mariners 6, Rangers 0

In Seattle, Bob Stoddard pitched a two-hitter and Al Cowens and Gary Gray hit bases-empty homers to lead the Mariners over Texas, 6-0.

Cardinals 3, Mets 1

In the National League, at New York, Keith Hernandez drove in the go-ahead run and George Hendrick hit a two-run homer in a three-run third to give St. Louis a 7-1 victory over the Mets and a sweep of doubleheaders. In the opener, Willie McGee looped a run-scoring double with one out in the 10th to give St. Louis a 3-2 triumph.

Pirates 3, Phillies 2

In Philadelphia, Brian Harper hit a three-run homer and Rick Rhoden scattered seven hits over seven innings to lead Pittsburgh past the Phillies, 3-2.

Reds 5, Braves 2

In Cincinnati, Mario Soto pitched a five-hitter and Dan O'Brien and Johnny Bench homered to give the Reds a 5-2 victory over Atlanta. Soto (13-11) walked one and struck out nine in raising his strikeout total to 250.

Cubs 3, Expos 1

In Montreal, Keith Moreland homered and Jody Davis drove in a pair of runs with a sacrifice fly and a single to lead Chicago past the Expos, 3-1. Randy Martz pitched 6 1/2 innings to get the victory.

Dodgers 9, Astros 2

In Los Angeles, Jerry Reuss earned his fifth straight victory and Pedro Guerrero and Ron Cey homered to help the Dodgers beat Houston, 9-2.

Falcons 4, Giants 2

In San Francisco, Terry Kennedy hit a two-run homer and Gary Lucas pitched 3 1/2 innings of shut-out relief to give San Diego a 4-2 victory over the Giants.

Friday and Saturday Baseball Line Scores

FRIDAY'S GAMES								(Second Game)				
American League												
Boston	200	100	001— 7 1	Rhodes, Toltzke (8) and Nicolas; Carlton, Farmer (4), Altobelli (9) and Dizio, Roberts (9).	Oakland	200	130	301— 14 1	Chicago	200	400	000— 4 0
Detroit	200	102	006— 8 0	W., Sanchez (11), L., Carrion (20), 10-HR., Pittsburgh, Harner (2).	Atlanta	200	100	000— 2 5	St. Louis	200	400	000— 4 0
Damenon, Crawford (9) and Gedman, LaFramboise (9); Petty, Lucas (9) and...				Alonso, Bostick (10), Carrion (20), 10-HR., Pittsburgh, Harner (2).	Baltimore	200	100	000— 2 5	San Francisco	200	100	000— 2 5
15-4, L.—Damenon, 2-2, HRs.—Detroit, 10, L.—Lima (15).				Carnes, Perez (8), Sedrostan (7) and Benedetti; Soles and Trivelpy, W.—Sachs, 13-11, L.—Carnes, 11-9, 10-HR., Sedrostan, Druelstein (10), L.—Carnes								

SPORTS

Eagles Top Browns On 3 Touchdowns In Final Quarter

Compiled by Our Staff From Dispatches

CLEVELAND — Ron Jaworski rallied Philadelphia on Sunday for three fourth-quarter touchdowns, the last one a 3-yard run by Leroy Harris with 22 seconds remaining, as the Eagles beat the Cleveland Browns, 24-21. It was the Eagles' first victory in Cleveland Stadium since 1960.

The Browns had taken a 21-17

lead when tight end Ozzie New-

some wrestled a 34-yard touch-

down pass away from Roynell

Young with 57 seconds to go.

Jaworski, who completed 25 of

41 passes for 341 yards, rifled scor-

touchdown pass to Scott Dierking

with 3:10 to play.

Cowboys 24, Cardinals 7

In St. Louis, Billy Joe DuPree

ran 6 yards on an end-around for a

tie-breaking touchdown, and Dan-

ny White added a 24-yard scoring

pass to Drew Pearson to help Dal-

las to a 24-7 triumph over St. Lou-

is.

Three score was tied at 7-7 when

Dallas began a nine-play, 81-yard

march late in the third quarter.

The big gain on the drive was a

34-yard screen pass to Ron Sprin-

gale to the Cardinal 6-yard line. On

the next play DuPree lumbered un-

touched around left end for the

score.

Defensive back Everson Walls

intercepted a pass by Neil Lomax

on the next series to give the

Cowboys the ball at the Cardinal

28. White then found Pearson a

stride ahead of cornerback Jeff

Griffin in the end zone for the 24-

yard touchdown.

Chiefs 19, Chargers 12

In Kansas City, Missouri, line-

backer Dave King recovered a

blocked punt in the end zone be-

fore the game was two minutes

old, and Nick Lowery added four

field goals to give Kansas City a

19-12 victory over San Diego.

Klug converted Gary Green's

blocked kick into his first touch-

down as a professional, and

Lowery added field goals of 19, 27,

41 and 34 yards to enable the

Chiefs to snap a six-game losing

streak to the Chargers that dates to

1978.

Kansas City seemingly stole a

page from the San Diego playbook

with a brilliant ball-control passing

game as Bill Kenney completed 22

of 30 passes for 204 yards.

Steelers 26, Bengals 20

In Pittsburgh, Dwayne Wood-

ruff intercepted a pass by Ken An-

derson and returned it 30 yards to

the Cincinnati 2-yard line, and

Terry Bradshaw passed to John

Stallworth for the winning touch-

down on the next play to lift Pitts-

burgh to a 26-20 victory over the

Bengals just 66 seconds into over-

time.

Woodruff's interception was the

third of Anderson, who enjoyed a

brilliant season opener last week

against Houston. The other two in-

terceptions, both by Donnie Shell,

stopped Bengal scoring drives dur-

ing regulation play.

The Steelers tied the game at 20-

20 with 35 seconds left in regula-

tion on a 42-yard field goal by

rookie Gary Anderson. Tom Bea-

sley then blocked a 38-yard field

goal attempt by the Bengals' Jim

Broach as time ran out.

Raiders 38, Falcons 14

In Atlanta, the Los Angeles

Raiders erupted for two touch-

downs in 44 seconds late in the

first half, the first on a 4-yard run

by Marcus Allen and the other on

a 30-yard pass from Jim Plunkett

to Cliff Branch, en route to a 38-14

victory over Atlanta.

The Raiders took the lead when

Chris Bahr kicked a 35-yard field

goal to give them a 10-7 margin

with 7:01 left in the first half.

Allen, who had scored the Raiders'

first touchdown on a 14-yard

pass from Plunkett midway

through the first quarter, scored

his second touchdown immediately

following a 50-yard pass from

Plunkett to Todd Christensen.

Following a fumble recovery by

Ted Hendricks, Plunkett immedi-

ately connected with Branch to put

the Raiders ahead 24-7. They

made it 31-7 midway through the

third quarter on a 1-yard run by

Frank Hawkins, and added a final

touchdown when Archie Reese

scooped up a fumble and raced un-

touched 75 yards with 5:13 left to

play.

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LANGUAGE

The Bizbuzz Matrix

By William Safire

WASHINGTON — Nobody can apply for a job these days — or interface with a person — or interact in the hopes of impacting on his bottom line — without a degree in "bizbuzz," the jargon that prioritizes the career path of the rising young ballpark figure.

"The biggest 'bad' corporate word," opines Walter Kiechel 3d, associate editor of Fortune magazine, "is impact as a verb." The former noun has been used so often in its verb form in board rooms that it has lost its punch, and rising executives are now testing the effect of affect.

Interface is a dying word in management," adds John F. Lubin, professor of management at the University of Pennsylvania's Wharton School. "It was taken from systems engineering, where it meant the juncture between two pieces. For a while, system was taking over the language of management, but this, too, is dying."

Bottom line is still kicking around, but too many outsiders have been using it, and in jargon, freshness is all. "The bottom line originally referred to earnings figures," reports Timothy B. Blodgett of the Harvard Business Review.

"Bottom-line responsibility is responsibility for the economic welfare of a division or subsidiary that is supposed to turn a profit. However, the phrase has expanded to include more than just earnings and profits; it can mean, 'The onus is on you for just about anything.' Professor Michael Porter at the Harvard Business School defines dotted-line responsibility as 'when two people consult with or interact with each other, but one does not report to the other.' In olden times, the dotted line was where the customer signed; now it is where the responsibility is diffused, and even that expression is fading fast."

Ballpark figure is developing a paunch, too. This derivation of "the ballpark," an indication of proximity (in contrast to a ball hit out of the stadium), is being replaced by one of the new triple hyphenations that make up adjectival phrases dear to bizbuzz: back-of-the-envelope. There is a quickly figured difference in meaning, however. "A ballpark figure is a rough estimate," explains lexicographer Sol Steinmetz, "while a back-of-the-envelope sum is one simply or easily arrived at without the need of a pocket calculator."

Now that we know what is out, what is in?

If you are sad about the loss of impact, try the new abstract away. "This means to divide into nothing," says the HBR's Blodgett. "If something abstracts away, it has ceased to be definable."

Hands-on, a compound adjective with one measly hyphen, has a stronghold on the throats of businesspeople today. The original meaning was "vocational," and the first citation in the Barnhart files is "hands-on instruction" for vocational schools, and was a play on "hands off," or so theoretical that it abstracted away. Now it means "practical," nobody with hands-on experience, in a job interview, would claim anything as outlandish as practical experience. A synonym is line experience; this time, the metaphor is probably not from accounting, as in bottom line, but from the military, which contrasts line (from "front line") and staff (or headquarters) experience.

Management Matrix. When in need of a modern mystifier, and tired of systems and the same old interfaces, reach for the favorite new management noun: matrix. This came out of organizational behavior," says Professor Lubin, "and was used to describe orthogonal relationships." Asked to put that on a dotted-line basis, Professor Lubin explained: "That's when you have two bosses, or when responsibility is shared between divisions. Came from mathematics, and it's overused."

He can hands-on that again. In the Wharton 1980 catalog, a course in matrix management is advertised in this way: "The unique problem of changing, implementing and fine-tuning matrix forms will be highlighted." According to J.M. Rosenberg's Dictionary of Business and Management, "a matrix organization exists when organizational members have a dual allegiance — to a particular assignment or task and also to their department." O.K.: two bosses, a matrix and (soon to come) a patri-

vision is a hot word in executive areas, usually defined as "the ability to see around corners," rather than off into the distance. Style is equally sought after, and what manager style a corporation prefers determines its character. Fortune's Kiechel points to the popular earthquake style, "which is when a manager comes in and shakes everything up."

New York Times Service

Monkey Helps a Quadriplegic

By Dave Larsen

YUCAIPA, California — Late last year, a capuchin monkey was born, the kind that often ends up holding a tin cup for an organ grinder.

And 25 years ago, Robert Hardgrave was born. He became a strong and active youth who loved riding motorcycles and who later earned his living on tough construction jobs.

Today Hardgrave is a quadriplegic, able to move only his neck. The feet don't walk and the arms hang limp, but the little primate is learning to substitute for those functions.

The partnership has not been under way long, but the monkey already can put food into his master's mouth and retrieve pencils that simulate the mouth sticks that many disabled persons clench in their teeth to dial a telephone, type or operate mechanisms designed for them. If a quadriplegic drops that stick, and no one is around to pick it up, he is helpless.

"We call the little worker Harpo," said Professor Kenneth Decroo, who teaches anthropology at Crafton Hills College in Yucaipa. "We figure that in six or eight months he'll be able to respond to 50 commands — turning lights on and off, opening and closing doors, getting food out of the refrigerator, turning the pages of a book."

Of the feeding, which the monkey has learned so far, Hardgrave said: "If he were to approach a strange animal, the last place he would try to explore would be the mouth. The fact that he finally does this with me is his way of saying, 'I trust you.'"

Rewards. Harpo is satisfied with a reward of a kiss on the head, or having warm breath blown on his hair, such as his mother would do, and sometimes getting fruit directly from Hardgrave's mouth.

"At first, to get the food, he would sometimes pull my mustache with one hand and my beard with the other, to literally pry my mouth open," Hardgrave recalled. "We had to break him of that."

Decroo was involved in a project at the University of Nevada



Robert Hardgrave and his assistant, Harpo.

and later the University of Oklahoma to teach chimpanzees the sign language of the deaf.

"I had been studying the behavior of primates for so long, and yet I had never thought of putting them to the use of working with the disabled," he said. Three years ago, Hardgrave came down with the flu. "He continued working, even though the supposed flu persisted for about a month," Decroo said. "One day he woke up, felt dizzy, and by that evening he was totally paralyzed. He was rushed to the hospital, where the diagnosis was that it was a rare virus that had attacked his spinal column."

Last year, at about the time the teacher was in a pair of capuchins, one of them pregnant, he learned about the quadriplegic at Crafton Hills. "Robert said that even though he has a good family which has continued to support him, as has his girlfriend, he sometimes feels alone and stigmatized," Decroo said. "I thought of the baby monkey which had just been born. Not only could we give this human mobility and dexterity, we could enhance and enrich his life, with a long-term companion. Capuchins live 20 to 30 years."

Decroo said the capuchins are highly intelligent, and will at most be about 25 pounds in weight and about a foot in height. Their temperament is gentle and they have excellent hand dexter-

ity. "The chimpanzees have the highest intelligence of the apes, but they are too physical and might hurt without meaning to," he explained.

Playful Moods

As it is, Harpo is still the equivalent of a 7-year-old child and, as such, according to the patient, has his playful moods. "A little hopping is cool," said Hardgrave's girlfriend and attendant, Mary Sotello. "But jumping onto Robert is out."

Whereas an earlier program in Massachusetts didn't begin with the monkeys until they were 2 years old, Decroo said he feels that by beginning his at a much earlier age, he was able to take advantage of baby monkey's powers of observation. "While Harpo was still clinging to the back of his mother, we had her fetching things and bringing them back, and all the time he was watching."

Marcia Vandenberg, a psychology major at California State University in San Bernardino, and head trainer on the project, said that the sessions are about to enter a critical stage. "Right now Harpo will take something he doesn't overly want, such as a peanut, and willingly put it in Robert's mouth," she explained. "But the next step is to get the monkey to take food he himself might want to eat, and instead carry it over to his master."

LETTER FROM INDIA

Costly Karate Kick

By William Claiborne

NEW DELHI — India's film industry is facing what could be the worst slump in its history because of a karate kick.

The king of the Hindi screen, Amitabh Bachchan, took the kick in the abdomen while filming a fight scene in Bangalore in July, and because he did not roll in the right direction, investments in films planned for the next five years totalling \$200 million are in jeopardy.

Bachchan, whose brooding, rebellious image is seen on the screen by an estimated million Indian moviegoers each day, is in a Bombay hospital, recovering slowly from two operations he underwent for peritonitis that he developed after the accident.

His physicians' predictions of a minimum of six months' convalescence, and possibly a year away from work for the 39-year-old movie idol have caused shock waves among Indian film producers, many of whom have invested money borrowed at interest rates as high as 40 percent in planned Bachchan films.

Fan Vigil. Bachchan's injury has also traumatized his fans, who have flooded Bombay's Breach Candy Hospital with flowers and get-well cards, and maintained a constant vigil outside.

India's premier film producer, Manmohan Desai, told of being accosted outside Bachchan's room by a 10-year-old street urchin dressed in rags. Crying pitifully, the boy told Desai he wanted to contribute any part of his body if a transplant would save Bachchan's life. The doctors at that time had given Bachchan only a 50-50 chance of living.

For more than a month, the saga of Bachchan's fight for life has been spread across the front pages of India's newspapers, sometimes pushing to inside pages stories about the war in Lebanon and floods in northern India.

VIPs have streamed to Bachchan's hospital room. Among them was Prime Minister Indira Gandhi, who flew to Bombay to see the superstar on her first Sunday after returning from a U.S. tour.

Bachchan's son and heir apparent, Rajiv, left his mother's side to visit Bachchan. Bachchan's wife, Jaya, a former film star, and friends of the Gandhis, and Bachchan was

a schoolmate of Rajiv and his late brother, Sanjay. The hospital also has been crowded with state governors, cabinet ministers and party functionaries, most of whom know the value of being seen visiting his bedside.

The Indian movie industry's misfortunes began July 24, when Bachchan was shooting Desai's film "Coolie" in a university library that had been decorated to look like the inside of a bank.

The script called for the villain to kick Bachchan in the abdomen. The star was supposed to roll backward and land on a table. Instead, he crashed headlong into the corner of the table, rupturing his intestines. Intestinal leakage and additional complications put him near death several days later.

With little entertainment available on state-run television, Indians of all economic classes to see the country's movie theaters to see the nearly 800 films by the Bombay-based Indian movie industry.

Bachchan is especially popular with India's escape-seeking peasant classes because he normally portrays an underprivileged Indian angrily rebelling against the establishment. In the cheaper seats of India's crowded movie halls, wild applause usually accompanies scenes in which Bachchan scores a minor victory over elitism and the establishment.

Industry sources estimate that \$6 million to \$8 million could be lost in Bachchan films now under production, and that movie contracts he has signed for the next five years represent an investment of more than \$200 million. Bachchan produces an average of 10 films per year and promotes up to 40 more film projects a year, charging about \$350,000 per picture plus a share of the receipts.

Although Bachchan recently was reported to be sitting up in bed, listening to music on his Sony Walkman and complaining about being "bored," doctors said his condition is still serious and his pace will have to be sharply curtailed even if he is able to resume his movie career.

But Bombay's film producers hope to recoup their losses when their star does return to the screen. "Anybody can afford to wait eight to 10 months with a man like Amitabh in your picture,"

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